Dear Madam Daken,

I would like to thank you for the opportunity to take part in the process leading to the update of the new Energy Star specifications for smart thermostats. Being a leader in the heating and control industry, Stelpro shares the same vision and values to bring to market solutions that will generate energy savings for a more responsible use of our resources. Such initiatives are aligned with global preoccupations to reduce greenhouse gas emissions, reduce energy costs for consumers and businesses, and support generation capacity savings targets.

We particularly welcome the discussion around the possible inclusion of smart line voltage thermostats. Although currently less prevalent on the market, on the North American scale, electric heat is bound to increase in the future given the move to electrification and the energy transition. Setting the proper bases for energy savings today will have a significant impact on existing installations, and set the stage properly for things to come.

Of the various topics in this discussion, there are a few for which we would like to provide some input.

**Climate zones**
We believe that considering the requirements of Northern and Southern climate zones separately is necessary. Areas where the predominant demand is heating have very different energy consumption characteristics than areas where cooling is more prevalent.

**Sampling for metrics**
Along the same lines, it would be imperative that the input system allow the inclusion of Canadian addresses for a truly representative sampling of cold weather performance.

**Existing standards**
The performance guidelines that would eventually be set forth for line voltage thermostats should use the CSA C828-19 standard as a baseline. CSA C828-19 has established good requirements for energy efficiency and it would be unfortunate to implement a new standard with lower requirements.

**Demand response requirements**
When it comes to the standardization of communication protocols for DR, we see both advantages and disadvantages. We believe that further evaluations and information are required for a truly informed decision that will facilitate fast deployment, in order to take advantage of energy savings as quickly as
possible, while taking into account the infrastructure requirements for utilities and manufacturers, with an eye towards new technologies that could further improve DR.

**Participation**
The following people from our organization would like to participate and contribute to future discussions and workshops.

Sergio Marques  
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I hope that this information will be helpful to the reflections to come, and I want to reinforce our interest to be part of further discussions to support the EPA and this initiative.

Best regards,

Sergio Marques  

Sergio Marques  
Product Manager