

# ENERGY STAR® SUMMARY OF WATER HEATER PROGRAMS

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## SEPTEMBER 2020 UPDATE

The U.S. Environmental Protection Agency (EPA) is pleased to provide the **2020 ENERGY STAR® Summary of Water Heater Programs** (Summary). The Summary provides an overview of a variety of programs offered by utilities and other energy efficiency program sponsors in the United States to promote ENERGY STAR certified commercial and residential water heaters. The Summary includes information provided by energy efficiency program sponsors and describes their current program offerings in 2020 and beyond.

Each ENERGY STAR water heater program is summarized with a focus on incentives (e.g., mail-in rebates, instant rebates), program contacts, and other relevant program details. Participation in the Summary is voluntary and therefore may not represent all promotions and incentives available across the country. The information in this Summary is current as of July 1, 2020. More current or additional information may be available at [www.energystar.gov/rebatefinder](http://www.energystar.gov/rebatefinder).

The Summary of Water Heater Programs is divided into the following sections:

1. **Executive Summary**
2. **Program Budget Map, National Water Heater Promotion Charts and Graphs** – A graphical overview of promotion types for water heater programs across the United States.
3. **Program Information** – An overview table of current water heater promotions organized by state.
4. **Partner Contact Directory** – Program websites, hotlines, and contact information for program managers.

If you have any questions or comments about the ENERGY STAR Summary of Water Heater Programs, please contact Nora Lovrien Buehler at ICF, at [Nora.LovrienBuehler@icf.com](mailto:Nora.LovrienBuehler@icf.com) or 202-862-1589.

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## Executive Summary

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The 2020 ENERGY STAR Summary of Water Heater Programs (Summary) presents information submitted by 177 energy efficiency program sponsors from across the United States, including 5 “umbrella organizations” and statewide programs running promotions on behalf of or in conjunction with cooperative or municipal utilities and investor-owned utilities. Partners have provided information on 446 individual incentive and promotion programs for ENERGY STAR water heaters. To improve the accuracy of available promotions nationwide, information submitted under umbrella organizations has been accounted individually for each member utility, unless otherwise indicated as a statewide or centrally administered program.

From the information submitted by energy efficiency program sponsors, the key highlights include:

**Program Budgets** – Partners were asked to categorize their water heater program budgets into buckets demonstrating the order of magnitude and range (e.g., less than \$50K, \$50K - \$250K, \$1 - \$5 million). To calculate state totals, the midpoint of each bucket range was taken and multiplied by the total number of partner programs identifying with a given bucket and then added together. Since exact budget information has not been provided, nor have all partners given budget information (see the [Water Heater Program Budget Map](#) on page 3 for more details), a precise total cannot be determined. In 2020, based on the mid-point calculation, water heater programs were funded at about \$217 million, which is an increase from the estimated \$172 million in 2019. The increase may be explained by the increase in overall incentives (2020 = 446, 2019 = 367, 2018 = 375, 2017 = 354, 2016 = 236) and the increased number of water heater programs, in particular in the Northeast.<sup>1</sup> Note, budget information includes data for programs in which ENERGY STAR certified products qualify, not just programs that require ENERGY STAR certified products.

**Promotions by Dollar Amount** – Incentives in 2020 range from \$20 to \$3,000, for gas storage water heaters and solar water heaters, respectively. The average incentive amount for solar water heaters and commercial water heaters increased from 2019 (\$620 to \$773 and \$268 to \$461, respectively). The largest decrease was for gas storage water heaters, which declined from an average incentive amount of \$163 in 2019 to \$158 in 2020. The largest increase was for commercial water heaters, which increased from an average incentive amount of \$268 in 2019 to \$461 in 2020. See [Average Incentive Amount for ENERGY STAR Water Heaters: 2016-2020](#) on page 4 for more details on average incentive amounts.

**Promotions by Product** – Similar to 2019, heat pump water heaters represented the most popular promotion in 2020, representing 65% of water heater promotions (increased from 61% in 2019). Gas storage water heaters (12%) and tankless gas water heaters (11%) follow next for the next highest representation, solar water heaters (5%), and commercial water heaters (4%). Other types of water heaters (air source heat pump water heaters and ground source heat pump water heater) make up the last 4%. See [2020 ENERGY STAR Water Heater Promotions by Product Type](#) on page 5 and [ENERGY STAR Water Heater Promotions by Product Type: 2016-2020](#) on page 6 for more details.

**Promotions by Type** – As with previous years, almost all the promotions—77%—are mail-in or online/mail-in rebates. Water heater promotions with instant rebates, low-interest loans, bill credits, online rebates only, upstream rebates, and mid-stream incentives account for the rest. See [2020 ENERGY STAR Water Heater Promotions by Incentive Type](#) on page 7 for more details.

**Promotions by Region** – The Midwest region has the greatest number of water heater promotions with 203, which is a decrease from 210 in 2019. The Midwest’s high number of promotions in comparison to other regions is largely due to the number of smaller cooperative and municipal utilities offering promotions for water heaters. The Northeast region follows next, with 72 – an increase from 35 in 2019. The West (58), Mid-Atlantic (43), Southwest (41), and Southeast (29) regions increased in promotions from 2019 (from 41, 31, 31, and 19, respectively). See [2020 ENERGY STAR Water Heater Promotions by Type and Region](#) on page 7 for more details.

**Sector Trends** – Program sponsors are focusing more on heat pump technology as they shift focus to decarbonization efforts, which includes the New York State Clean Heat initiative. This statewide initiative provides funds from New York utilities and the New York State Energy Research and Development Agency (NYSERDA) to offer large incentives of heat pump water heaters, air source heat pump water heaters, and ground source heat pump water heaters. There was a 42% increase of heat pump water heater incentives offered in 2020 (from 166 in 2019 to 285). This trend is expected to continue and will continue to be tracked in the 2021 update.

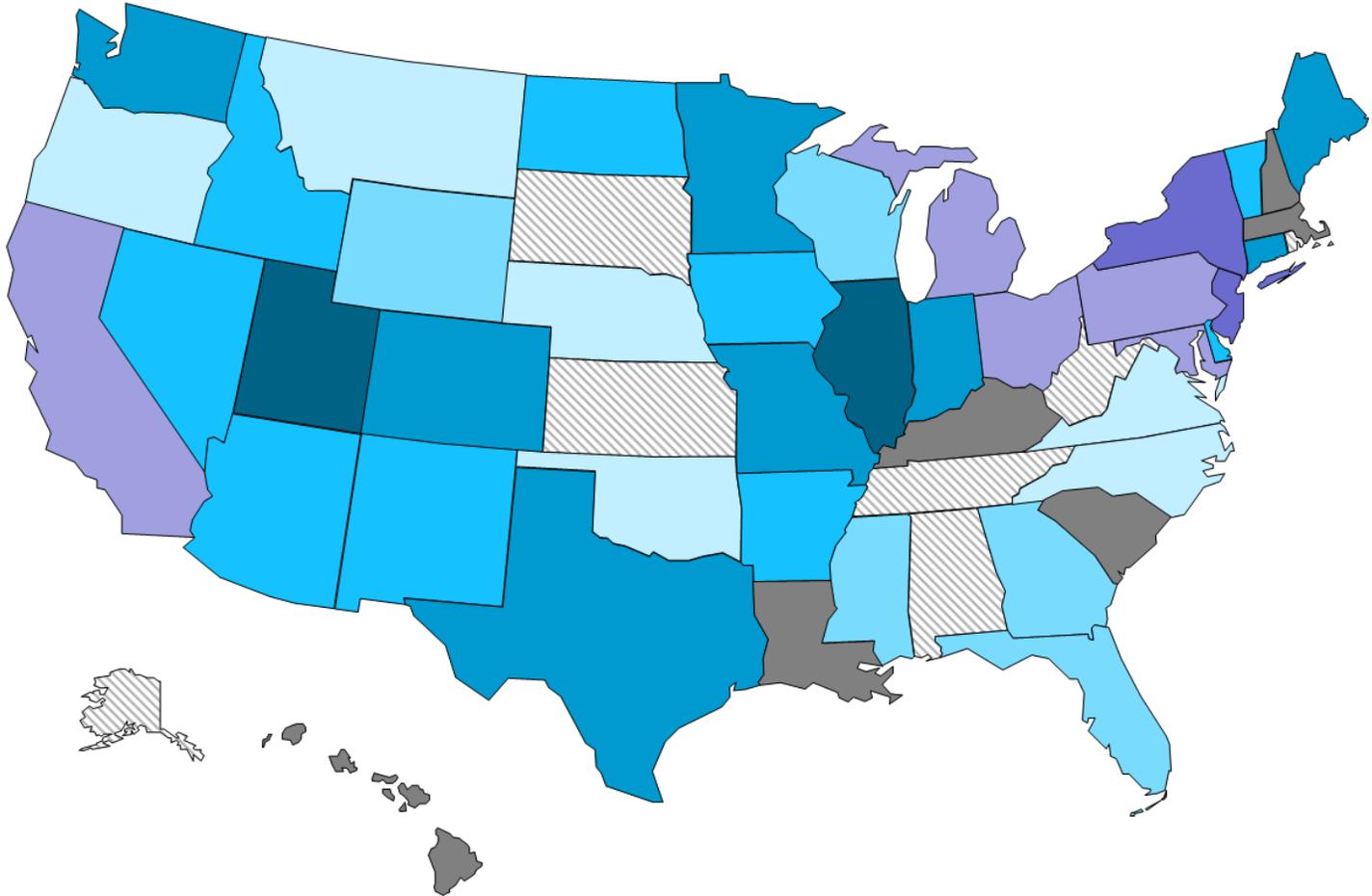
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<sup>1</sup> In the review of programs and data, 2019 programs numbers were amended to include programs that had inadvertently been excluded in the development of the 2019 summary.

## Water Heater Program Budget Map

The map below shows program budgets for water heater programs by state as reported by the energy efficiency program sponsors.

**NOTE:** Energy efficiency program sponsors in the “undetermined” states may implement water heater promotional programs in 2020 and beyond but were unable or did not elect to provide program information. Likewise, states highlighted in color may not represent all the partner program budgets, as partners in those states also may have elected not to provide budget information. See the individual program entries for details.



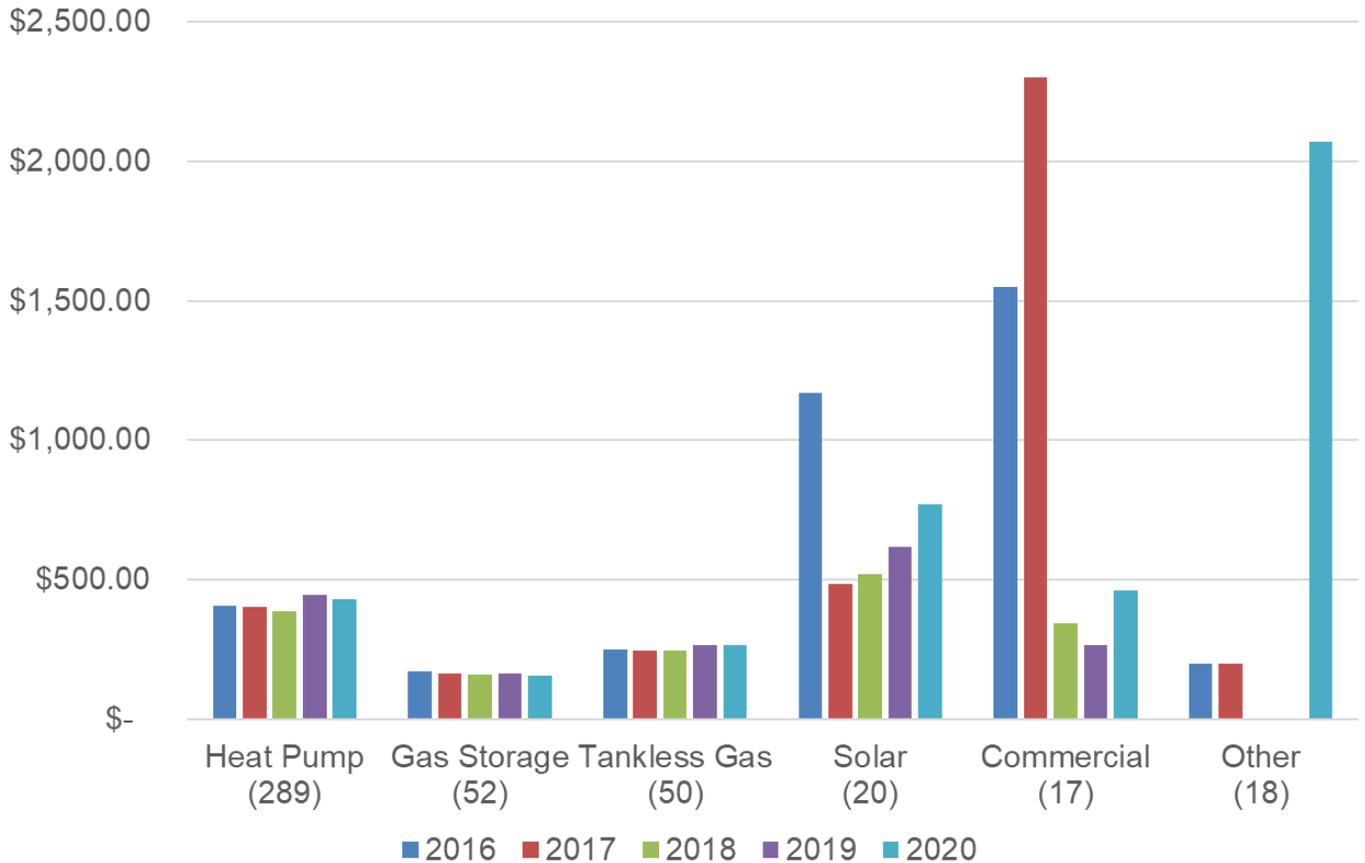
Note: The large increase in New York is due to the New York State Clean Heat initiative, which has a total budget of over \$600 million from 2020 – 2025 and heat pump water heaters, air source heat pump water heaters, and ground source heat pump water heaters

-  Undetermined
-  Existing Programs, but no budget information provided
-  \$0 - \$50K
-  \$50K - \$250K
-  \$250K - \$1 million
-  \$1 - \$5 million
-  \$5 - \$10 million
-  \$10 - \$25 million
-  \$25 million and higher

**National Water Heater Promotion Charts and Graphs**

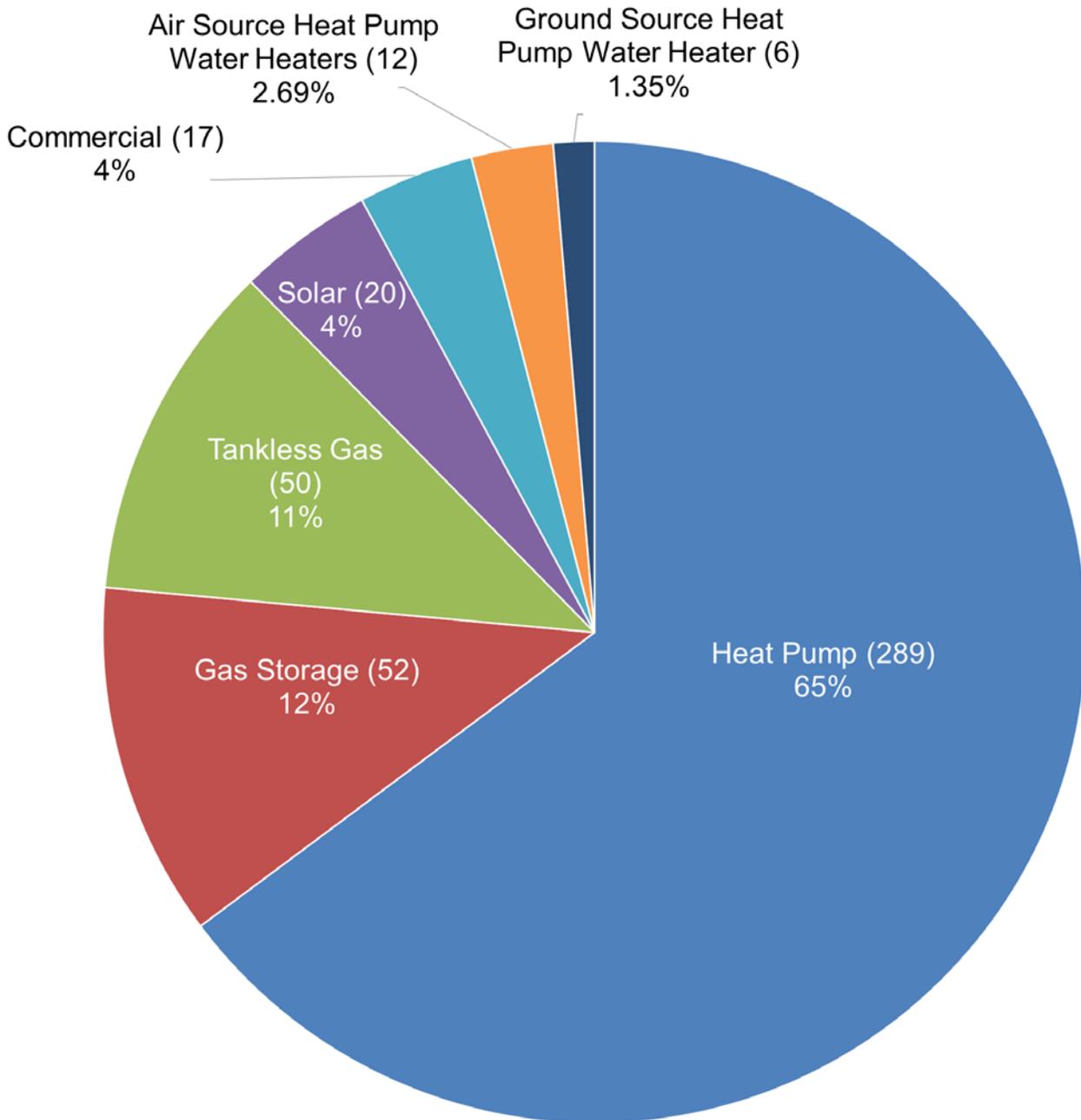
Percentages have been rounded to the nearest whole number for values over 2%. Totals may not equal 100%.

**Average Incentive Amount for ENERGY STAR Water Heaters: 2016-2020**  
*(Totals listed in parentheses)*

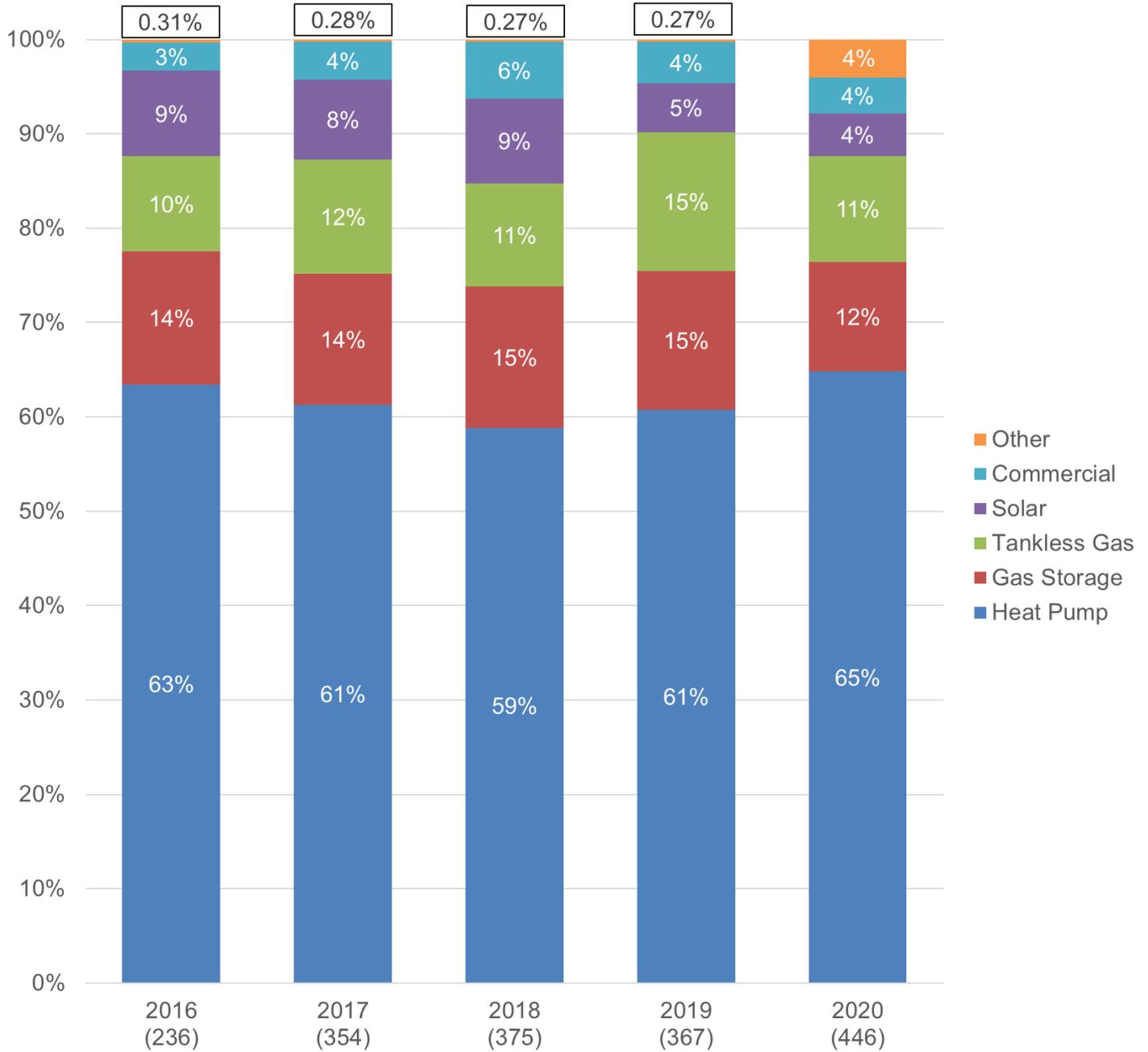


\* Excluded from the averages are custom amount incentives based on a kWh or BTU savings rather than fixed dollar amount.  
 \*\* Excluded Southwest Gas (NV and AZ) commercial rebates with incentive amounts of up to \$30,000 for solar water heaters.  
 \*\*\* Other water heater products included are air source heat pump water heaters and ground source heat pump water heaters, which are included in New York State's Clean Heat initiative.

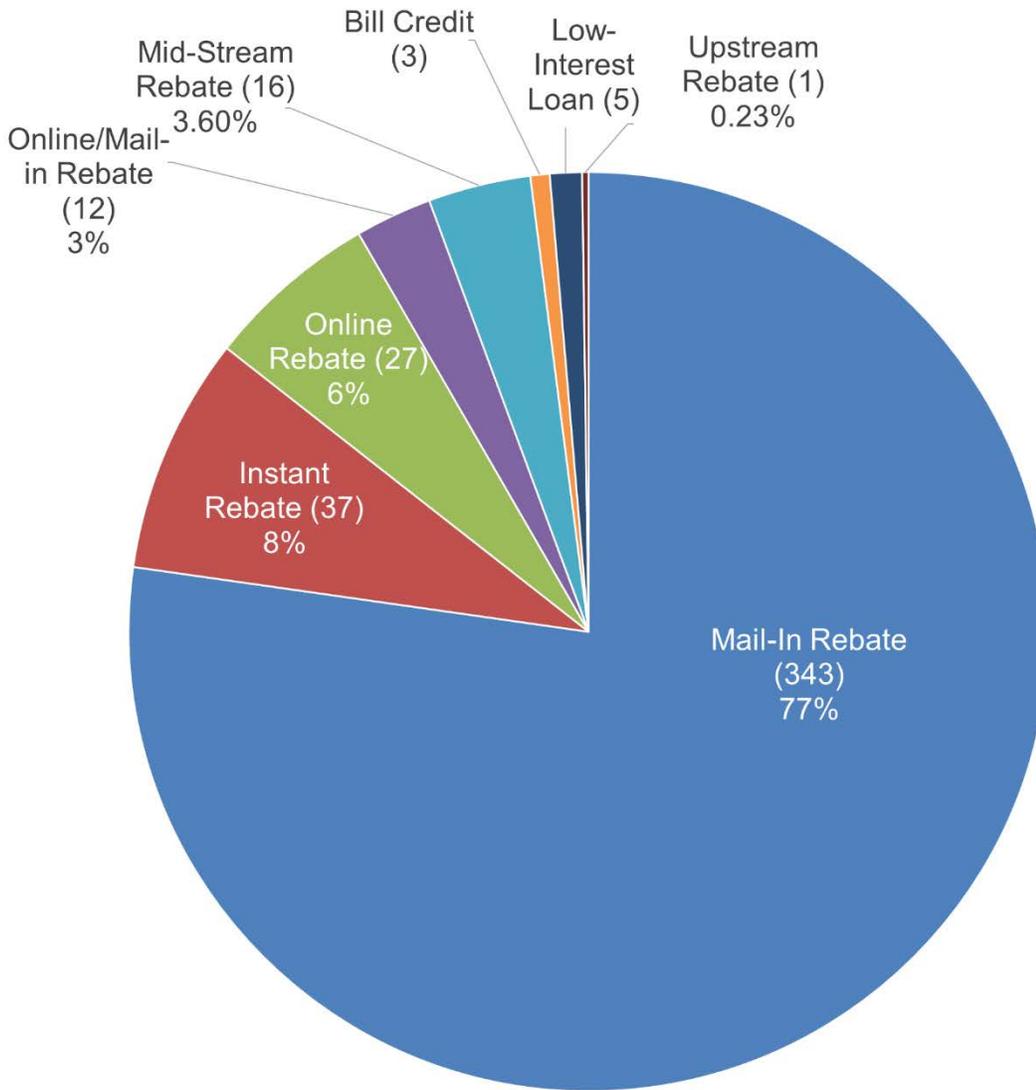
**2020 ENERGY STAR Water Heater Promotions by Product Type**  
*(Totals listed in parentheses)*



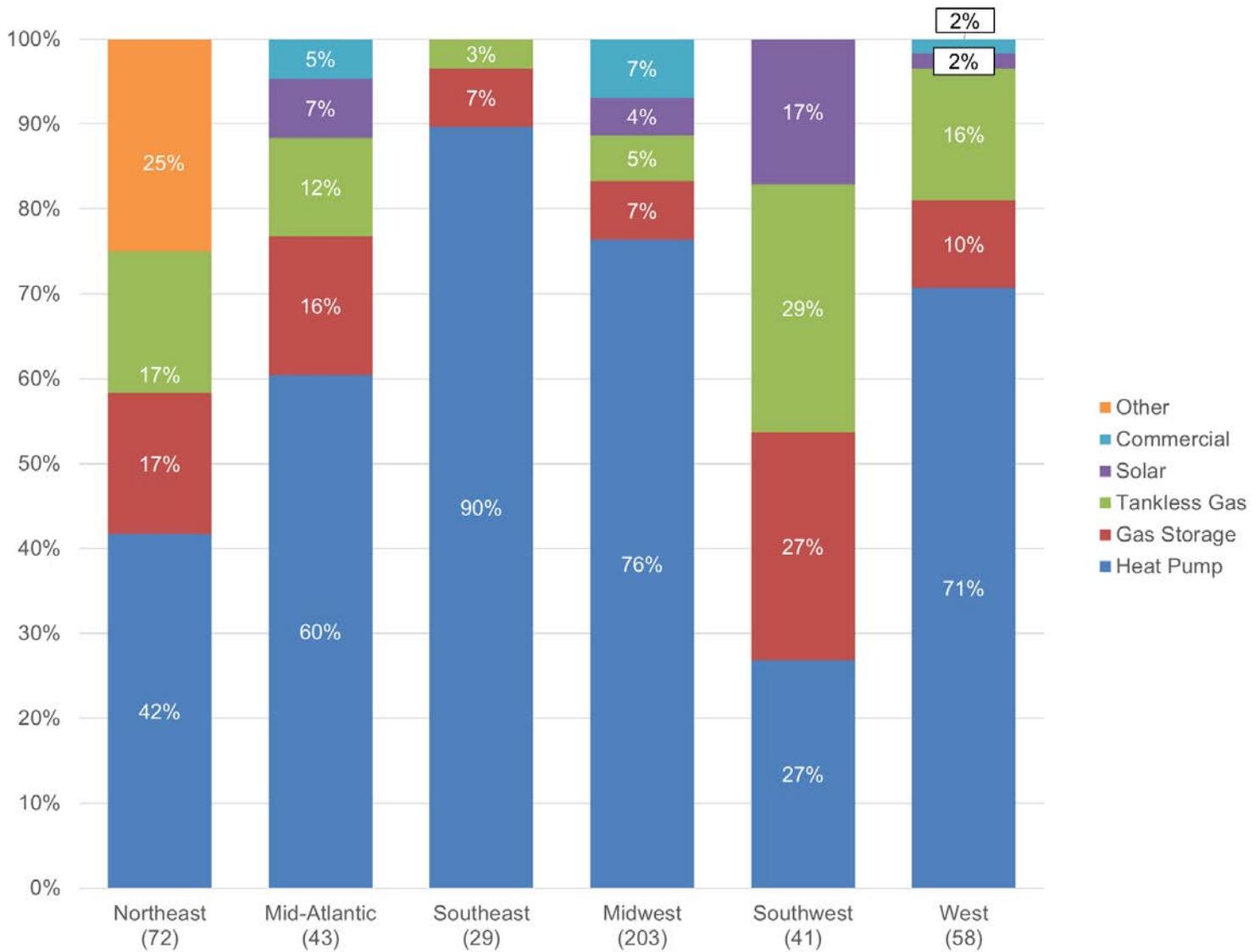
**ENERGY STAR Water Heater Promotions by Product Type: 2016-2020**  
*(Annual totals listed in parentheses)*



**2020 ENERGY STAR Water Heater Promotions by Incentive Type**  
*(Totals listed in parentheses)*



**2020 ENERGY STAR Water Heater Promotions by Type and Region**  
*(Region totals listed in parentheses)*



## Water Heater Programs Information

The table below provides information on products being promoted around the country by energy efficiency program sponsors. The information is organized by state. Programs denoted with an asterisk (\*) are programs in which ENERGY STAR certified products are eligible for the incentive, but not required. Please contact the program sponsor representative, found in the Partner Contact Directory following this section, to learn more about partnership opportunities. Target population is assumed to be residential unless otherwise noted.

	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
AR	AEP South Western Electric Power Company (SWEPCO)	\$250K - \$1 Million	100k Residential	Heat Pump Water Heaters	\$500	Mail-in Rebate	1/1/2020	12/31/2020
AR	CenterPoint Energy	<i>Not provided</i>	433K Residential & Commercial	Tankless Gas Water Heaters*	\$500	Mail-in Rebate	1/1/2020	12/31/2020
				Gas Storage Water Heaters*	\$75-\$200			
AZ	Salt River Project	\$50K-\$250K	870K Residential	Solar Water Heaters*	\$0.30/kWh	Mail-in Rebate	1/1/2009	4/30/2021
AZ	Southwest Gas	\$50K-\$250K	1 Million Residential and Commercial	Solar Water Heaters	\$11.50/therm up to \$2,000 - \$20,000 or 40%	Mail-in Rebate	1/1/2020	12/31/2020
		\$250K-\$1 Million	40K Commercial	Tankless Gas Water Heaters	\$375 up to 50% of Equipment Cost			
				Gas Storage Water Heaters	\$550-\$650 up to 50% of Equipment Cost			
				Solar Water Heaters	\$11.50/therm up to \$2,000 or 40% of installed cost			
CA	Alameda Municipal Power	\$250K-\$1 Million	29K Residential	Heat Pump Water Heaters	\$500	Online Rebate	1/1/2016	Ongoing
CA	Modesto Irrigation District	Less than \$50K	90K Residential	Heat Pump Water Heaters	\$500	Mail-in Rebate	6/1/2012	Ongoing
CA	Pacific Gas and Electric Company (PG&E)	<i>Not provided</i>	6 Million Residential	Heat Pump Water Heaters	\$300	Online Rebate	1/1/2020	12/31/2020
CA	Pacific Power	\$50K-\$250K	40K Residential	Heat Pump Water Heaters*	\$400	Mail-in Rebate	Ongoing	
				Gas Storage Water Heaters*	\$100	Instant Rebate		
CA	Sacramento Municipal Utility District (SMUD)	\$1-\$5 Million	600K Residential	Heat Pump Water Heaters	\$500 or \$2,500	Mail-in Rebate		
CA	San Diego Gas and Electric	\$1-\$5 Million	1.4 Million Residential	Heat Pump Water Heaters*	\$250	Instant Rebate	1/1/2020	12/31/2020
CA	Silicon Valley Power, City of Santa Clara, CA	Less than \$50K	45K Residential	Heat Pump Water Heaters	\$500	Mail-in Rebate	6/26/2018	Ongoing
CA	SoCalGas	<i>Not provided</i>	Residential	Gas Storage Water Heaters	\$100	Mail-in Rebate	1/1/2020	12/31/2020
				Tankless Gas Water Heaters	\$300			

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	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
CA	Southern California Edison	\$10-\$20 Million	4.4 Million Residential	Heat Pump Water Heaters	Up to \$1,000 Per Unit	Upstream Rebate	3/1/2020	12/31/2020
CA	Southwest Gas	\$250K-\$1 Million	9.5K Commercial	Tankless Gas Water Heaters	\$200 up to 50% of Equipment Cost	Mail-in Rebate	1/1/2018	12/31/2020
			185.5K Residential	Tankless Gas Water Heaters	\$200	Mail-in Rebate	1/1/2018	12/31/2020
CA	Turlock Irrigation District	<i>Not provided</i>	<i>Not provided</i>	Heat Pump Water Heaters	\$350	Online/Mail-in Rebate	1/1/2018	Ongoing
CO	Colorado Springs Utilities	Less than \$50K	185K Residential	Gas Storage Water Heaters	\$50	Mail-in Rebate	1/1/2020	12/31/2020
CO	Gunnison County Electric Association, Inc.	Less than \$50K	8.5K Residential & Commercial	Heat Pump Water Heaters	\$120-\$145/unit for any size Ground Source Heat Pump water heater powered or waste heat, for primary heating by direct exchange ground source or heat pump waste heat (aka desuperheater),	Mail-in Rebate	1/1/2010	Ongoing
				Heat Pump Water Heaters	\$370/unit Air Source Heat Pump Water Heater, 30-gallon minimum; \$25/unit additional incentive for lifetime tank warranty	Mail-in Rebate		
CO	Holy Cross Energy	\$1-\$5 Million	45K Residential & Commercial	Heat Pump Water Heaters	30% up to \$450	Online Rebate	1/1/2018	Ongoing
CO	Xcel Energy	\$50K-\$250K	1K-5K Residential	Gas Storage Water Heaters	\$50	Mail-in Rebate	1/1/2014	Ongoing
				Tankless Gas Water Heaters*	\$75	Online/Mail-in Rebate		
CT	Connecticut Natural Gas Company	\$250K-\$1 Million	146.5K Residential	Gas Storage Water Heaters	\$300	Instant Rebate	1/1/2018	12/31/2020
				Tankless Gas Water Heaters	\$300			
			188K Residential	Tankless Gas Water Heaters	\$300			
				Gas Storage Water Heaters	\$300			
CT	Eversource (CT)/Gas	\$250K-\$1 Million	188K Residential	Gas Storage Water Heaters	\$300	Instant Rebate	1/1/2020	12/31/2020
				Tankless Gas Water Heaters	\$300			
CT	Southern Connecticut Gas Company	\$250K-\$1 Million	160.5K Residential	Gas Storage Water Heaters	\$300	Instant Rebate	1/1/2020	12/31/2020
				Tankless Gas Water Heaters	\$300			
CT	The United Illuminating Company	\$250K-\$1 Million	290K Residential	Heat Pump Water Heaters	\$750	Instant Rebate Mid-stream Rebate	1/1/2020	12/31/2020
DC	DC Sustainable Energy Utility	<i>Not provided</i>	Residential	Gas Storage Water Heaters	\$100-\$500		10/1/2019	9/3/2020

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	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				Tankless Gas Water Heaters	\$300	Online/ Mail-in Rebate		
				Heat Pump Water Heaters	\$500			
FL	City of Tallahassee, Florida	<i>Not provided</i>	Residential	Heat Pump Water Heaters	\$300	Mail-in Rebate	10/1/2013	Ongoing
FL	Kissimmee Utility Authority	\$50K-\$250K	64K Residential & Commercial	Heat Pump Water Heaters	25% up to \$325	Mail-in Rebate	2/1/2014	Ongoing
FL	Orlando Utilities Commission	<i>Not provided</i>	Residential & Commercial	Heat Pump Water Heaters	100% of the cost, up to \$500	Mail-in Rebate	2/17/2017	Ongoing
GA	Georgia Power	<i>Not provided</i>	2 Million Residential	Heat Pump Water Heaters*	50% of the cost, up to \$250	Online Rebate	1/1/2020	12/31/2022
GA	Jackson Electric Membership Corporation	\$50K-\$250K	201K Residential	Heat Pump Water Heaters	\$500	Mail-in Rebate	1/1/2013	Ongoing
HI	Hawaii Energy	Not provided	350K Residential	Heat Pump Water Heaters*	\$500	Mail-in Rebate	5/18/2020	8/31/2020
				Solar Water Heaters*	Up to \$1,500	Instant Rebate		
IA	Alliant Energy	\$5-\$10 Million	Residential & Commercial	Gas Storage Water Heaters*	\$75	Mail-in Rebate	4/1/2019	Ongoing
				Tankless Gas Water Heaters*	\$300			
				Heat Pump Water Heaters*	\$500			
			Commercial	Commercial Heat Pump Water Heaters*	\$75-\$500			
IA	Central Iowa Power Cooperative (CIPCO) (Representing 12 member utilities)	Less than \$50K	320K Residential	Heat Pump Water Heaters*	\$650	Mail-in Rebate	1/1/2020	12/31/2020
IA	Linn County REC	<i>Not provided</i>	29K Residential	Heat Pump Water Heaters	\$650	Mail-in Rebate	1/1/2020	12/31/2020
IA	Spencer Municipal Utilities	\$50K-\$250K	11.3K (Both Residential & Commercial)	Heat Pump Water Heaters*	\$500	Mail-in Rebate	1/1/2020	12/31/2020
		\$250K-\$1 Million	11.3K (Both Residential & Commercial)	Solar Water Heaters*	\$500	Mail-in Rebate		
IA, MN, ND, SD	Missouri River Energy Services (Representing 61 communities)	<i>Not provided</i>	Residential	Heat Pump Water Heaters	\$159	Mail-in Rebate	1/1/2014	Ongoing
ID	Idaho Power	<i>Not provided</i>	Residential	Heat Pump Water Heaters*	\$300	Mail-in Rebate	<i>Not provided</i>	Ongoing
ID	Intermountain Gas Company	\$250K-\$1 Million	3.5K Residential	Tankless Gas Water Heaters*	\$150	Mail-in Rebate	10/1/2017	Ongoing
				Gas Storage Water Heaters*	\$50			
ID	Rocky Mountain Power, Inc.	\$50K-\$250K	66K Residential	Heat Pump Water Heaters*	\$400-\$550	Mail-in Rebate	4/14/2014	Ongoing
ID, MT, OR, WA	Bonneville Power Administration (BPA utilities)	Less than \$50K	Residential	Heat Pump Water Heaters*	\$300-\$500	Mail-in Rebate	10/1/2017	Ongoing
IL	Ameren Illinois	<i>Not provided</i>	Commercial	Commercial Water Heaters*	\$600	Mail-in Rebate	1/1/2020	12/31/2020

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	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				Commercial Water Heaters*	\$600			
				Commercial Water Heaters*	\$600			
				Commercial Water Heaters*	\$300			
			Residential	Heat Pump Water Heaters*	\$500			
IL	ComEd	\$5-\$10 Million	Commercial	Heat Pump Water Heaters	\$250	Mail-in Rebate	1/1/2020	12/31/2020
IL	Nicor Gas	\$5-\$10 Million	Residential	Gas Storage Water Heaters	\$50-\$100	Mail-in Rebate	1/1/2020	12/31/2020
			Commercial	Commercial Water Heaters	Up to \$600		1/1/2020	12/31/2020
IL	North Shore Gas	\$1-\$5 Million	159K Commercial	Commercial Water Heaters*	\$1.00 per MBH	Mail-in Rebate	1/1/2020	12/31/2020
				Commercial Water Heaters*	\$150			
IL	Peoples Gas	\$10-\$20 Million	828K Commercial	Commercial Water Heaters*	\$1.00 per MBH	Mail-in Rebate	1/1/2020	12/31/2020
				Commercial Water Heaters*	\$150			
IL, IN, MO	Wabash Valley Power Authority (Representing 23 members)	Less than \$50K	33.3K Residential	Heat Pump Water Heaters*	\$400	Mail-in Rebate	1/1/2020	12/31/2020
IN	Duke Energy	Not provided	Residential	Heat Pump Water Heaters	\$350	Mail-in Rebate	1/1/2016	Ongoing
						Instant Rebate	Ongoing	
						Mid-stream Rebate		
IN	Indianapolis Power & Light	Not provided	Residential	Heat Pump Water Heaters	\$350	Instant Rebate	1/1/2018	12/31/2020
IN	Northern Indiana Public Service Company (NIPSCO)	Not provided	Residential	Gas Storage Water Heaters*	Varies	Mail-in Rebate	1/1/2020	12/31/2020
IN	Vectren Energy Delivery	\$1-\$5 Million	Commercial	Heat Pump Water Heaters*	\$500	Mail-in Rebate	1/1/2020	12/31/2020
				Tankless Gas Water Heaters*	\$500/unit			
				Commercial Water Heaters*	\$500			
KY	Duke Energy	Not provided	Residential	Heat Pump Water Heaters	\$350	Mail-in Rebate	1/1/2016	Ongoing
						Instant Rebate	Ongoing	
						Mid-stream Rebate		
LA	Entergy Louisiana, LLC.	Not provided	Residential	Heat Pump Water Heaters	\$400	Mail-in Rebate	11/1/2018	12/31/2020
LA	Entergy New Orleans, Inc.	Not provided	Residential	Heat Pump Water Heaters	\$400	Mail-in Rebate	4/1/2020	12/31/2020
MA	Cape Light Compact	Not provided	Residential	Heat Pump Water Heaters*	\$150-\$600	Mail-in Rebate	Ongoing	
MA	Eversource (MA) / NSTAR	Not provided	Residential	Heat Pump Water Heaters*	\$150-\$600	Mail-in Rebate	Ongoing	
MA	Eversource (MA) / Western Massachusetts Electric Co.	Not provided	Residential	Heat Pump Water Heaters*	\$150-\$600	Mail-in Rebate	Ongoing	

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MA	National Grid	<i>Not provided</i>	Residential	Heat Pump Water Heaters*	\$150-\$600	Mail-in Rebate	Ongoing		
MA	Unitil	<i>Not provided</i>	Residential	Heat Pump Water Heaters*	\$150-\$600	Mail-in Rebate	Ongoing		
MD	Baltimore Gas and Electric Company (BGE)	\$1-\$5 Million	1.2 Million Residential	Heat Pump Water Heaters	\$500	Mail-in Rebate	1/1/2018	12/31/2020	
						Online Rebate			
						Mid-Stream Rebate			
MD	Delmarva Power	\$250K-\$1 Million	172.5K Residential	Heat Pump Water Heaters	\$500	Mail-in Rebate	1/1/2018	12/31/2020	
						Online Rebate			
MD	Potomac Edison (FirstEnergy utility)	\$1-\$5 Million	Residential	Heat Pump Water Heaters*	\$25	Online Rebate	1/1/2018	12/31/2020	
MD	Potomac Electric Power Company (Pepco)	\$1-\$5 Million	482K Residential	Heat Pump Water Heaters	\$500	Mail-in Rebate	1/1/2018	12/31/2020	
						Online Rebate			
MD	Southern Maryland Electric Cooperative (SMECO)	\$1-\$5 Million	137K Residential	Heat Pump Water Heaters	\$500	Mid-stream Rebate	2/1/2018	12/31/2020	
MD	Southern Maryland Electric Cooperative (SMECO)	\$1-\$5 Million	137K Residential	Heat Pump Water Heaters	\$500	Instant Rebate	2/1/2018	12/31/2020	
MD	Washington Gas	<i>Not provided</i>	Commercial	Gas Storage Water Heaters	\$100-\$500	Online Rebate	1/1/2018	12/31/2020	
				Tankless Gas Water Heaters	\$250-\$500				
			Residential	Gas Storage Water Heaters	\$250	Mail-in Rebate			
				Tankless Gas Water Heaters	\$400	Online Rebate			
ME	Efficiency Maine	\$1-\$5 Million	500K Million Residential	Heat Pump Water Heaters	\$750	Mail-in Rebate	7/1/2019	6/30/2020	
					Instant Rebate				
MI	Coldwater Board of Public Utilities	Less than \$50K	6K Residential	Heat Pump Water Heaters	\$150	Mail-in Rebate	1/1/2019	Ongoing	
MI	Consumers Energy	\$5-\$10 Million	Residential	Gas Storage Water Heaters*	<i>Not provided</i>	Instant Rebate	1/1/2019	Ongoing	
				Tankless Gas Water Heaters*					
				Heat Pump Water Heaters*					
			1.7 Million Commercial	Tankless Gas Water Heaters*		\$50-\$150			Instant Rebate
				Gas Storage Water Heaters*		\$60-\$275			Mail-in Rebate
MI	DTE Energy	\$5-\$10 Million	2.2 Million Residential	Heat Pump Water Heaters	\$505	Mail-in Rebate	1/1/2020	12/31/2020	
				Gas Storage Water Heaters	\$75				
				Tankless Gas Water Heaters	\$100				
MI	Holland Board of Public Works	\$50K-\$250K	25K Residential	Heat Pump Water Heaters	\$200	Mail-in Rebate	1/1/2020	12/31/2020	

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	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
MI	Lansing Board of Water & Light	Less than \$50K	83K Residential	Heat Pump Water Heaters	\$150	Online/Mail-in Rebate	1/1/2020	Ongoing
MN	Austin Utilities	\$250K-\$1 Million	10.4K Commercial & Residential	Gas Storage Water Heaters*	\$50-\$150	Mail-in Rebate	1/1/2017	Ongoing
				Tankless Gas Water Heaters*	\$200-\$250			
MN	Southern Minnesota Municipal Power Association (Representing 15 member utilities)	\$50K - \$250K	Residential	Heat Pump Water Heaters	\$60-\$400	Mail-in Rebate	1/1/2020	Ongoing
MN	CenterPoint Energy	Not provided	700K Residential	Gas Storage Water Heaters*	\$75-\$250	Mail-in Rebate	1/1/2020	12/31/2020
			Commercial	Commercial Water Heaters*	\$75-\$200			
MN	Marshall Municipal Utilities	Less than \$50K	6.4K Residential	Heat Pump Water Heaters	\$500	Mail-in Rebate	1/1/2010	Ongoing
				Solar Water Heaters	\$20-\$2,000			
MN	Minnesota Energy Resources	\$250K-\$1 Million	200K Residential & Commercial	Commercial Water Heaters*	\$500-\$1,000	Mail-in Rebate	1/1/2020	12/31/2020
			200K Residential & Commercial	Gas Storage Water Heaters*	\$125-\$300			
MN	Minnesota Power	Not provided	Residential	Heat Pump Water Heaters	\$400	Mail-in Rebate	1/1/2020	12/31/2020
MN	Owatonna Public Utilities	\$50K-\$250K	10K Residential	Gas Storage Water Heaters*	\$50-\$100	Mail-in Rebate	1/1/2011	Ongoing
				Tankless Gas Water Heaters*	\$200-\$250			
MN	Xcel Energy	Not provided	Residential	Heat Pump Water Heaters	\$400-\$500	Mail-in Rebate	1/1/2020	Ongoing
MO	Ameren Missouri Electric	\$1-\$5 Million	1.2 Million Residential	Heat Pump Water Heaters	\$350	Mail-in Rebate	3/1/2019	12/31/2021
MO	Liberty Utilities	Less than \$50K	40K Residential & Commercial	Gas Storage Water Heaters	\$75	Mail-in Rebate	4/1/2010	Ongoing
				Tankless Gas Water Heaters	\$200			
MS	Atmos Energy Corporation	Not provided	Residential & Commercial	Gas Storage Water Heaters*	\$100	Mail-in Rebate	Ongoing	
MS	Entergy Mississippi	Not Provided	Residential	Heat Pump Water Heaters	\$750	Mail-in Rebate	1/1/2020	12/31/2020
MS	Mississippi Power Company	Less than \$50K	153K Residential	Heat Pump Water Heaters*	\$300	Mail-in Rebate	1/1/2015	12/31/2020
MT	Flathead Electric Cooperative, Inc.	Not provided	Residential & Commercial	Heat Pump Water Heaters*	\$600	Mail-in Rebate	10/1/2019	Ongoing
NC	Carteret-Craven Electric Cooperative	Less than \$50K	Residential	Heat Pump Water Heaters	\$200	Mail-in Rebate	1/1/2018	12/31/2020
NC	Duke Energy	Not provided	Residential	Heat Pump Water Heaters	\$350	Mail-in Rebate	1/1/2016	Ongoing
						Instant Rebate		
						Mid-stream Rebate		
NC, SC	Duke Energy Progress	Not provided	Residential	Heat Pump Water Heaters	\$350	Mail-in Rebate	1/1/2013	Ongoing
						Instant Rebate		

ENERGY STAR® Summary of Water Heater Programs – September 2020

	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
						Midstream Rebate		
ND	Xcel Energy	\$250K-\$1 Million	5K-200K Residential	Gas Storage Water Heaters*	\$75	Mail-in Rebate	1/1/2015	Ongoing
				Tankless Gas Water Heaters*	\$250			
NE	Nebraska Department of Environment and Energy	Less than \$50K	Residential & Commercial	Commercial Water Heaters*	Low Interest Loan	Low Interest Loan	1/1/2010	Ongoing
				Heat Pump Water Heaters*			1/2/2010	
				Solar Water Heaters*			1/4/2010	
				Tankless Gas Water Heaters*			1/5/2010	
				Gas Storage Water Heaters*			1/5/2010	
NH	Eversource (NH)	Not provided	Residential	Heat Pump Water Heaters	\$500-\$600	Online/Mail-in Rebate	1/1/2020	12/31/2020
NH	Liberty Utilities	Not provided	Residential	Heat Pump Water Heaters	\$500-\$600	Online/Mail-in Rebate	1/1/2020	12/31/2020
NH	New Hampshire Electric Cooperative, Inc.	Not provided	Residential	Heat Pump Water Heaters	\$750	Online/Mail-in Rebate	1/1/2020	12/31/2020
NH	Unitil	Not provided	Residential	Heat Pump Water Heaters	\$500-\$600	Online/Mail-in Rebate	1/1/2020	12/31/2020
NJ	New Jersey Natural Gas	\$35-\$50 Million	Residential	Gas Storage Water Heaters*	\$100	Mail-in Rebate	1/1/2019	12/31/2021
				Gas Storage Water Heaters*	\$100			
NJ	New Jersey's Clean Energy Program	\$5-\$10 Million	Residential	Tankless Gas Water Heaters*	\$300	Online Rebate	7/1/2019	7/15/2020
				Gas Storage Water Heaters*	\$300			
				Heat Pump Water Heaters*	\$750			
				Gas Storage Water Heaters*	\$50	Mail-in Rebate		
				Heat Pump Water Heaters*	\$500			
		\$1-\$5 Million	Commercial	Tankless Gas Water Heaters*	Varies			
NM	New Mexico Gas Company	\$250K-\$1 Million	470K Residential	Tankless Gas Water Heaters*	\$225-\$300	Mail-in Rebate	4/1/2020	Ongoing
			470K Residential	Gas Storage Water Heaters*	\$100-\$115			
NV	Southwest Gas	\$250K-\$1 Million	730K Residential	Solar Water Heaters	\$13.00/therm up to lessor of 30% installed cost or \$3,000	Mail-in Rebate	1/1/2020	12/31/2020
			730K Residential	Tankless Gas Water Heaters	\$225			
			32K Commercial	Solar Water Heaters	\$14.50-\$19.00/therm up to lessor of 30%-50% installed cost or \$7,500-\$30,000	Online/Mail-in Rebate		
				Tankless Gas Water Heaters	\$225-\$1,450 up to 50% of Equipment Cost			
NY	Central Hudson Gas & Electric Corp	\$250K-\$1 Million	313K Residential	Gas Storage Water Heaters	\$75	Mail-in Rebate	1/1/2019	12/31/2020
				Heat Pump Water Heaters	\$750			

ENERGY STAR® Summary of Water Heater Programs – September 2020

	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				Heat Pump Water Heaters	\$100	Mid-stream Rebate	1/1/2020	12/31/2021
				Heat Pump Water Heaters	\$750			
				Heat Pump Water Heaters	\$100			
				Tankless Gas Water Heaters	\$250	Mail-in Rebate		
		\$5 - \$10 million	Residential	Air Source Heat Pump Water Heaters	\$1,000	Mail-in Rebate	4/1/2020	Ongoing
				Ground Source Heat Pump Water Heater	\$1,000			
			Commercial	Air Source Heat Pump Water Heaters	\$80 per MMBTU of annual energy savings	Mail-in Rebate	4/1/2020	Ongoing
NY	Con Edison Company	<i>Not provided</i>	Residential	Heat Pump Water Heaters	\$1,000	Online/Mail-in Rebate	1/1/2019	Ongoing
		More than \$25 Million	Residential	Air Source Heat Pump Water Heaters	\$1,000	Mail-in Rebate	4/1/2020	Ongoing
				Ground Source Heat Pump Water Heater	\$1,000			
			Commercial	Air Source Heat Pump Water Heaters	\$80 per MMBTU of annual energy savings	Mail-in Rebate	4/1/2020	Ongoing
NY	National Grid	<i>Not provided</i>	Residential & Commercial	Gas Storage Water Heaters	Up to \$300	Mail-in Rebate	1/1/2020	12/31/2020
				Gas Tankless Water Heaters	Up to \$500	Online Rebate		
				Gas Storage Water Heaters	\$650			
		\$10 - \$20 Million	Residential	Air Source Heat Pump Water Heaters	\$700	Mail-in Rebate	4/1/2020	Ongoing
				Ground Source Heat Pump Water Heater	\$90			
			Commercial	Air Source Heat Pump Water Heaters	\$80 per MMBTU of annual energy savings	Mail-in Rebate	4/1/2020	Ongoing
NY	New York State Electric & Gas Corporation (NYSEG)	\$1-\$5 Million	231K Residential	Gas Storage Water Heaters	\$100	Mail-in Rebate	10/1/2016	Ongoing
				Tankless Gas Water Heaters	\$200			
		\$10 - \$20 Million	Residential	Air Source Heat Pump Water Heaters	\$700	Mail-in Rebate	4/1/2020	Ongoing
				Ground Source Heat Pump Water Heater	\$90			
			Commercial	Air Source Heat Pump Water Heaters	\$80 per MMBTU of annual energy savings	Mail-in Rebate	4/1/2020	Ongoing
NY	Orange & Rockland	\$1-\$5 Million	Residential	Air Source Heat Pump Water Heaters	\$1,000	Mail-in Rebate	4/1/2020	Ongoing

ENERGY STAR® Summary of Water Heater Programs – September 2020

	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				Ground Source Heat Pump Water Heater	\$1,000			
			Commercial	Air Source Heat Pump Water Heaters	\$80 per MMBTU of annual energy savings	Mail-in Rebate	4/1/2020	Ongoing
NY	PSEG Long Island	\$50K-\$250K	1.1 Million Residential	Heat Pump Water Heaters	\$650	Online/Mail-in Rebate	1/1/2020	12/31/2020
NY	Rochester Gas & Electric Corporation (RG&E)	\$1-\$5 Million	280K Residential	Gas Storage Water Heaters	\$100	Online/Mail-in Rebate	10/1/2016	Ongoing
				Tankless Gas Water Heaters	\$200			
		\$1-\$5 Million	Residential	Air Source Heat Pump Water Heaters	\$700	Mail-in Rebate	4/1/2020	Ongoing
				Ground Source Heat Pump Water Heater	\$90			
				Air Source Heat Pump Water Heaters	\$80 per MMBTU of annual energy savings	Mail-in Rebate	4/1/2020	Ongoing
OH	AEP Ohio	\$250K-\$1 Million	1.3 Million Residential	Heat Pump Water Heaters	\$400	Mail-in Rebate	1/1/2020	9/30/2020
OH	Columbia Gas of Ohio	\$1-\$5 Million	6.6K Residential	Gas Storage Water Heaters	\$50	Instant Rebate	4/1/2017	12/31/2022
				Tankless Gas Water Heaters	\$100			
		\$10 - \$20 Million	2K Residential	Gas Storage Water Heaters	No cost for income-qualified customers	Instant Rebate		
		\$250K - \$1 Million	Commercial	Commercial Water Heaters	\$100	Mail-in Rebate	1/1/2018	12/31/2020
\$1 - \$5 Million	Commercial	Gas Storage Water Heaters	\$20 for customers using less than 300 Mcf/year					
OH	Duke Energy	<i>Not provided</i>	Residential	Heat Pump Water Heaters	\$350	Mail-in Rebate	1/1/2016	Ongoing
						Instant Rebate	Ongoing	
						Mid-stream Rebate		
OH	Efficiency Smart (Representing 25 communities)	\$250K-\$1 Million	195K Residential	Heat Pump Water Heaters	\$250	Mail-in Rebate	1/1/2017	Ongoing
OH	Illuminating Company (FirstEnergy Utility)	<i>Not provided</i>	Residential	Solar Water Heaters*	\$375	Mail-in Rebate	1/1/2017	Ongoing
				Heat Pump Water Heaters*	\$350	Mid-stream Rebate	1/1/2017	Ongoing
OH	Ohio Edison (FirstEnergy Utility)	<i>Not provided</i>	Residential	Solar Water Heaters*	\$375	Mail-in Rebate	1/1/2017	Ongoing
			Residential	Heat Pump Water Heaters*	\$350	Mid-stream Rebate	1/1/2017	Ongoing
OH	Paulding-Putnam Electric Cooperative	Less than \$50K	12.4K Residential	Heat Pump Water Heaters	\$350	Mail-in Rebate	1/1/2019	Ongoing
OH	Toledo Edison (FirstEnergy Utility)	<i>Not provided</i>	Residential	Solar Water Heaters*	\$375	Mail-in Rebate	1/1/2017	Ongoing
			Residential	Heat Pump Water Heaters*	\$350	Mid-stream Rebate	1/1/2017	Ongoing
OK	Public Service Company of Oklahoma (PSO)	Less than \$50K	50K Residential	Heat Pump Water Heaters	\$500	Mail-in Rebate	5/1/2018	11/30/2021

ENERGY STAR® Summary of Water Heater Programs – September 2020

	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
OR	Avista	<i>Not provided</i>	Residential	Heat Pump Water Heaters	\$500	Instant Rebate	1/1/2020	Ongoing
OR	Columbia River PUD	<i>Not provided</i>	Residential & Commercial	Heat Pump Water Heaters*	\$300-\$600	Bill Credit	1/1/2017	Ongoing
OR	Consumers Power Inc.	<i>Not provided</i>	Residential	Heat Pump Water Heaters	\$300 or \$600	Mail-in Rebate	10/1/2014	Ongoing
OR	Energy Trust of Oregon	Less than \$50K	1.2 Million Residential	Heat Pump Water Heaters*	\$500	Instant Rebate	1/1/2017	12/31/2021
				Gas Storage Water Heaters*	\$100			
OR	Portland General Electric	<i>Not provided</i>	Residential	Heat Pump Water Heaters	\$100	Instant Rebate	1/1/2020	Ongoing
PA	Met-Ed (FirstEnergy utility)	<i>Not provided</i>	Residential	Heat Pump Water Heaters*	\$500	Instant Rebate	6/1/2016	5/31/2021
				Solar Water Heaters*	\$500	Mail-in Rebate		
PA	PECO	\$10-20 Million	500K Residential	Gas Storage Water Heaters	\$50	Mail-in Rebate	1/1/2019	12/31/2020
			1.4 Million Residential	Heat Pump Water Heaters	\$350	Online/Mail-in Rebate	1/1/2019	12/31/2020
		\$1-\$5 Million	500K Residential	Gas Storage Water Heaters	\$400	Mail-in Rebate	1/1/2019	12/31/2020
PA	Penelec (FirstEnergy utility)	<i>Not provided</i>	Residential	Heat Pump Water Heaters*	\$500	Instant Rebate	6/1/2016	5/31/2021
				Solar Water Heaters*	\$500	Mail-in Rebate		
PA	Penn Power (FirstEnergy utility)	<i>Not provided</i>	Residential	Heat Pump Water Heaters*	\$500	Instant Rebate	6/1/2016	5/31/2021
				Solar Water Heaters*	\$500	Mail-in Rebate		
PA	Philadelphia Gas Works	<i>Not provided</i>	Commercial	Commercial Water Heaters	\$4/MBH	Mail-in Rebate	9/1/2016	8/31/2020
PA	PPL Electric Utilities	<i>Not provided</i>	1.2 Million Residential	Heat Pump Water Heaters	\$300-\$400	Mail-in Rebate	6/1/2016	5/31/2021
PA	UGI Gas Utilities	<i>Not provided</i>	Residential & Commercial	Tankless Gas Water Heaters	\$400	Mail-in Rebate	11/1/2019	9/30/2024
			Commercial	Commercial Water Heaters	\$4/MBH	Mail-in Rebate		
PA	West Penn Power (FirstEnergy utility)	<i>Not provided</i>	Residential	Heat Pump Water Heaters*	\$500	Instant Rebate	6/1/2016	5/31/2021
				Solar Water Heaters*	\$500	Mail-in Rebate	6/1/2016	5/31/2021
RI	National Grid (RI)	<i>Not provided</i>	Residential	Heat Pump Water Heaters	\$150-\$600	Mail-in Rebate	1/1/2020	Ongoing
SC	Duke Energy	<i>Not provided</i>	Residential	Heat Pump Water Heaters	\$350	Mail-in Rebate	1/1/2016	Ongoing
						Instant Rebate		
						Mid-stream Rebate		
TX	AEP Texas North	<i>Not provided</i>	158K Residential	Heat Pump Water Heaters*	\$850	Instant Rebate	1/1/2020	11/30/2020
TX	Atmos Energy Corporation	\$250K - \$1 Million		Gas Storage Water Heaters	\$100-\$150	Online Rebate	7/1/2019	6/30/2020

ENERGY STAR® Summary of Water Heater Programs – September 2020

	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
			1.4 Million Residential & Commercial	Tankless Gas Water Heaters	\$200-\$300			
TX	Austin Energy	\$1-\$5 Million	485K Commercial	Heat Pump Water Heaters	\$800	Online Rebate	1/1/2019	Ongoing
TX	CPS Energy/Fort Collins	<i>Not provided</i>	Residential	Solar Water Heaters	\$2,000	Bill Credit	1/1/2018	Ongoing
UT	Rocky Mountain Power, Inc.	\$5-\$10 Million	972K Residential	Heat Pump Water Heaters*	\$550	Online/Mail-in Rebate	11/14/2012	Ongoing
UT, WY	Dominion (UT, WY)	Less than \$50K	900K Residential & Commercial	Gas Storage Water Heaters	\$350	Mail-in Rebate	1/1/2012	12/31/2020
				Gas Storage Water Heaters	\$50-\$100		1/1/2009	12/31/2020
				Tankless Gas Water Heaters	\$300		1/1/2012	12/31/2020
				Solar Water Heaters	\$750		1/1/2012	12/31/2020
VA	Virginia Natural Gas	Less than \$50K	290K Residential	Gas Storage Water Heaters	\$70	Mail-in Rebate	6/1/2016	5/31/2022
VT	Efficiency Vermont	\$250K-\$1 Million	626.6K Residential & Commercial	Heat Pump Water Heaters	\$300-600	Mail-in Rebate	1/1/2019	Ongoing
WA	Cascade Natural Gas Corporation	\$1-\$5 Million	250K Commercial	Tankless Gas Water Heaters*	\$2.50/kBtu/hr	Mail-in Rebate	2/19/2019	Ongoing
			250K Residential	Gas Storage Water Heaters*	\$250			
			250K Residential	Gas Storage Water Heaters*	\$350			
			250K Residential & Commercial	Tankless Gas Water Heaters*	\$120/gpm			
			250K Commercial	Tankless Gas Water Heaters*	\$150/gpm			
WA	Chlelan County PUD	<i>Not provided</i>	Residential	Heat Pump Water Heaters*	\$800	Mail-in Rebate	Ongoing	
WA	Clallam County PUD #1	\$50K-\$250K	53.5K Residential	Heat Pump Water Heaters*	\$500-\$600	Mail-in Rebate	1/1/2015	Ongoing
WA	Clallam County PUD #2	<i>Not provided</i>	Residential	Heat Pump Water Heaters*	\$600	Instant Rebate	Ongoing	
WA	Clark Public Utilities	\$50K-\$250K	160K Residential	Heat Pump Water Heaters*	\$150-\$800	Mail-in Rebate	1/1/2014	Ongoing
					\$300	Instant Rebate	1/1/2018	Ongoing
WA	Dunn Energy Cooperative	<i>Not provided</i>	Residential	Heat Pump Water Heaters*	\$125-\$300	Mail-in Rebate	Ongoing	
WA	Energy Trust of Oregon	<i>Not provided</i>	Commercial	Commercial Water Heaters*	\$2-\$4 per kBtu/h	Mail-in Rebate	1/1/2018	Ongoing
WA	Mason PUD 3	\$50K-\$250K	34K Residential	Heat Pump Water Heaters	\$300 or \$600	Mail-in Rebate	10/1/2019	9/30/2021
WA	Pacific Power	\$50K-\$250K	123K Residential	Heat Pump Water Heaters*	\$500	Mail-in Rebate	8/26/2019	<i>Not provided</i>
				Heat Pump Water Heaters*	\$250	Mid-stream Rebate	1/1/2019	<i>Not provided</i>
WA	Puget Sound Energy (Electric)	<i>Not provided</i>	Residential	Heat Pump Water Heaters	\$500	Mid-stream Rebate	1/1/2018	Ongoing
	Heat Pump Water Heaters			\$150-\$500	Mail-in Rebate			
	Tankless Gas Water Heaters			\$250				
	Gas Storage Water Heaters			\$50				

ENERGY STAR® Summary of Water Heater Programs – September 2020

	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
WA	Seattle City Light	\$250K-\$1 Million	400K Residential	Heat Pump Water Heaters*	\$500	Instant Rebate	1/1/2011	12/31/2020
WA	Snohomish County PUD	<i>Not provided</i>	Residential	Heat Pump Water Heaters*	\$500	Instant Rebate Mail-in Rebate	1/1/2019	Ongoing
WA	Tacoma Power	<i>Not provided</i>	Residential	Heat Pump Water Heaters*	\$500	Mail-in Rebate	Ongoing	
WI	Focus on Energy	<i>Not provided</i>	Commercial	Heat Pump Water Heaters	<i>Not Provided</i>	Mid-stream Rebate	1/1/2020	Ongoing
WI	Dunn Energy Cooperative	Less than \$50K	Residential	Heat Pump Water Heaters*	\$125-\$300	Mail-in Rebate	1/1/2020	12/31/2020
				Solar Water Heaters*	\$125-\$300			
WI	Eau Claire Energy Cooperative	Less than \$50K	10.8K Residential & Commercial	Heat Pump Water Heaters*	\$300	Mail-in Rebate	1/1/2020	12/31/2020
				Solar Water Heaters*	\$125-\$300			
WI	Vernon Electric Cooperative	Less than \$50K	11K Residential & Commercial	Heat Pump Water Heaters*	\$300	Mail-in Rebate	1/1/2020	12/31/2020
				Solar Water Heaters*	\$125-\$300			
WY	Rocky Mountain Power, Inc.	\$50-\$250K	133K Residential	Heat Pump Water Heaters*	\$300-\$600	Mail-in Rebate	10/1/2011	Ongoing

**Footnotes: Umbrella Organizations**

1. Efficiency Smart represents the following utilities:
  - DE: Town of Clayton, Lewis Board of Public Works, Town of Middletown Electric Department, City of Milford Electric Department, City of Newark Electric Department, Municipal Services Commission of the City of New Castle, City of Seaford Municipal Utilities, Town of Smyrna Electric Department
  - OH: Bowling Green, Brewster, Columbiana, Edgerton, Georgetown, Haskins, Jackson Center, Lakeview, Minster, Montpelier, Napoleon, Oberlin, Painesville, St. Marys, Versailles, Wadsworth, and Wellington
  
2. Central Iowa Power Cooperative represents the following utilities:
  - Clarke Electric Cooperative, Inc., Consumers Energy, East-Central Iowa REC, Eastern Iowa Rural Electric Cooperative, Farmers Electric Cooperative, Inc., Guthrie County REC Association, Linn County REC\*, Maquoketa Valley Electric Cooperative, Midland Power Cooperative, Pella Cooperative Electric Association, South Iowa Municipal Electric Cooperative Association, Southwest Iowa Rural Electric Cooperative, and TIP Rural Electric Cooperative

\* Note – Linn County REC submitted information separately.
  
3. Missouri River Energy Services represents the following utilities:
  - IA: Alton, Atlantic, Denison, Hartley, Hawarden, Kimballton, Lake Park, Manilla, Orange City, Paullina, Pella, Primghar, Remson, Rock Rapids, Sanborn, Shelby, Sioux Center, and Woodbine
  - MN: Adrian, Alexandria, Barnesville, Benson, Breckenridge, Detroit Lakes, Elbow Lake, Henning, Hutchinson, Jackson, Lake Park, Lakefield, Luverne, Madison, Marshall, Melrose, Moorhead, Ortonville, St. James, Sauk Centre, Staples, Wadena, Westbrook, Willmar, and Worthington
  - ND: Cavalier, Hillsboro, Lakota, Northwood, Riverdale, and Valley City
  - SD: Beresford, Big Stone City, Brookings, Burke, Faith, Flandreau, Fort Pierce, Pickstown, Pierre, Vermillion, Watertown, and Winner
  
4. The Wabash Valley Power Association represents the following utilities:
  - IL: Corn Belt Energy, EnerStar Power Cooperative, and M.J.M. Electric Cooperative
  - IN: Boone REMC, Carroll White REMC, Fulton County REMC, Heartland REMC, Hendricks Power Cooperative, Jasper County REMC, Jay County REMC, Kankakee Valley REMC, Kosciusko REMC, LaGrange County REMC, Marshall County REMC, Miami-Cass REMC, Newton County REMC, NineStar Connect (fka Central Indiana Power), Noble REMC, Parke County REMC, Steuben County REMC, Tipmont REMC, and Warren County REMC
  - MO: Citizens Electric Cooperative
  
5. Southern Minnesota Municipal Power Agency represents the following utilities:
  - Blooming Prairie Public Utilities, Fairmont Public Utilities, Grand Marais Public Utilities, City of Lake City Utilities, Litchfield Public Utilities, Mora Municipal Utilities, New Prague Municipal Utilities, North Branch Municipal Water and Light, Preston Public Utilities, Princeton Public Utilities Commission, City of Redwood Falls Public Utilities, City of Saint Peter Municipal Utilities, Spring Valley Utilities, City of Waseca, Wells Public Utilities, Austin Utilities\*, Owatonna Public Utilities\*, Rochester Public Utilities

\* Note – Austin Utilities and Owatonna Public Utilities submitted information separately.

## Partner Contact Directory

The table below provides additional information to help connect with energy efficiency program sponsors and find out more information about their incentive programs.

State	Partner	Contact Name	Email	Phone	Customer Hotline	Efficiency Program Web Address
AR	CenterPoint Energy	Pierce, Kirk	timothy.pierce@centerpointenergy.com	501-377-4646	888-525-1565	<a href="http://www.centerpointenergy.com/en-us/residential/save-energy-money/efficiency-programs-rebates/water-heater-rebates?sa=ar">http://www.centerpointenergy.com/en-us/residential/save-energy-money/efficiency-programs-rebates/water-heater-rebates?sa=ar</a>
AZ	Salt River Project	Collins, Karen	SolarSWH@srpnet.com	602-236-4448	602-236-4448	<a href="https://www.srpnet.com/environment/solar/home/solarwaterheat.aspx">https://www.srpnet.com/environment/solar/home/solarwaterheat.aspx</a>
AZ	Southwest Gas	Apo, Celine	celine.apo@swgas.com	702-876-7149	800-654-2765	<a href="https://www.swgas.com/en/rebate/arizona-solar-water-heating-homeowner_renter">https://www.swgas.com/en/rebate/arizona-solar-water-heating-homeowner_renter</a> <a href="https://www.swgas.com/en/rebates-and-promotions-search-business-arizona">https://www.swgas.com/en/rebates-and-promotions-search-business-arizona</a>
CA	Alameda Municipal Power	<i>Not provided</i>	amp@alamedamp.com	<i>Not provided</i>	510-748-3900 (customer service) 510-748-3950 (rebates only)	<a href="https://www.alamedamp.com/164/Rebates-Incentives">https://www.alamedamp.com/164/Rebates-Incentives</a>
CA	Modesto Irrigation District	Hondeville, Bob	bobho@mid.org	209-526-7310	800-299-7573	<a href="http://www.mid.org/rebates/default.html">http://www.mid.org/rebates/default.html</a>
CA	Pacific Gas and Electric Company (PG&E)	Camacho, Edward	22dward.camacho@pge.com	415-973-1694	800-933-9555	<a href="http://www.pge.com/rebates">http://www.pge.com/rebates</a>
CA	Pacific Power	Robinson, Allison	arobinson@nexant.com	484-319-4529	1-855-805-7231	<a href="https://wattsmartsavings.net/california-residential/find-savings-light-bulbs/">https://wattsmartsavings.net/california-residential/find-savings-light-bulbs/</a>
CA	Sacramento Municipal Utility District (SMUD)	Corbett, Mike	michael.corbett@smud.org	916-732-6798	888-456-7683	<a href="http://www.smud.org/hpwh">http://www.smud.org/hpwh</a>
CA	San Diego Gas and Electric	Bauer-Spector, Nathan	nbauer-spector@semprautilities.com	619-888-4087	800-644-6133	<a href="https://www.sdge.com/rebates">https://www.sdge.com/rebates</a>
CA	Silicon Valley Power, City of Santa Clara, CA	Medeiros McEnroe, Mary	mmedeiros@santaclaraca.gov	408-615-6646	408-244-SAVE (7283)	<a href="http://www.siliconvalleypower.com/rebates">http://www.siliconvalleypower.com/rebates</a>
CA	SoCalGas	Bringas, Harvey	hbringas@semprautilities.com	562-803-7423	888-431-2226	<a href="https://www.socalgas.com/save-money-and-energy/rebates-and-incentives/natural-gas-appliance-rebates">https://www.socalgas.com/save-money-and-energy/rebates-and-incentives/natural-gas-appliance-rebates</a>
CA	Southern California Edison	Higa, Scott	scott.higa@sce.com	800-736-4777	1-800-736-4777	<a href="http://www.sce.com/rebates">http://www.sce.com/rebates</a>

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State	Partner	Contact Name	Email	Phone	Customer Hotline	Efficiency Program Web Address
CA	Southwest Gas	Apo, Celine	celine.apo@swgas.com	702-876-7149	800-654-2765	<a href="https://www.swgas.com/en/rebates-and-promotions-search-residential-california">https://www.swgas.com/en/rebates-and-promotions-search-residential-california</a>
CA	Turlock Irrigation District	<i>Not provided</i>	<i>Not provided</i>	209-883-8342	209-883-8342	<a href="http://www.tid.org/for-home/rebates/energy-efficiency-rebates">http://www.tid.org/for-home/rebates/energy-efficiency-rebates</a>
CO	Black Hills Energy	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	888-567-0799	<a href="https://www.blackhillsenergy.com/efficiency-and-savings/residential-rebates">https://www.blackhillsenergy.com/efficiency-and-savings/residential-rebates</a>
CO	Colorado Springs Utilities	Gordon, Melodee	mdgordon@csu.org	719-668-7451	719-448-4800	<a href="https://www.csu.org/Pages/Water-heater-rebate.aspx">https://www.csu.org/Pages/Water-heater-rebate.aspx</a>
CO	Gunnison County Electric Association, Inc.	Garrison, Alantha	agarrison@gcea.coop	970-641-7319	1-800-726-3523	<a href="https://www.gcea.coop/Rebates">https://www.gcea.coop/Rebates</a>
CO	Holy Cross Energy	Wiener, Mary	mwiener@holycross.com	970-947-5432	970-947-5473	<a href="https://www.holycross.com/rebates">https://www.holycross.com/rebates</a>
CO	Xcel Energy	Cruz, Ann	ann.j.cruz.bautista@xcelenergy.com	303-294-2237	800-895-4999	<a href="http://www.xcelenergy.com/Programs_and_Rebates/Residential_Programs_and_Rebates/Equipment_and_Appliances/Water_Heater_Rebates">http://www.xcelenergy.com/Programs_and_Rebates/Residential_Programs_and_Rebates/Equipment_and_Appliances/Water_Heater_Rebates</a>
CT	The United Illuminating Company	Guarino, Sharon	sharon.guarrino@uinet.com	203-499-3191	877-WISE-USE	<a href="http://www.energizect.com/your-home/solutions-list/energy-star%C2%AE-heat-pump-water-heater-rebate">http://www.energizect.com/your-home/solutions-list/energy-star%C2%AE-heat-pump-water-heater-rebate</a>
DC	DC Sustainable Energy Utility	Fleury, Rick	rfleury@dcseu.com	202-677-4836	855-MY-DCSEU	<a href="http://dcseu.com/for-my-home/water-heating">http://dcseu.com/for-my-home/water-heating</a>
FL	City of Tallahassee, Florida	Seaton, Bob	robert.seaton@talgov.com	850-891-6130	<i>Not provided</i>	<a href="https://www.talgov.com/you/you-products-home-es-rebates.aspx">https://www.talgov.com/you/you-products-home-es-rebates.aspx</a>
FL	Kissimmee Utility Authority	Grieves, Scott	sgrieves@kua.com	407-933-9800	407-933-9800	<a href="https://kua.com/energy-conservation-and-renewables/kua-rebates-and-participating-contractors/">https://kua.com/energy-conservation-and-renewables/kua-rebates-and-participating-contractors/</a>
FL	Orlando Utilities Commission	Rivera, Sheila	Srivera@ouc.com	407-434-2112	407-434-2256	<a href="http://www.ouc.com/business/business-rebates-programs/business-rebates-information">http://www.ouc.com/business/business-rebates-programs/business-rebates-information</a>
GA	Georgia Power	Freeland, Amy	amfreela@southernco.com	470-626-3426	877-310-5607	<a href="https://www.georgiapower.com/residential/save-money-and-energy/products-programs/home-energy-efficiency-programs/home-energy-improvementprogram.html?cid=website_referral_energystar-rebate-finder_hpwh">https://www.georgiapower.com/residential/save-money-and-energy/products-programs/home-energy-efficiency-programs/home-energy-improvementprogram.html?cid=website_referral_energystar-rebate-finder_hpwh</a>

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State	Partner	Contact Name	Email	Phone	Customer Hotline	Efficiency Program Web Address
GA	Jackson Electric Membership Corporation	Queen, Christy	cqueen@jacksonemc.com	706-367-6209	800-462-3691	<a href="http://www.jacksonemc.com/waterheater">http://www.jacksonemc.com/waterheater</a>
HI	Hawaii Energy	Gingerich, Burk	Burk.Gingerich@Honeywell.com	808-237-6858	808-537-5577	<a href="https://hawaiienergy.com/for-homes/rebates">https://hawaiienergy.com/for-homes/rebates</a>
IA	Alliant Energy	Darling, Anna	annadarling@alliantenergy.com	319-786-4542	866-255-4268	<a href="http://www.alliantenergy.com/SaveEnergyAndMoney/Rebates/BusIA/020610">http://www.alliantenergy.com/SaveEnergyAndMoney/Rebates/BusIA/020610</a>
IA	Central Iowa Power Cooperative (CIPCO) (Representing 12 member utilities)	Erickson, Paul	paul.erickson@cipco.net	319-734-4330	800-362-2154	<a href="http://www.cecnet.net/content/residential-rebates">http://www.cecnet.net/content/residential-rebates</a> <a href="https://www.consumersenergy.coop/content/rebates">https://www.consumersenergy.coop/content/rebates</a> <a href="https://www.ecirec.coop/rebate-forms-and-specifications">https://www.ecirec.coop/rebate-forms-and-specifications</a> <a href="http://www.easterniowa.com/energy-efficiency/rebates">http://www.easterniowa.com/energy-efficiency/rebates</a> <a href="http://www.farmersrec.com/content/2020-residential-incentives">http://www.farmersrec.com/content/2020-residential-incentives</a> <a href="https://www.guthrie-rec.coop/content/rebates">https://www.guthrie-rec.coop/content/rebates</a> <a href="http://www.lumberiver.com/content/rebate-programs">http://www.lumberiver.com/content/rebate-programs</a> <a href="https://www.midlandpower.coop/rebates">https://www.midlandpower.coop/rebates</a> <a href="https://www.pella-cea.org/content/rebates">https://www.pella-cea.org/content/rebates</a> <a href="http://www.swiarec.coop/content/rebates">http://www.swiarec.coop/content/rebates</a> <a href="http://www.tiprec.com/content/rebates">http://www.tiprec.com/content/rebates</a>
IA	Linn County REC	Kula, Donna	dkula@linncountyrec.com	319-377-1587	800-332-5420	<a href="http://www.linncountyrec.com/save-energy-and-money/incentives/">http://www.linncountyrec.com/save-energy-and-money/incentives/</a>
IA	Spencer Municipal Utilities	Gloyd, Amanda	amanda.gloyd@smunet.net	712-580-5829	712-580-5800	<a href="https://smunet.net/electric/energy-efficiency/">https://smunet.net/electric/energy-efficiency/</a>
IA, MN, ND, SD	Missouri River Energy Services	Fischer, Lisa	lisa.fischer@mrenergy.com	800-678-4042	<i>Not provided</i>	<a href="http://www.brightenergysolutions.com/">http://www.brightenergysolutions.com/</a>
ID	Idaho Power	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<a href="https://www.idahopower.com/energy-environment/ways-to-save/savings-for-your-home/rebates-and-offers/heating-and-cooling-efficiency-program/heat-pump-water-heater/">https://www.idahopower.com/energy-environment/ways-to-save/savings-for-your-home/rebates-and-offers/heating-and-cooling-efficiency-program/heat-pump-water-heater/</a>
ID	Intermountain Gas Company	Wold, Kathy	saveenergy@intgas.com	208-377-6128	1-800-548-3679	<a href="http://www.intgas.com/saveenergy">http://www.intgas.com/saveenergy</a>

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ID, WY	Rocky Mountain Power, Inc.	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<a href="http://homeenergysavings.net/homeowner/categories/in/idaho?region=idaho">http://homeenergysavings.net/homeowner/categories/in/idaho?region=idaho</a>
ID, MT, OR, WA	Bonneville Power Administration (BPA Utilities)	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<a href="https://www.bpa.gov/EE/Sectors/Residential/Pages/Water-Heating.aspx">https://www.bpa.gov/EE/Sectors/Residential/Pages/Water-Heating.aspx</a>
IL	Ameren Illinois	Perry, Debra (Residential) Crowder, Nicholas (Commercial)	Dperry2@ameren.com NCrowder@ameren.com	309-677-5078 217-381-4244	866-838-6918 866-800-0747	<a href="https://amerenillinoisavings.com/for-my-home/explore-incentives/heating-and-air-conditioning-rebates">https://amerenillinoisavings.com/for-my-home/explore-incentives/heating-and-air-conditioning-rebates</a> <a href="http://www.actonenergy.com/business">http://www.actonenergy.com/business</a>
IL	ComEd	Gonzalez Barrueta, Violeta	Violeta.GonzalezBarrueta@ComEd.com	(779) 231-1114	855-433-2700	<a href="https://www.comed.com/heatingcooling">https://www.comed.com/heatingcooling</a>
IL	MidAmerican Energy	McCamant, Dave	DJMcCamant@midamerican.com	563-333-8864	800-894-9599	<a href="https://www.midamericanenergy.com/il-residential-equipment">https://www.midamericanenergy.com/il-residential-equipment</a>
IL	North Shore Gas	Roche, Adam (commercial) and Heffron, Jim (residential)	aroche@franklinenergy.com jheffron@franklinenergy.com	312-765-7730, ext. 4211	855-849-8928	<a href="http://www.northshoregasdelivery.com/business/rebates.aspx">http://www.northshoregasdelivery.com/business/rebates.aspx</a> <a href="http://www.northshoregasdelivery.com/home/rebates_residential.aspx">http://www.northshoregasdelivery.com/home/rebates_residential.aspx</a>
IL	Peoples Gas	Roche, Adam (commercial) and Heffron, Jim (residential)	aroche@franklinenergy.com jheffron@franklinenergy.com	312-765-7730, ext. 4211	855-849-8928	<a href="http://www.peoplesgasdelivery.com/home/rebates_residential.aspx">http://www.peoplesgasdelivery.com/home/rebates_residential.aspx</a> <a href="http://www.peoplesgasdelivery.com/home/rebates.aspx">http://www.peoplesgasdelivery.com/home/rebates.aspx</a>
IN, IL, MO	Wabash Valley Power Association	Matney, Laura	lauram@wvpa.com	317-481-2873	<i>Not provided</i>	<a href="http://www.PowerMoves.com">http://www.PowerMoves.com</a>
IN	Duke Energy	Granger, Lari	ldgranger@duke-energy.com	704-382-7525	<i>Not provided</i>	<a href="https://www.duke-energy.com/home/products/smart-saver/heat-pump-water-heater">https://www.duke-energy.com/home/products/smart-saver/heat-pump-water-heater</a>
IN	Indianapolis Power & Light	Kritzer, Nicole	nicole.kritzer@aes.com	317-829-7738	<i>Not provided</i>	<a href="http://www.iplpower.com/rebates">http://www.iplpower.com/rebates</a>
IN	Northern Indiana Public Service Company (NIPSCO)	Abrell, Michele	mabrell@nisouce.com	219-647-5276	800-721-7385	<a href="http://www.nipsco.com/SaveEnergy">http://www.nipsco.com/SaveEnergy</a>
IN	Vectren Energy Delivery	Smith, Audrey	Audrey.smith@centerpointenergy.com	812-491-4246	866-240-8476	<a href="https://www.vectren.com/savings/in-business/rebates">https://www.vectren.com/savings/in-business/rebates</a>
KY	Duke Energy	Granger, Lari	ldgranger@duke-energy.com	704-382-7525	888-638-3738	<a href="https://www.duke-energy.com/home">https://www.duke-energy.com/home</a>
LA	Entergy Louisiana, LLC	Phelps, Jon	entergysolutionsla@entergy.com	<i>Not provided</i>	844-829-1300	<a href="http://entergy-louisiana.com/energy_efficiency/">http://entergy-louisiana.com/energy_efficiency/</a>
LA	Entergy New Orleans, Inc.	Wolf, Nate	info@energysmartnola.com	504-229-6868	504-229-6868	<a href="http://www.energysmartnola.info/">http://www.energysmartnola.info/</a>

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LA	Entergy New Orleans, Inc. (Algiers)	Wolf, Nate	info@energysmartnola.com	504-229-6868	504-229-6868	<a href="http://www.energysmartnola.info/">http://www.energysmartnola.info/</a>
MA	Cape Light Compact	Mass Save Rebates	<i>Not provided</i>	<i>Not provided</i>	800-232-0672	<a href="https://www.masssave.com/en/saving/residential-rebates/natural-gas-water-heaters/">https://www.masssave.com/en/saving/residential-rebates/natural-gas-water-heaters/</a>
MA	Eversource (MA) / NSTAR	Mass Save Rebates	<i>Not provided</i>	<i>Not provided</i>	800-232-0672	<a href="https://www.masssave.com/en/saving/residential-rebates/natural-gas-water-heaters/">https://www.masssave.com/en/saving/residential-rebates/natural-gas-water-heaters/</a>
MA	Eversource (MA)/Western MA Electric Co.	Mass Save Rebates	<i>Not provided</i>	<i>Not provided</i>	800-232-0672	<a href="https://www.masssave.com/en/saving/residential-rebates/natural-gas-water-heaters/">https://www.masssave.com/en/saving/residential-rebates/natural-gas-water-heaters/</a>
MA	National Grid	Mass Save Rebates	<i>Not provided</i>	<i>Not provided</i>	800-232-0672	<a href="https://www.masssave.com/en/saving/residential-rebates/natural-gas-water-heaters/">https://www.masssave.com/en/saving/residential-rebates/natural-gas-water-heaters/</a>
MA	Unitil	Mass Save Rebates	<i>Not provided</i>	<i>Not provided</i>	800-232-0672	<a href="https://www.masssave.com/en/saving/residential-rebates/natural-gas-water-heaters/">https://www.masssave.com/en/saving/residential-rebates/natural-gas-water-heaters/</a>
MD	Baltimore Gas and Electric Company (BGE)	Edwards, Cynthia	Cynthia.E.Edwards@constellation.com	410-470-1312	877-685-7377	<a href="http://www.BGESmartEnergy.com">http://www.BGESmartEnergy.com</a>
MD	Delmarva Power	Banks, Dollie	dwbanks@pepco.com	202-872-7976	866-353-5799	<a href="https://homeenergysavings.delmarva.com/appliance-rebate-program">https://homeenergysavings.delmarva.com/appliance-rebate-program</a>
MD	Potomac Edison (FirstEnergy Utility)	Williams, Nicole	nwilliams@firstenergycorp.com	303-84-4532	866-498-1409	<a href="http://www.energysaveMD-home.com">www.energysaveMD-home.com</a>
MD	Potomac Electric Power Company (Pepco)	Banks, Dollie	dwbanks@pepco.com	202-872-7976	866-353-5798	<a href="http://homeenergysavings.pepco.com/appliance-rebate-program">http://homeenergysavings.pepco.com/appliance-rebate-program</a>
MD	Southern Maryland Electric Cooperative (SMECO)	Raley, Jennifer	jennifer.raley@smeco.coop	301-274-1801	877-818-4094	<a href="https://www.smeco.coop/save-energy-and-money/appliances">https://www.smeco.coop/save-energy-and-money/appliances</a>
MD	Washington Gas	Chiu, Amanda (residential) and Downs, Monica (Commercial)	AChiu@washgas.com Mdowns@Washgas.com	703-750-4979	703-941-HEAT	<a href="https://www.washingtongas.com/business-owners/savings/rebates">https://www.washingtongas.com/business-owners/savings/rebates</a> <a href="https://www.washingtongas.com/business-owners/savings/rebates#maryland">https://www.washingtongas.com/business-owners/savings/rebates#maryland</a>
ME	Efficiency Maine	Meyer, Andy	andy.meyer@efficiencymaine.com	866-376-2463	866-376-2463	<a href="https://www.efficiencymaine.com/at-home/heat-pump-water-heater-program/">https://www.efficiencymaine.com/at-home/heat-pump-water-heater-program/</a>
MI	Coldwater Board of Public Utilities	Granger, Bob	bgranger@coldwater.org	517-279-6910	517-279-9531	<a href="https://www.coldwater.org/DocumentCenter/Home/View/684">https://www.coldwater.org/DocumentCenter/Home/View/684</a>
MI	Consumers Energy	Filbey, Rebecca	rebecca.filbey@cmsenergy.com	517 788 9011	866-234-0445	<a href="https://www.consumersenergy.com/residential/save-money-and-energy/rebates/water-heating">https://www.consumersenergy.com/residential/save-money-and-energy/rebates/water-heating</a>

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MI	Holland Board of Public Works	Roberson, Deena	droberson@hollandbpw.com	616-355-1534	616-355-1500	<a href="https://www.hollandbpw.com/about-us/homerebates">https://www.hollandbpw.com/about-us/homerebates</a>
MI	Lansing Board of Water & Light	Molnar, Natalie	Natalie.Molnar@lbwl.com	517-702-6597	800-573-3503	<a href="https://www.lbwl.com/customers/save-money-energy/home-energy-rebates">https://www.lbwl.com/customers/save-money-energy/home-energy-rebates</a>
MN	Austin Utilities	Lady, Kelly	kellyl@austinutilities.com	507-437-0855	507-433-8886	<a href="http://www.austinutilities.com/pages/residential-conserve/">http://www.austinutilities.com/pages/residential-conserve/</a>
MN	Southern Minnesota Municipal Power Association (Representing 18 member utilities)	O'Neil, John	jp.oneil@smmpa.org	507-292-6443	507-292-6443 (Blooming Prairie Public Utilities) 507-292-6443 (Fairmont Public Utilities) 507-292-6443 (Grand Marais Public Utilities) 507-292-6443 (Litchfield Public Utilities) 507-292-6443 (Mora Municipal Utilities) 507-292-6443 (New Prague Utilities Commission) 507-292-6443 (North Branch Municipal Water and Light) 507-292-6443 (Preston Public Utilities) 507-292-6443 (Princeton Public Utilities Commission) 507-292-6443 (Redwood Falls Public Utilities) 507-292-6443 (Saint Peter	<a href="http://www.saveenergyinbloomingprairie.com">http://www.saveenergyinbloomingprairie.com</a> <a href="http://www.saveenergyinfairmont.com">http://www.saveenergyinfairmont.com</a> <a href="http://www.saveenergyingrandmarais.com">http://www.saveenergyingrandmarais.com</a> <a href="http://www.saveenergyinlitchfield.com">http://www.saveenergyinlitchfield.com</a> <a href="http://www.saveenergyinmora.com">http://www.saveenergyinmora.com</a> <a href="http://www.saveenergyinnewprague.com">http://www.saveenergyinnewprague.com</a> <a href="http://www.saveenergyinnorthbranch.com">http://www.saveenergyinnorthbranch.com</a> <a href="http://www.saveenergyinpreston.com">http://www.saveenergyinpreston.com</a> <a href="http://www.saveenergyinprinceton.com">http://www.saveenergyinprinceton.com</a> <a href="http://www.saveenergyinredwoodfalls.com">http://www.saveenergyinredwoodfalls.com</a> <a href="http://www.saveenergyinsaintpeter.com">http://www.saveenergyinsaintpeter.com</a> <a href="http://www.saveenergyinspringvalley.com">http://www.saveenergyinspringvalley.com</a> <a href="http://www.saveenergyinwaseca.com">http://www.saveenergyinwaseca.com</a>

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					Municipal Utilities) 507-292-6443 (Spring Valley Public Utilities) 507-292-6443 (Waseca Utilities)	
MN	CenterPoint Energy	Chase, Kelly	kelly.chase@centerpointenergy.com	612-321-4484	612-399-1545	<a href="http://www.centerpointenergy.com/en-us/residential/save-energy-money/efficiency-programs-rebates/water-heater-rebates?sa=mn">http://www.centerpointenergy.com/en-us/residential/save-energy-money/efficiency-programs-rebates/water-heater-rebates?sa=mn</a>
MN	Marshall Municipal Utilities	Antony, Mark	marka@marshallutilities.com	507-537-7005	Not provided	<a href="https://www.marshallutilities.com/index.php/residential/rebates-conservation">https://www.marshallutilities.com/index.php/residential/rebates-conservation</a>
MN	Minnesota Energy Resources	Rozmarynowski, Tamara	tlrozmarynowski@integrysgroup.com	920-433-7632	866-872-0052	<a href="http://www.minnesotaenergyresources.com/home/rebates.aspx#high_efficiency">http://www.minnesotaenergyresources.com/home/rebates.aspx#high_efficiency</a>
MN	Minnesota Power	Not provided	Not provided	Not provided	Not provided	<a href="https://www.mnpower.com/ProgramsRebates/WaterHeatingRebates">https://www.mnpower.com/ProgramsRebates/WaterHeatingRebates</a>
MN	Owatonna Public Utilities	Hendricks, Jared	hendricksj@owatonnautilities.com	507-446-5432	507-451-2480	<a href="http://www.owatonnautilities.com/residential-customers/residential-rebates">http://www.owatonnautilities.com/residential-customers/residential-rebates</a>
MN	Xcel Energy	Not provided	Not provided	Not provided	Not provided	<a href="https://www.xcelenergy.com/programs_and_rebates/residential_programs_and_rebates/equipment_and_appliances/water_heater_rebates">https://www.xcelenergy.com/programs_and_rebates/residential_programs_and_rebates/equipment_and_appliances/water_heater_rebates</a>
MO	Ameren Missouri Electric	Lovier, Nicholas	Nlovier@ameren.com	314-554-6529	877-215-5752	<a href="https://www.amerenmissourisavings.com/efficientproducts">https://www.amerenmissourisavings.com/efficientproducts</a>
MO	Liberty Utilities	Not provided	Not provided	Not provided	Not provided	<a href="https://missouri.libertyutilities.com/butler/residential/ways-to-save/natural-gas/high-efficiency-equipment-rebate.html">https://missouri.libertyutilities.com/butler/residential/ways-to-save/natural-gas/high-efficiency-equipment-rebate.html</a>
MS	Atmos Energy Corporation	Thompson, John	atmosrebates@cleareresult.com	601-966-0510	877-616-6267	<a href="https://www.atmosenergy.com/ways-to-save/mississippi-smartchoice-appliance-rebates">https://www.atmosenergy.com/ways-to-save/mississippi-smartchoice-appliance-rebates</a>
MS	Mississippi Power Company	LaFleur, Sabrina	waytosave@mississippipower.com	228-867-1190	800-760-4952	<a href="http://www.mississippipower.com/my-home/save-energy/">http://www.mississippipower.com/my-home/save-energy/</a>

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State	Partner	Contact Name	Email	Phone	Customer Hotline	Efficiency Program Web Address
MT	Flathead Electric Cooperative, Inc.	Nyborg, Penny	p.nyborg@flathead.coop	406-751-4483	800-735-8489	<a href="http://www.flatheadelectric.com/energy/Rebates.html">http://www.flatheadelectric.com/energy/Rebates.html</a>
NC	Carteret-Craven Electric Cooperative	Wiedner, Christian	christianw@ccemc.com	252-727-2261	Not provided	<a href="http://www.carteretcravenelectric.coop/EnergyEfficiency">http://www.carteretcravenelectric.coop/EnergyEfficiency</a>
NC	Duke Energy	Granger, Lari	ldgranger@duke-energy.com	704-382-7525	888-638-3738	<a href="https://www.duke-energy.com/home">https://www.duke-energy.com/home</a>
NC, SC	Duke Energy Progress	Faircloth, Marc	marc.faircloth@duke-energy.com	803-934-2535	866-990-4347	<a href="https://www.duke-energy.com/home/products/smart-saver">https://www.duke-energy.com/home/products/smart-saver</a>
ND	Xcel Energy	Not provided	Not provided	612-321-3204	800-895-4999	<a href="https://www.xcelenergy.com/programs_and_rebates/rebate_finder_tool#">https://www.xcelenergy.com/programs_and_rebates/rebate_finder_tool#</a>
NE	Nebraska Department of Environment and Energy	Hauschild, Bruce	bruce.hauschild@nebraska.gov	402-471-2867	Not provided	<a href="https://neo.ne.gov/programs/loans/loans.html">https://neo.ne.gov/programs/loans/loans.html</a>
NH	Eversource (NH)	Loughlin, Michael	michael.loughlin@eversource.com	603-634-2022	877-366-3749	<a href="https://nhsaves.com/rebates/natural-gas-equipment/">https://nhsaves.com/rebates/natural-gas-equipment/</a>
NH	Liberty Utilities	Curran, Peggy	margaret.curran@libertyutilities.com	603-216-3530	877-366-3749	<a href="https://nhsaves.com/rebates/natural-gas-equipment/">https://nhsaves.com/rebates/natural-gas-equipment/</a>
NH	New Hampshire Electric Cooperative, Inc.	Corbeil, Patti	corbeilp@nhec.com	603-536-8637	877-366-3749	<a href="https://nhsaves.com/wp-content/uploads/2019/01/2019_NHEC_Residential_ASHP_rebate_form.pdf">https://nhsaves.com/wp-content/uploads/2019/01/2019_NHEC_Residential_ASHP_rebate_form.pdf</a>
NH	Unitil	Stephenson, Benjamin	stephenson@unitil.com	603-513-7436	877-366-3749	<a href="https://nhsaves.com/rebates/natural-gas-equipment/">https://nhsaves.com/rebates/natural-gas-equipment/</a>
NJ	New Jersey's Clean Energy Program	Ament, Jenna	info@njcleanenergy.com	866-NJSMART	866-NJSMART	<a href="http://www.NJCleanEnergy.com/wh">www.NJCleanEnergy.com/wh</a>
NJ	New Jersey Natural Gas	Phillips, Raquel	rphillips@njng.com	732-378-4928	877-455-6564	<a href="http://www.savegreenproject.com">http://www.savegreenproject.com</a>
NM	New Mexico Gas Company	Harder, Robin	rharder@nmsaves.com	505-440-7548	877-501-7835	<a href="https://www.nmgco.com/energy_efficiency.aspx">https://www.nmgco.com/energy_efficiency.aspx</a>

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State	Partner	Contact Name	Email	Phone	Customer Hotline	Efficiency Program Web Address
NV	Southwest Gas	Apo, Celine	celine.apo@swgas.com	702-876-7149	800-654-2765	<a href="https://www.swgas.com/en/rebates-and-promotions-search-residential-nevada">https://www.swgas.com/en/rebates-and-promotions-search-residential-nevada</a>
NY	Central Hudson Gas & Electric Corp	Lauchaire, Mike	mlauchaire@cenhud.com	(845) 486-5412	Not provided	<a href="http://www.savingscentral.com/hotwater/index.htm">http://www.savingscentral.com/hotwater/index.htm</a>
NY	Con Edison	Not provided	Not provided	Not provided	800-430-9505	<a href="https://www.coned.com/rebates">https://www.coned.com/rebates</a>
NY	National Grid	Scibelli, Carolyn	Carolyn.Scibelli@nationalgrid.com	929-324-4878	877-316-9491	<a href="https://www.rebatesee.com/#/home">https://www.rebatesee.com/#/home</a>
NY	Orange & Rockland	Not provided	Not provided	Not provided	Not provided	<a href="https://www.oru.com/en/our-energy-future/natural-gas-efficiency-and-alternatives/electric-heating-and-cooling-equipment/electric-heating-and-cooling-technology-for-renters-homeowners">https://www.oru.com/en/our-energy-future/natural-gas-efficiency-and-alternatives/electric-heating-and-cooling-equipment/electric-heating-and-cooling-technology-for-renters-homeowners</a>
NY	PSEG Long Island	Schwantner, Linda	linda.schwantner@pseg.com	516-426-9772	877-654-5472	<a href="http://www.psegliny.com/efficiency">http://www.psegliny.com/efficiency</a>
NY	Rochester Gas & Electric Corporation (RG&E)	Not provided	Not provided	Not provided	Not provided	<a href="https://www.rge.com/wps/portal/rge/saveenergy">https://www.rge.com/wps/portal/rge/saveenergy</a>
NY	New York State Electric & Gas Corporation (NYSEG)	Schmalz, Kevin	rkschmalz@nyseg.com	607-762-4475	800-995-9525	<a href="https://www.oru.com/en/our-energy-future/natural-gas-efficiency-and-alternatives/electric-heating-and-cooling-equipment/electric-heating-and-cooling-technology-for-renters-homeowners">https://www.oru.com/en/our-energy-future/natural-gas-efficiency-and-alternatives/electric-heating-and-cooling-equipment/electric-heating-and-cooling-technology-for-renters-homeowners</a>
OH	AEP Ohio	Gilliland, Deanna	dmgilliland@aep.com	740-384-7996	866-997-3578	<a href="http://www.AEPOhio.com/Rebates">www.AEPOhio.com/Rebates</a>
OH	Columbia Gas of Ohio	Rausch, Christine	Crausch@NiSource.com	614-460-4630	844-401-9731	<a href="http://www.ColumbiaGasOhio.com/Heating">http://www.ColumbiaGasOhio.com/Heating</a>
OH	Duke Energy	Granger, Lari	ldgranger@duke-energy.com	704-382-7525	888-638-3738	<a href="https://www.duke-energy.com/home">https://www.duke-energy.com/home</a>
OH	Efficiency Smart	Abrusci, Jamie	jabusci@efficiencysmart.org	614-468-4930	877-889-3777	<a href="http://www.efficiencysmart.org/for-your-home/efficient-product-rebates">http://www.efficiencysmart.org/for-your-home/efficient-product-rebates</a>
OH	Illuminating Company (FirstEnergy Utility)	Williams, Nicole	nwilliams@firstenergycorp.com	330-384-4532	866-498-1409	<a href="http://www.energysaveOhio-home.com">http://www.energysaveOhio-home.com</a>

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State	Partner	Contact Name	Email	Phone	Customer Hotline	Efficiency Program Web Address
OH	Ohio Edison (FirstEnergy Utility)	Williams, Nicole	nwilliams@firstenergycorp.com	330-384-4532	866-498-1409	<a href="http://www.energysaveOhio-home.com">http://www.energysaveOhio-home.com</a>
OH	Toledo Edison (FirstEnergy Utility)	Williams, Nicole	nwilliams@firstenergycorp.com	330-384-4532	866-498-1409	<a href="http://www.energysaveOhio-home.com">http://www.energysaveOhio-home.com</a>
OK	Public Service Company of Oklahoma (PSO)	Epps, LaQuisha	laepps@aep.com	918-599-3005	888-776-1366	<a href="http://PowerForwardwithPSO.com">http://PowerForwardwithPSO.com</a>
OR	Columbia River PUD	Energy Services	experts@crpud.org	503-366-5470	<i>Not provided</i>	<a href="http://www.crpud.net/ways-to-save/at-home/water-heating">http://www.crpud.net/ways-to-save/at-home/water-heating</a>
OR	Consumers Power Inc.	Energy Services	info@cpic.coop	541-929-8520	541-929-3124	<a href="http://www.cpi.coop/rebate/heat-pump-water-heater/">http://www.cpi.coop/rebate/heat-pump-water-heater/</a>
OR	Energy Trust of Oregon	Swanson, Angel	angel.swanson@icfi.com	503-278-9440	866-605-1676	<a href="http://energytrust.org/foodservice">http://energytrust.org/foodservice</a>
PA	Met-Ed (FirstEnergy utility)	Williams, Nicole	nwilliams@firstenergycorp.com	303-84-4532	866-498-1409	<a href="http://www.energysavePA.com">http://www.energysavePA.com</a>
PA	PECO	Wheatley, Karen	karen.wheatley@exeloncorp.com	215-841-6146	888-5-PECO-SAVE	<a href="http://www.peco.com/rebates">http://www.peco.com/rebates</a>
PA	Penelec (FirstEnergy utility)	Williams, Nicole	nwilliams@firstenergycorp.com	303-84-4532	866-498-1409	<a href="http://www.energysavePA.com">http://www.energysavePA.com</a>
PA	Penn Power (FirstEnergy utility)	Williams, Nicole	nwilliams@firstenergycorp.com	303-84-4532	866-498-1409	<a href="http://www.energysavePA.com">http://www.energysavePA.com</a>
PA	Philadelphia Gas Works	Sathaye, Priya	priya.sathaye@pgworks.com	215-684-6610	<i>Not provided</i>	<a href="http://www.pgwenergysense.com">http://www.pgwenergysense.com</a>
PA	PPL Electric Utilities	Merenda, Mary Ann	makelly-merenda@pplweb.com	484-634-3034	1-877-486-9204	<a href="https://pplenergysavings.com/Appliance/Products">https://pplenergysavings.com/Appliance/Products</a>
PA	UGI Utilities	Nunley, Joseph	jnunley@ugi.com	610-796-3529	<i>Not provided</i>	<a href="http://www.ugi.com/savesmart">http://www.ugi.com/savesmart</a>

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State	Partner	Contact Name	Email	Phone	Customer Hotline	Efficiency Program Web Address
PA	West Penn Power (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921-6216	866-498-1409	<a href="http://www.energysavePA.com">http://www.energysavePA.com</a>
SC	Duke Energy	Granger, Lari	ldgranger@duke-energy.com	704-382-7525	888-638-3738	<a href="https://www.duke-energy.com/home">https://www.duke-energy.com/home</a>
TX	AEP Texas North	Craig, Monica Proske, Melissa	mpcraig@aep.com maproske@aep.com	361-881-5673 361-881-5490	877-373-4858	<a href="https://aeptexasenergy.com/#/residential/west-standard-offer">https://aeptexasenergy.com/#/residential/west-standard-offer</a>
TX	Atmos Energy	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<a href="https://www.atmosenergy.com/ways-to-save/rebates-and-resources">https://www.atmosenergy.com/ways-to-save/rebates-and-resources</a>
TX	Austin Energy	Phipps, Sally	sally.phipps@austinenergy.com	512-505-3585	512-482-5346	<a href="https://savings.austinenergy.com/rebates/residential">https://savings.austinenergy.com/rebates/residential</a>
TX	CPS Energy/Fort Collins	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<a href="https://www.cpsenergy.com/en/my-home/savenow.html">https://www.cpsenergy.com/en/my-home/savenow.html</a>
UT	Rocky Mountain Power, Inc.	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<a href="https://www.wattsmarthomes.com/">https://www.wattsmarthomes.com/</a>
UT	Dominion (UT, WY)	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<a href="https://www.thermwise.com/">https://www.thermwise.com/</a>
VA	Virginia Natural Gas	Lake, Tyler	tlake@aglresources.com	757-616-7514	<i>Not provided</i>	<a href="https://www.virginianaturalgas.com/residential/ways-to-save/rebates.html">https://www.virginianaturalgas.com/residential/ways-to-save/rebates.html</a>
VT	Efficiency Vermont	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	888-921-5990	<a href="https://www.encyvermont.com/rebates/list?type=Residential">https://www.encyvermont.com/rebates/list?type=Residential</a>
WA	Cascade Natural Gas Corporation	McElhinney, Sheila	sheila.mcelhinney@cngc.com	360-788-2346	866-450-0005	<a href="http://www.cngc.com/conservation">http://www.cngc.com/conservation</a>
WA	Clallam County PUD #1	Utility Services Dept.	utility.services.info@clallampud.net	360-565-3249	<i>Not provided</i>	<a href="https://clallampud.net/residential-programs/">https://clallampud.net/residential-programs/</a>
WA	Clark Public Utilities	DePetris, Deborah	DDePetris@clarkpud.com	360-992-3279	360-992-3355	<a href="https://www.clarkpublicutilities.com/residential-customers/reduce-energy-waste-and-lower-your-bill/all-rebates-incentives-and-low-interest-loans/heat-pump-water-heater-program/">https://www.clarkpublicutilities.com/residential-customers/reduce-energy-waste-and-lower-your-bill/all-rebates-incentives-and-low-interest-loans/heat-pump-water-heater-program/</a>

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State	Partner	Contact Name	Email	Phone	Customer Hotline	Efficiency Program Web Address
WA	Mason PUD 3	Conservation Department	rebates@masonpud3.org	360-426-0777	360-426-0777	<a href="http://www.masonpud3.org/HPWH">http://www.masonpud3.org/HPWH</a>
WA	Pacific Power	Robinson, Allison	arobinson@nexant.com	(484) 319-4529	1-855-805-7231	<a href="https://wattsmartsavings.net/washington-residential/find-savings-plumbing-and-water-heating/heat-pump-water-heaters/">https://wattsmartsavings.net/washington-residential/find-savings-plumbing-and-water-heating/heat-pump-water-heaters/</a>
WA	Puget Sound Energy	Boroughs, Chris	christopher.boroughs@pse.com	425-424-6403	800-562-1482	<a href="https://www.pse.com/rebates/water-heating/heat-pump-water-heater-rebate">https://www.pse.com/rebates/water-heating/heat-pump-water-heater-rebate</a>
WA	Seattle City Light	Peterson, Thor	thor.peterson@seattle.gov	206-684-3868	206-684-3800	<a href="https://energysolutions.seattle.gov/your-home/water-heaters/">https://energysolutions.seattle.gov/your-home/water-heaters/</a>
WA	Snohomish County PUD	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<a href="https://www.snopud.com/?p=3003">https://www.snopud.com/?p=3003</a>
WI	Dunn Energy Cooperative	Singerhouse, Jesse	housej@dunnenergy.com	715-232-6240	<i>Not provided</i>	<a href="http://www.dunnenergy.com/content/rebates-and-incentives">http://www.dunnenergy.com/content/rebates-and-incentives</a>
WI	Eau Claire Energy Cooperative	Graves, Dave	dgraves@ecec.com	715-832-1603	<i>Not provided</i>	<a href="https://www.ecec.com/energy-efficiency/save-energy-and-money/appliances">https://www.ecec.com/energy-efficiency/save-energy-and-money/appliances</a>
WI	Vernon Electric Cooperative	Maxwell, Dave	dmaxwell@vernonelectric.org	608-634-3121	<i>Not provided</i>	<a href="http://www.vernonelectric.org/content/rebates">http://www.vernonelectric.org/content/rebates</a>
WY	Rocky Mountain Power, Inc.	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<i>Not provided</i>	<a href="https://www.wattsmarthomes.com/">https://www.wattsmarthomes.com/</a>
WY	Black Hills Energy	Stoinski, Alan	alan.stoinski@blackhillscorp.com	307-778-2134	888-454-3312	<a href="http://www.blackhillsenergy.com/node/19367">http://www.blackhillsenergy.com/node/19367</a>