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To:	ENERGY STAR Homes
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Will 17065 Certifications result in longer costs or lengthier certification times:

From my perspective it is likely that there will be no negative impacts from either more costs or longer certification time. The market will respond to value. Smart implementers of 17065 will offer competitive services. Rating Companies are looking for a better value proposition. The market is looking to take costs out of the system while adding improved quality and consistency. In general, the EPA is wise to implement these 17065 opportunities for Companies and Organizations to introduce the aspect of competition.

Perhaps the industry will receive improved QA and enhanced representation of Raters in the marketplace and lower cost … stranger things have happened.

If there are impacts, there is no reason to assume that impacts would be negative. And, there is an equal or perhaps more likely chance that the short and long-term outcome for all participants will be positive.

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