From:	Steve Saunders
To:	ENERGY STAR Homes
Subject:	Comment on EPA ES VOO Process
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On cost of a 17065 Process:

The initial perception of any significant organizational change is that “oh, that costs more”. The EPA’s proposed 17065 / 17020 methodology is different and different always cost more in the short run. That's not an inherent cost difference in the operational structure … just the cost of changing process and procedures.

After some study, I do not yet see anything inherently more expensive about a 17065-conformance methodology than doing the work to specifications in the existing methodology. Quite possibly; and over time, we might find cost savings. In addition, there might be more cost to not changing. Our organization believes that the cost of not changing is significant. That's why we are 100% supporters of this new effort in totally encourage the EPA to move forward in the right direction in advance this methodology in the fastest method possible.

Steve Saunders – CEO
Tempo, Inc.

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