Service/Product Provider

**NOVI Energy, LLC**
39500 Orchard Hill Place Dr.
Novi, MI  48375

Business:  Energy Mgmt., Consulting, Infrastructure Dev., Turnkey CHP
Anand Gangadharan, President/CEO
Phone:  248-735-6684 Ext. 21
Email:  agangadh@novienergy.com

**Honeywell**
4401 St. Andrews Rd.
Columbia, SC 29210

Business:  Diversified Tech. and Manufacturing
Rod Funderburk, Manager
Phone:  803-750-4364
Email:  rod.funderburk@honeywell.com

NOVI Energy to deliver $1 million energy cost savings annually to Honeywell.

**Project Scope**
NOVI Energy identified savings opportunities through integrated facility assessments at Honeywell. Most recently, they have proposed a cogeneration plant with other steam system reliability improvements to reduce the cost of steam and electric by about $1 million at a single plant.

**Project Summary**
NOVI Energy developed and is in the process of implementing a site energy plan that optimizes existing energy systems, improves performance, and reduces energy costs. The proposed project includes a turnkey combined heat and power installation and related improvements.

- **Energy Savings**
  Approximately $1 million per year guaranteed savings was committed to Honeywell

- **Investment**
  No capital investment by Honeywell – approximately $14 million capital investment by NOVI Energy

- **Financial Return**
  Project justified on a Power Purchase Agreement that delivers the savings

- **Other Benefits**
  Improved productivity and reliability due to decreasing plant outages by approximately 4 to 6 days per year as a result of steam system improvements

**Monitoring & Verifying Energy Savings**
NOVI Energy is financing the project and thereby guaranteeing the savings.

**Distinguishing Value**
NOVI Energy displayed innovation, professionalism, and technical expertise while developing and implementing the project and ensuring that projected savings are realized.