## **ENERGY STAR® DRYERS**

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## **Overview**

**ENERGY STAR Dryers 2015** 

**LG** Laundry Innovations

**EcoHybrid™** Dryer Initiative

**Telling the ENERGY STAR Dryer Story** 

**Marketing Support** 

**Retail Distribution** 

**Next Steps** 



#### **ENERGY STAR Dryers 2015**



## First Gas Dryers Certified for 2015 ENERGY STAR Specification

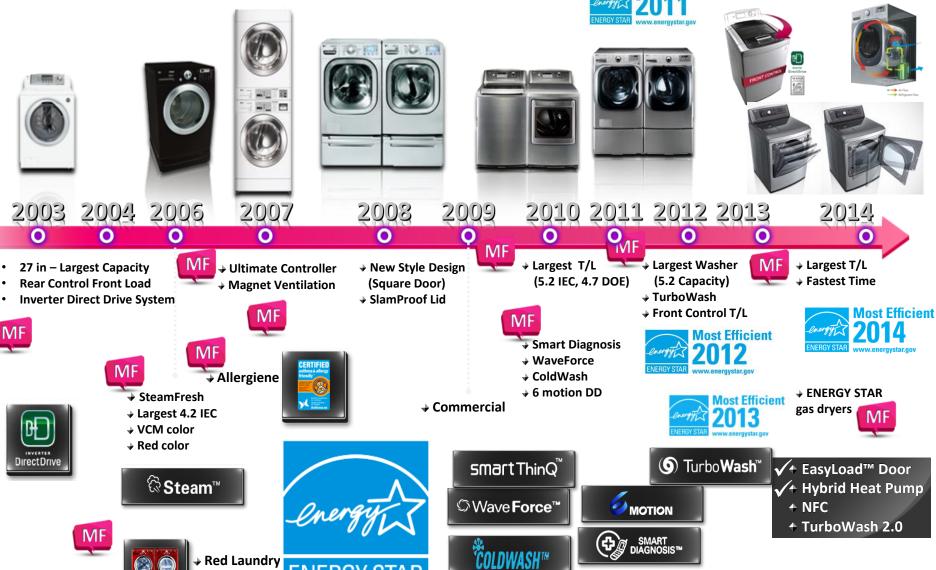
- Total of 14 New ENERGY STAR Certified Gas and Electric Dryer Models
  - Include Award-Winning LG EcoHybrid Heat Pump Electric Dryer
- The EPA already has qualified:
  - Six new LG ENERGY STAR gas dryers and
  - Eight new LG ENERGY STAR electric dryers
- Third-party verification by CSA Group.



- LG Sensor Dry technology automatically adjusts drying time to save energy.
- Suggested prices range from \$799 \$1,099
- EcoHybrid Heat Pump models range from \$1,599 \$1,699

## **LG Laundry Innovations**







**Most Efficient** 

**ENERGY STAR** 

## **2014 Dryer Innovations**



#### **Technology**

 With compressor and heat exchanger, heat pump reused heated air whereas conventional dryers vent out the heat

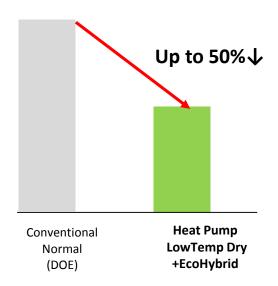


## **Heat Pump Dryer**

#### **Benefits**

 With Energy Saving mode (LowTemp Dry & EcoHybrid Option), you can save up to 50%.

## **Energy Saving Mode Around 50% Energy Saving**



## **EcoHybrid™ Dryer Technology**



- LG hybrid dryer uses a combination of a conventional heating elements and a heat pump system to dry your clothes.
  - The heat pump system is similar to those used in air conditioners or dehumidifiers.
  - It functions in a similar manner to the "sealed system" in a refrigerator.
- Heat is produced via heat exchange at the condenser and is used to heat the incoming cooler room air.
- Additional heating of the air is done (when necessary) by a traditional heating element.
- Hot, moist air in the exhaust is used in the Heat Pump cycle with the evaporator, capturing "lost energy" that is normally just vented out of the home. This helps save energy.



## Telling the EcoHybrid Story





Another clothes-dryer innovation we saw from LG: models that LG's SmartDiagnosis feature can open either from the side or from the top for greater flexibility

We hope to get the LG DLHX4072V in our labs for testing. In the market now? Check out our Ratings of 275 electr and gas dryers, and be sure to see our buying guide for clothes dryers.

-Ed Perratore

washer.

## Re√iewed.com™ Laundry Tested by Experts

LG Dryers Feature Heat Pumps, NFC, and Trick Doors at CES



## LG is the first manufacturer to bring some cutting-edge dryer tech to the US

Health -

We got a preview of the new laundry lineup LG is bringing to CES, and it sure is impressive. New, useful technology promises users time and energy savings in the laundry room.

We're most excited about the all-new DLHX4072V. It's the first dryer ever sold in the US to feature heat pump technology. Most dryers generate heat using electricity or gas, and then vent that hot air out into the environment, wasting a lot of energy. A heat pump dryer recaptures that hot air, removes the moisture from it, and then pumps it back into the drum



## **Telling the EcoHybrid Story**









## **Telling the EcoHybrid Story**



# National Energy Awareness Month (October)

Utilized timely news hook to distribute feature article highlighting EcoHybrid ENERGY STAR certified dryer as a solution for minimizing carbon footprint

## Avoid a blizzard of bills this season with these energy efficiency tips



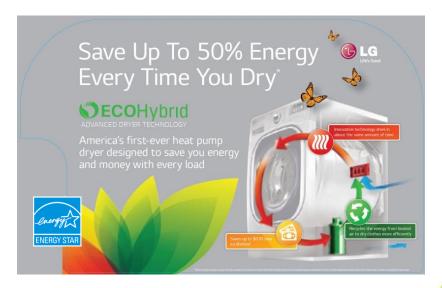
(BPT) - Fall's cooler temperatures are on their way, if you haven't felt them already. And when you feel that first chill, your natural response is to reach for the thermostat. Many people do the same thing, sacrificing energy efficiency in the name of comfort. But you can have both. October is Energy Awareness Month, and to celebrate, here are five ways you can conserve energy in your home now and throughout the cooler months ahead without sacrificing comfort.

\* Keep the cold out and the warm in. Air that leaks through your home's envelope – the outer walls, windows, doors, and other openings – wastes lots of energy and money. In fact, sealing air leaks and adding insulation can provide up to a 20 percent savings on your heating bills. Simple fixes include installing weather stripping on doors and caulking around windows, while bigger jobs might include sealing leaks and adding insulation in your attic.

## **In-Store Marketing – Point of Purchase Displays**









## **EcoHybrid™ Dryer will be available through most LG retailers**

















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## **Next Steps: Working Together**



- LG is dedicated to developing and supplying highly efficient residential dryers to the US market and knows that retailers are excited about helping to accomplish this goal.
- ENERGY STAR dryers will create incremental value for retailers in a variety of ways.
  - Increase sales due to excitement around highly efficient products
  - Establish leadership position among consumers for green/ sustainable offerings
  - Drive increased store traffic due to promotion and rebate opportunities
- Increased collaboration between program administrators, manufacturers and retailers will make ENERGY STARcertified clothes dryers a success.
- We would like to work collaboratively on specific promotions, training of associates and special floor displays to drive increased awareness and sales of ENERGY STAR dryers



## **ENERGY STAR 2014**Emerging Technology Award



Thank you!