

# ENERGY STAR<sup>®</sup> SUMMARY OF LIGHTING PROGRAMS

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## SEPTEMBER 2020 UPDATE

The U.S. Environmental Protection Agency (EPA) is pleased to provide the **2020 ENERGY STAR<sup>®</sup> Summary of Lighting Programs** (Summary). The Summary provides an overview of a variety of programs offered by utilities and other energy efficiency program sponsors in the United States to promote ENERGY STAR certified lamps and luminaires,<sup>1</sup> decorative light strings, and ceiling and ventilating fans with light kits. The Summary includes information provided by energy efficiency program sponsors and describes their current program offerings for 2020-2021 and beyond.

Each ENERGY STAR lighting program is summarized with a focus on incentives (e.g., mail-in rebates, buy-downs, and instant rebates), program contacts, and other relevant program details. Participation in the Summary is voluntary and therefore may not represent all promotions and incentives available across the country. The information in this Summary is current as of July 1, 2020; more current or additional information may be available at [www.energystar.gov/rebatefinder](http://www.energystar.gov/rebatefinder).

The Summary of Lighting Programs is divided into the following sections:

1. **Executive Summary**
2. **Program Budget Map, National Promotion Charts and Graphs** – A graphical overview of promotion types for lighting programs across the United States.
3. **Program Information** – An overview table of current lighting promotions organized by state and partner.
4. **Partner Contact Directory** – Program websites, hotlines, and contact information for program managers.

If you have any questions or comments about the ENERGY STAR Summary of Lighting Programs, please contact Nora Lovrien Buehler at ICF, at [Nora.LovrienBuehler@icf.com](mailto:Nora.LovrienBuehler@icf.com) or 202-862-1589.

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<sup>1</sup> Lamps and luminaires are referred to by partners typically as bulbs and fixtures, respectively, and are used interchangeably in the document.

## Executive Summary

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The 2020 ENERGY STAR Summary of Lighting Programs (Summary) presents information submitted by 130 energy efficiency program sponsors from across the United States, including 11 “umbrella organizations” and statewide programs running promotions on behalf of or in conjunction with 184 cooperative or municipal utilities and investor-owned utilities. Partners have provided information about 635 individual product incentive and promotions for ENERGY STAR certified lighting products including light-emitting diode (LED) lamps and luminaires; decorative light strings; and ceiling and ventilation fans and components sold separately, such as light kits. To improve the accuracy of available promotions nationwide, information submitted under umbrella organizations has been accounted for individually for each member utility, unless otherwise indicated as a statewide or centrally administered program.

From the information submitted by energy efficiency program sponsors, highlights include:

**Program Budgets** – Partners were asked to categorize their program budgets into buckets demonstrating the order of magnitude and range (e.g., less than \$50K, \$50-\$250K, \$250K-\$1 million). To calculate state totals and the national total, the midpoint of each bucket range was taken and multiplied by the total number of partner programs identifying within a given bucket. Since exact budget information has not been provided, nor have all partners given budget information (see the [“Lighting Program Budget Map”](#) on page 4 for more details), a precise total cannot be determined. In 2020, based on the midpoint calculation, lighting programs were funded at about \$373 million, which is down from almost \$411 million in 2019 and \$438 million in 2018. The decrease may be explained by states such as CA ending programs and others with declining budgets, notably in IL, ME, and NY; and/or because partners have elected not to provide budget data.

**Promotions by Dollar Amount** – Typical consumer-focused promotion amounts for light bulbs in 2020 range from \$0.50-\$60 for LEDs. Average promotion amounts for luminaires in 2020 were about \$12.38, but some go up to \$249 (commercial). The average incentive decreased in most product categories with LED luminaires decreasing by 13% (\$13.75 in 2019 to \$12.38 in 2020) and LED lamps decreasing by 28% (\$4.78 in 2019 to \$3.36 in 2020). Decorative light strings saw the only increase of the group by 51% (from \$4.17 in 2019 to \$6.54 in 2020) while ceiling fans & components decreased drastically by 46% (\$21.61 in 2019 to \$12.45 in 2020). See [“Average Promotion Amount for ENERGY STAR Lighting Products 2016-2020”](#) on page 5 for more detail on average incentive values.

**Promotions by Product** – LED lamps increased somewhat in 2020 with 54% of total promotions (320 in 2019 to 343 in 2020) but some of this increase can be attributed to data collection expanding to include specialty lighting in 2020. Most promotions focus on LED lamps and luminaires, encompassing 81% of total incentives. Ceiling fans & components were the next most common promotion taking up 14% of total promotions. See [“2020 ENERGY STAR Lighting Promotions by Product Type”](#) on page 5 and [“ENERGY STAR Lighting Promotions by Product Type 2016-2020”](#) on page 6 for more detail.

**Promotions by Type** – Partners use a variety of methods to promote lighting products. In 2020, the most common promotion type is a mail-in rebate with 57% (this is down from 68% in 2019). This is attributable to many small cooperative and municipal utilities included in this Summary, which rely heavily on this method. Buy-down programs, instant rebates, and midstream or upstream incentives, which result in price reductions at the point of sale, remain significant with about 40% of total promotions. Investor-owned utility and statewide programs (serving the majority of customers and having larger program budgets) favor collaborative buy-down programs. See [“2020 ENERGY STAR Lighting Promotions by Incentive Type”](#) on page 6 for more detail.

**Promotions by Region** – The Midwest region has the greatest number of lighting promotions with 417 (2019 = 445). The Northeast and West regions follow the Midwest with 54 and 53 (2019 = 42 and 53 respectively). The Southwest region increased from 24 in 2019 to 35 in 2020 and the Mid-Atlantic increased from 30 in 2019 to 44. The Southeast also increased from 16 to 32. See [“2020 ENERGY STAR Lighting Promotions by Type and Region”](#) on page 7 for more detail.

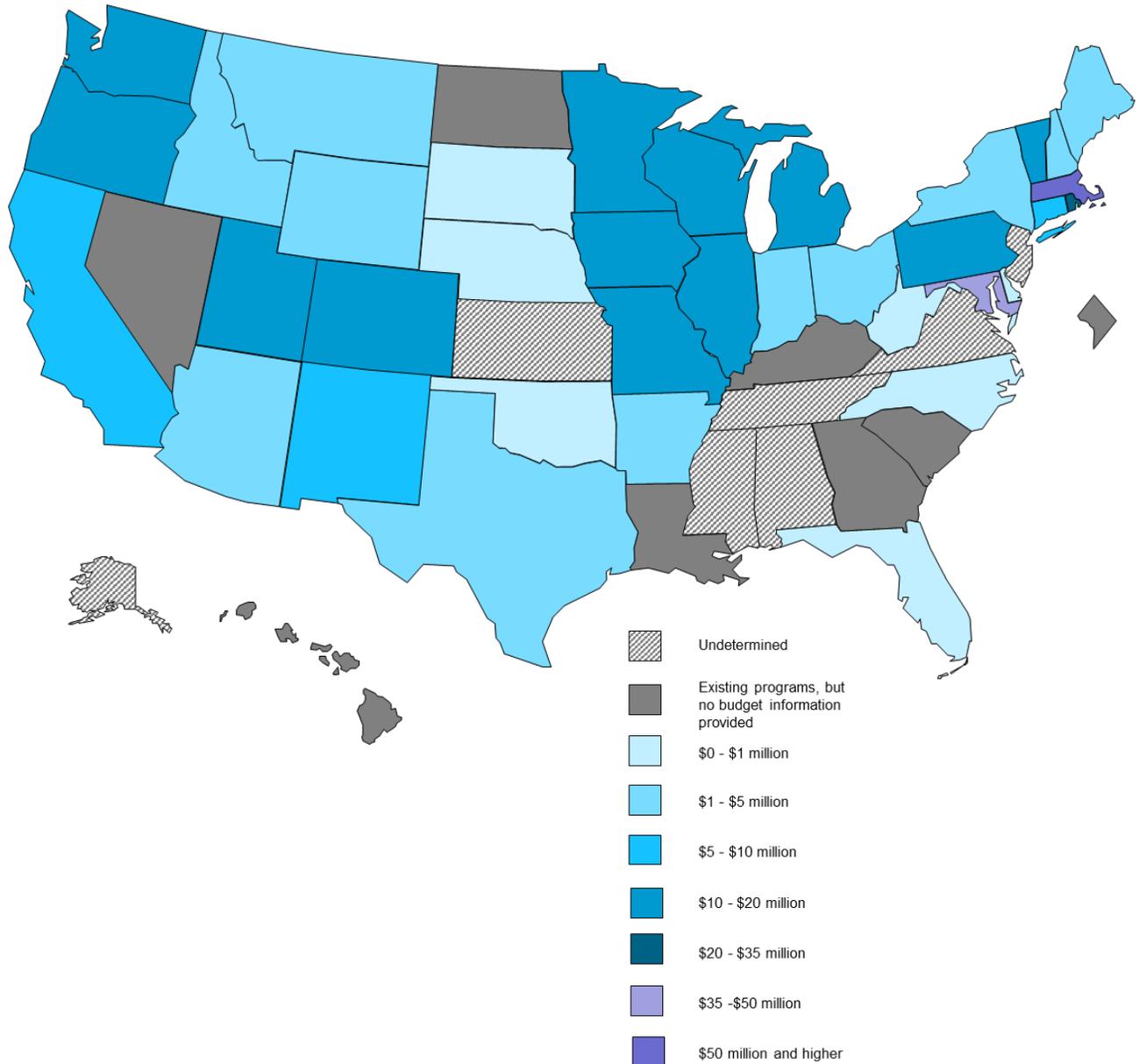
**Sector Trends** – Lighting program sponsors are paying close attention to federal lighting standards and adjusting or planning contingencies accordingly. Some program sponsors are putting greater emphasis

on specialty lighting or on increasing impact in underserved communities through various program means. In the 2020 data submissions, energy efficiency program sponsors detailed 33 offerings for decorative LEDs and 31 offerings for directional LEDs. In some cases, program sponsors are differentiating the incentive level for specialty bulbs. Partners such as Mass Save, Central Hudson Gas & Electric, Holland Board of Public Works, and PPL Electric Utilities have higher incentives for decorative and/or directional bulbs. See [“2020 Lighting Program Information Table”](#) on page 8 for more detail.

## Lighting Program Budget Map

The map below shows program budgets for lighting programs by state as reported by the energy efficiency program sponsors.

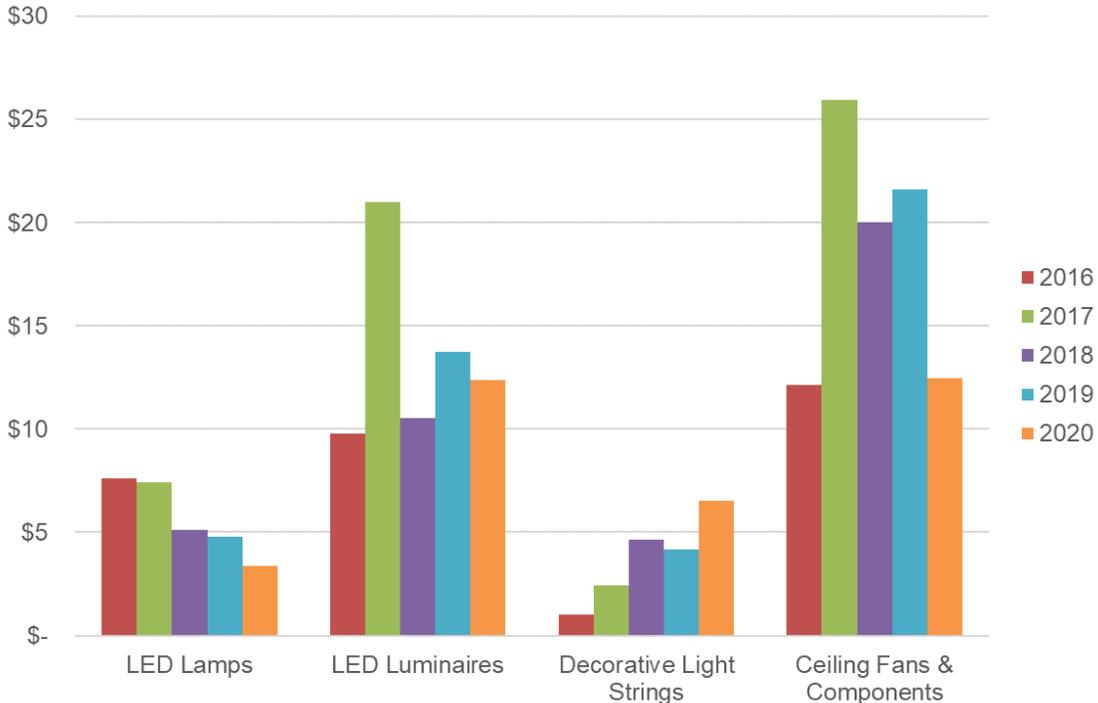
**NOTE:** Energy efficiency program sponsors in the “undetermined” states may implement lighting promotion programs in 2019 and beyond but were unable or did not elect to provide budget information. Likewise, states highlighted in color may not represent all the partner program budgets, as partners in those states also may have elected not to provide budget information. See the individual program entries for details.



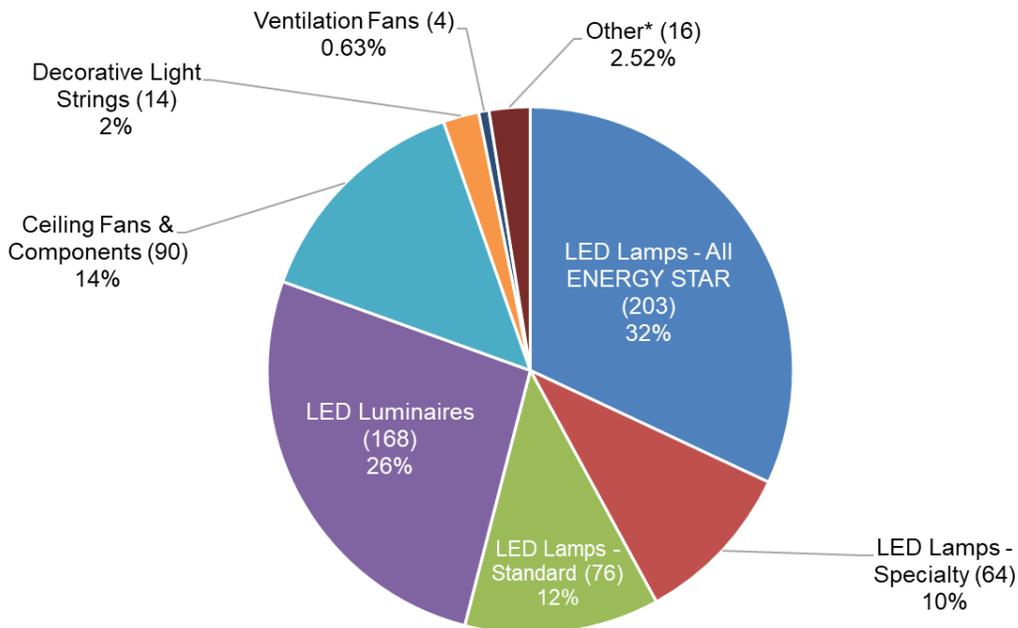
## National Lighting Promotion Charts and Graphs

Percentages have been rounded to the nearest whole number for values over 2%. Totals may not equal 100%.

**Average Promotion Amount for ENERGY STAR Lighting Products 2016-2020**

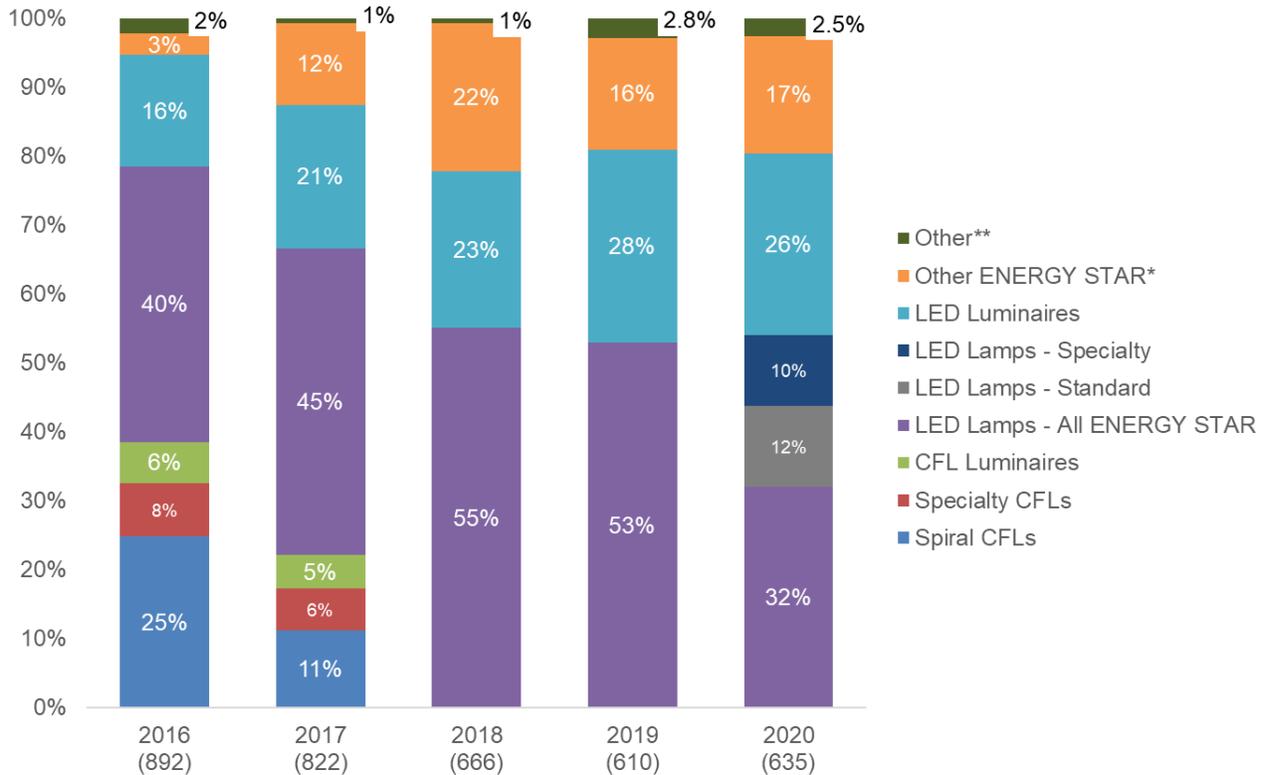


**2020 ENERGY STAR and Energy-Efficient Lighting Promotions by Product Type  
(Totals listed in parentheses)**



\* The "Other" category is comprised primarily of commercial light fixtures. See the ["Lighting Program Information"](#) for individual partner details.

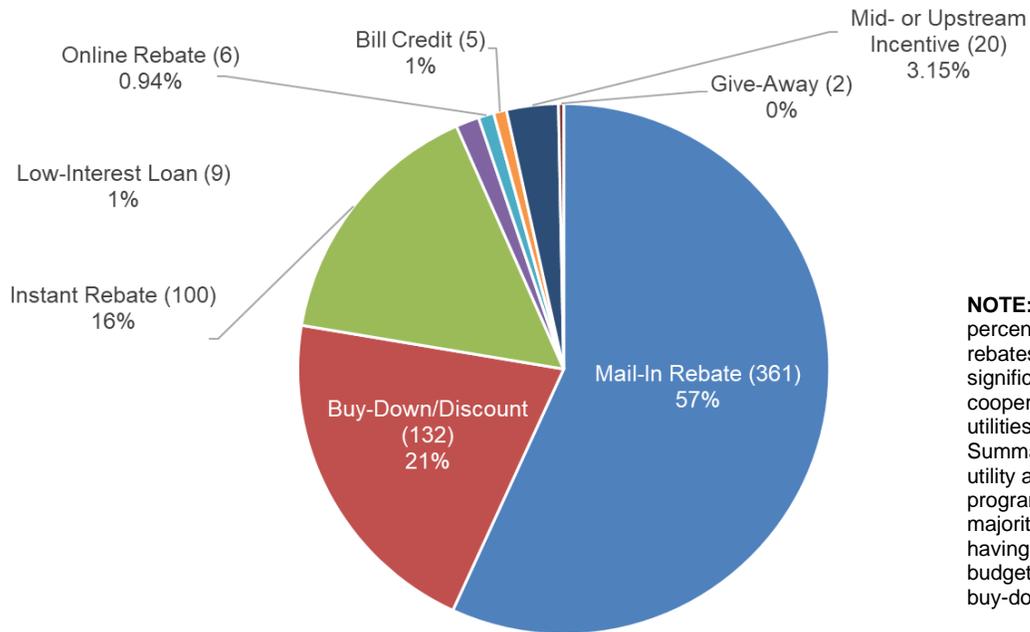
**ENERGY STAR and Energy-Efficient Lighting Promotions by Product Type 2016-2020**  
*(Annual totals listed in parentheses)*



\* The "Other ENERGY STAR" category is comprised of ENERGY STAR decorative light strings and ceiling and vent fans. See the "[Lighting Program Information](#)" for individual partner details.

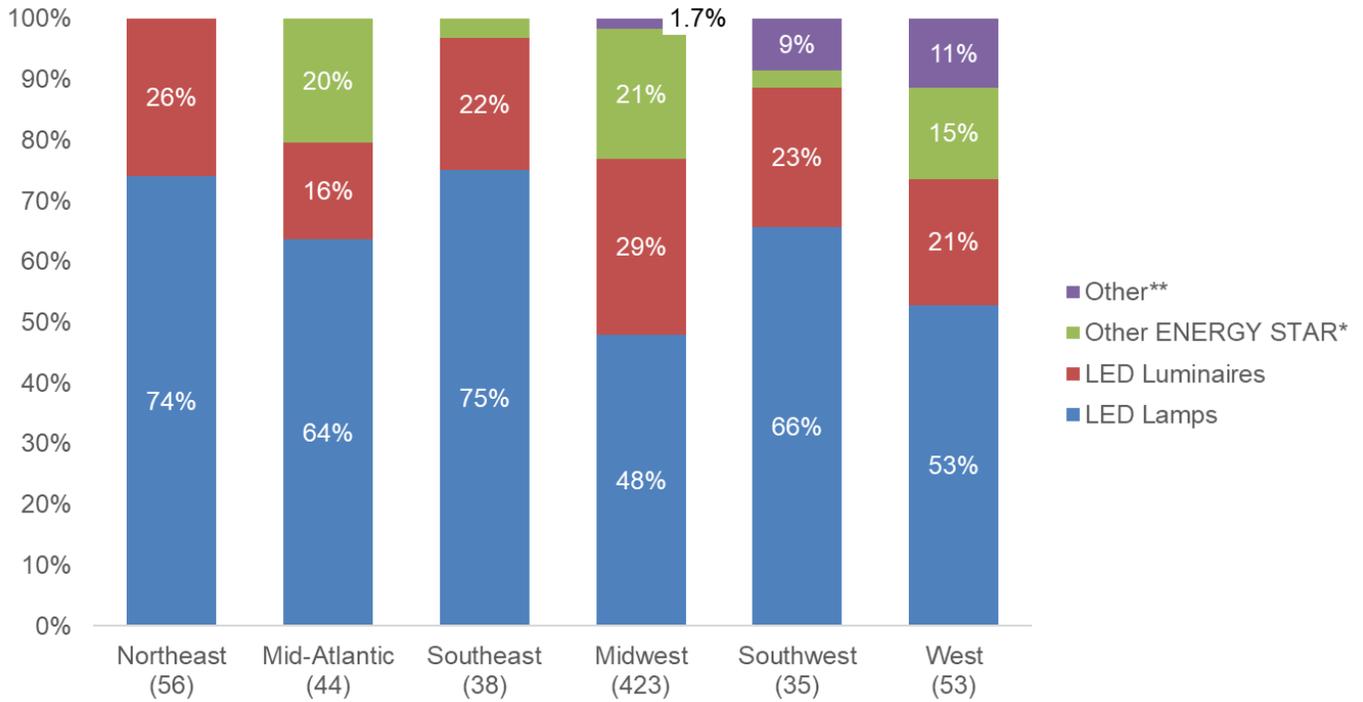
\*\* The "Other" category is comprised primarily of commercial lighting products.

**2020 ENERGY STAR and Energy-Efficient Lighting Promotions by Incentive Type**  
*(Totals listed in parentheses)*



**NOTE:** The large percentage of mail-in rebates is attributable to the significant number of small cooperative and municipal utilities included in this Summary. Investor-owned utility and statewide programs (serving the majority of customers and having larger program budgets) favor collaborative buy-down and instant rebate

**2020 ENERGY STAR and Energy-Efficient Lighting Promotions by Type and Region**  
*(Regional totals listed in parentheses)*



\* The "Other ENERGY STAR" category is comprised of ENERGY STAR decorative light strings, and ceiling and vent fans. See the "[Lighting Program Information](#)" for individual partner details.

\*\* The "Other" category is comprised primarily of commercial lighting fixtures.

## Lighting Program Information

The table below provides information on products being promoted around the country by energy efficiency program sponsors. The information is organized by state. Please contact the program sponsor representative, found in the Partner Contact Directory following this section, to learn more about partnership opportunities. Members of umbrella organization are listed as footnotes.

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
AR	AEP SWEPCO	\$250K - \$1 million	100K Residential	Light Bulbs - All ENERGY STAR	\$1-\$6	Instant Rebate	04/01/14	Ongoing
AR	Entergy Arkansas	\$1 - \$5 million	580K Residential	Light Bulbs - All ENERGY STAR	\$1-\$3	Upstream Rebate	1/1/20	12/31/20
						Mid-Stream Rebate		
				Light Fixtures - LEDs	\$1-\$3	Upstream Rebate		
						Mid-Stream Rebate		
AZ	Salt River Project	\$1 - \$5 million	870K Residential	Light Bulbs - All ENERGY STAR	\$1-\$3	Buy-Down/Discount	5/1/19	Ongoing
AZ	TEP (Tucson Electric Power)	<i>Not provided</i>	400K	Light Bulbs - All ENERGY STAR	\$3-\$4	Buy-Down/Discount	1/1/15	Ongoing
AZ	Unisource Energy Services	<i>Not provided</i>	90K	Light Bulbs - All ENERGY STAR	Varies	Buy-Down/Discount	7/1/08	Ongoing
CA	Alameda Municipal Power	\$250K - \$1 million	29K Residential	Light Fixtures - LEDs	\$0.23/kWh	Mail-In Rebate	01/01/16	Ongoing
				Light Bulbs - All ENERGY STAR	\$3-\$10	Instant Rebate		
				Light Fixtures - LEDs	\$8-\$15			
				Decorative Light Strings	\$3			
CA	Burbank Water & Power	\$50K - \$250K	46K Residential	Ceiling Fans & Components	\$15-\$25	Mail-in Rebate	6/1/13	Ongoing
CA	Glendale Water & Power	\$250K - \$1 million	<i>Not Provided</i>	Ceiling Fans & Components	\$15-\$25	Bill Credit	1/1/18	Ongoing
CA	Lodi Electric Utility	\$50K - \$250K	26K	Light Bulbs - All ENERGY STAR	\$10	Mail-in Rebate	8/1/15	Ongoing
				Ceiling Fans & Components	\$50			
CA	Lompoc City Electric	<i>Not provided</i>	<i>Not Provided</i>	Light Bulbs - All ENERGY STAR	Up to \$10	Bill Credit	1/1/18	Ongoing
				Decorative Light Strings	Up to \$4			
CA	Los Angeles Department of Water & Power (LADWP)	\$1 - \$5 million	1.4M Residential	Light Bulbs - Standard LEDs	\$2.50	Mail-In Rebate	1/1/17	Ongoing
CA	Pacific Power	\$250K - \$1 million	Residential	Light Bulbs - Decorative LEDs	Up to \$3	Upstream Rebate	1/1/20	Ongoing
				Light Bulbs - Standard LEDs	Up to \$3			
				Light Fixtures - LEDs	Up to \$23			
CA	Pasadena Water and Power	\$50K - \$250K	55K	Ceiling Fans & Components	\$30-\$35	Mail-in Rebate	01/11/16	Ongoing
CA	Riverside Public Utilities	\$250K - \$1 million	105K	Ceiling Fans & Components	\$25	Mail-in Rebate	01/01/15	Ongoing

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
CA	Silicon Valley Power, City of Santa Clara, CA	Less than \$50K	45K Residential	Ceiling Fans & Components	\$35	Mail-in Rebate	1/1/20	Ongoing
CA	Turlock Irrigation District	<i>Not provided</i>	<i>Not Provided</i>	Light Bulbs - All ENERGY STAR	\$10 Rebate for every \$20 spent on Energy star qualified LED light bulbs - Maximum 16 Watt per bulb	Mail-in Rebate	1/1/18	Ongoing
CO	Colorado Springs Utilities	\$1 - \$5 million	185K Residential	Light Bulbs - All ENERGY STAR	Varies	Buy-Down/Discount	1/1/19	Ongoing
CO	Fort Collins Utilities	\$50K - \$250K	150K Residential	Light Bulbs - Decorative LEDs	Varies	Buy-Down/Discount	1/1/10	12/31/20
CO	Gunnison County Electric Association, Inc.	Less than \$50K	8.5K	Commercial Light Fixtures - LEDs	Varies	Mail-in Rebate	1/1/13	Ongoing
				Light Bulbs - Standard LEDs	50% of cost of bulb up to \$8 per bulb		8/1/12	
CO	Holy Cross Energy	\$1 - \$5 million	45K	Light Bulbs - All ENERGY STAR	Lesser of 50% cost of bulb or \$3/LED maximum	Mail-in Rebate	1/1/18	Ongoing
CO	La Plata Electric Association	\$50K - \$250K	41K Residential & Commercial	Light Bulbs - All ENERGY STAR	50% of cost of bulb up to \$8 per bulb	Mail-In Rebate	1/1/18	Ongoing
CO	Loveland Water and Power	\$50K - \$250K	29K Residential	Light Bulbs - All ENERGY STAR	Varies	Buy-Down/Discount	1/1/18	Ongoing
CO	Platte River Power Authority	\$50K - \$250K	124K Residential	Light Bulbs - All ENERGY STAR	Varies	Buy-Down/Discount	1/1/18	Ongoing
CO	Xcel Energy	\$5 - \$10 million	Residential	Light Bulbs - Standard LEDs	Up to \$3	Buy-Down/Discount	1/1/19	12/31/20
				Light Fixtures - LEDs	\$25-\$50	Mail-In Rebate		
CT	Eversource (CT)	\$5 - \$10 million	1.2M Residential	Light Bulbs - Decorative LEDs	Up to \$2.40	Buy-Down/Discount	1/1/20	12/31/20
				Light Bulbs - Directional LEDs	Up to \$3.50			
				Light Bulbs - Standard LEDs	Up to \$1.70			
				Light Fixtures - LEDs	Up to \$10			
CT	The United Illuminating Company	\$250K - \$1 million	290K Residential	Light Bulbs - Directional LEDs	Up to \$3.30	Buy-Down/Discount	1/1/20	12/31/20
				Light Bulbs - Decorative LEDs	Up to \$2.40			
				Light Bulbs - Standard LEDs	Up to \$1.70			
				Light Fixtures - LEDs	Up to \$10			
DC	DC Sustainable Energy Utility	<i>Not provided</i>	Residential	Light Bulbs - Decorative LEDs	\$2.75	Buy-Down/Discount	10/1/19	9/30/20
				Light Bulbs - Directional LEDs				

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				Light Bulbs - Standard LEDs	\$3.50			
				Light Fixtures - LEDs	\$5			
DE	Efficiency Smart (representing 8 communities)	\$250K - \$1 million	Not Provided	Ceiling Fans & Components	\$15	Mail-in Rebate	01/01/12	12/31/20
				Light Bulbs - All ENERGY STAR	Discounts of up to \$10 off per bulb	Instant Rebate	01/01/14	
FL	JEA	\$250K - \$1 million	360K	Light Bulbs - All ENERGY STAR	Varies	Buy-Down/Discount	04/01/14	Ongoing
GA	Georgia Power	Not provided	2M Residential	Light Bulbs - All ENERGY STAR	Varies	Buy-Down/Discount	1/1/14	12/31/20
HI	Hawaii Energy	Not provided	Residential	Light Bulbs - All ENERGY STAR	\$1.50-\$5	Buy-Down/Discount	7/1/18	12/31/20
			Commercial	Commercial Light Fixtures - LEDs	\$15-\$50	Buy-Down/Discount		
						Mail-in Rebate		
						Mail-in Rebate		
IA	Alliant Energy	Less than \$50K	Not Provided	Light Bulbs - All ENERGY STAR	Varies	Buy-Down/Discount	1/1/19	12/31/20
IA	Central Iowa Power Cooperative (representing 11 communities)	\$5 - \$10 million	Not Provided	Light Fixtures - LEDs	50% rebate up to \$5 per fixture	Mail-In Rebate	1/1/20	12/31/20
IA	Linn County REC	Not provided	29K	Light Fixtures - LEDs	50% rebate up to \$5 per fixture	Mail-in Rebate	1/1/20	12/31/20
IA	MidAmerican Energy	\$1 - \$5 million	Commercial	Light Bulbs - All ENERGY STAR	Varies	Buy-Down/Discount	1/1/19	12/31/20
IA	Spencer Municipal Utilities	\$250K - \$1 million	11K	Light Fixtures - LEDs	\$30-\$100	Mail-in Rebate	1/1/19	12/31/20
				Light Bulbs - All ENERGY STAR	\$5			
IA, MN, ND, SD	Missouri River Energy Services (representing 61 communities)	Not provided	Residential	Light Bulbs - All ENERGY STAR	\$1.50-\$4.00	Mail-in Rebate	01/01/15	Ongoing
IA, MN, SD	Heartland Consumers Power District (representing 18 communities)	\$50K - \$250K	Commercial	Light Bulbs - All ENERGY STAR	\$5-\$8	Mail-in Rebate	01/01/15	Ongoing
				Light Fixtures - LEDs	\$10-\$50			
			Residential	Light Fixtures - LEDs	\$5			
				Light Bulbs - All ENERGY STAR	\$3			
ID	Rocky Mountain Power, Inc.	\$250K - \$1 million	66K	Light Bulbs - All ENERGY STAR	\$0.5-\$12	Buy-Down/Discount	04/14/14	Ongoing
ID, MT, OR, WA	Bonneville Power Administration (BPA utilities)	\$1 - \$5 million	8M	Light Bulbs - All ENERGY STAR	\$1-\$9	Buy-Down/Discount	10/1/17	Ongoing
				Light Fixtures - LEDs	\$2-\$9			
ID, OR	Idaho Power Company	Not provided	360K Residential	Light Bulbs - Standard LEDs	Varies	Buy-Down/Discount	7/1/09	9/30/20
				Light Fixtures - LEDs				
ID, WA	Avista Utilities	Not provided	Residential	Light Bulbs - Standard LEDs	Varies	Buy-Down/Discount	1/1/19	12/31/20

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
			Commercial	Commercial Light Fixtures - LEDs	\$20	Mail-in Rebate		
IL	Ameren Illinois	<i>Not provided</i>	Residential	Light Bulbs - Standard LEDs	Varies	Buy-Down/Discount	1/1/20	12/31/20
				Light Bulbs - Decorative LEDs	\$2			
				Light Bulbs - Directional LEDs	\$2.50			
				Commercial Light Fixtures - LEDs	Varies			
IL	ComEd	\$10 - \$20 million	3.4M Residential	Light Bulbs - Decorative LEDs	Up to \$5	Instant Rebate	1/1/20	12/31/20
				Light Fixtures - LEDs	Up to \$8			
				Light Bulbs - Directional LEDs	Up to \$3.50			
			Commercial	Light Bulbs - Decorative LEDs	\$3	Mid-Stream Rebate		
				Light Bulbs - Directional LEDs	\$3-\$10			
				Light Fixtures - LEDs	\$10-\$25			
IN	Duke Energy	<i>Not provided</i>	82K Residential	Light Bulbs - Standard LEDs	Varies	Buy-Down/Discount	04/01/16	Ongoing
				Light Bulbs - Directional LEDs				
				Light Bulbs - Decorative LEDs				
				Light Fixtures - LEDs				
IN	Indianapolis Power & Light	<i>Not provided</i>	Residential	Ceiling Fans & Components	\$25	Online Rebate	1/1/20	12/31/20
				Light Bulbs - Standard LEDs	Varies	Instant Rebate	1/1/18	
				Light Fixtures - LEDs	Varies	Mail-in Rebate		
IN	Northern Indiana Public Service Company (NIPSCO)	<i>Not provided</i>	400K Residential	Light Bulbs - All ENERGY STAR	Varies	Buy-Down/Discount	1/1/20	12/31/20
				Light Fixtures - LEDs				
IN	Vectren Energy Delivery	\$1 - \$5 million	Residential	Light Bulbs - Standard LEDs	Varies	Buy-Down/Discount	1/1/20	12/31/20
				Light Bulbs - Directional LEDs				
				Light Bulbs - Decorative LEDs				
KY	Duke Energy	<i>Not provided</i>	Residential	Light Bulbs - Standard LEDs	Varies	Buy-Down/Discount	01/01/14	Ongoing
				Light Bulbs - Directional LEDs				
				Light Bulbs - Decorative LEDs				
				Light Fixtures - LEDs				
LA	Entergy Louisiana	<i>Not Provided</i>	Residential	Light Bulbs - All ENERGY STAR	Varies	Buy-Down/Discount	11/1/2018	Ongoing
LA	Entergy New Orleans, Inc.	<i>Not provided</i>	Residential	Light Bulbs - All ENERGY STAR	Varies	Buy-Down/Discount	1/1/19	Ongoing
MA	Cape Light Compact	\$1 - \$5 million	200K Residential	Light Bulbs - Decorative LEDs	Up to \$4	Instant Rebate	1/1/20	12/31/20
				Light Bulbs - Directional LEDs	Up to \$5			

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				Light Bulbs - Standard LEDs	Up to \$2.50			
				Light Fixtures - LEDs	Up to \$10			
MA	Eversource (MA) / NSTAR	\$20 - \$35 million	770K Residential	Light Bulbs - Decorative LEDs	Up to \$4	Instant Rebate	1/1/20	12/31/20
				Light Bulbs - Directional LEDs	Up to \$5			
				Light Bulbs - Standard LEDs	Up to \$2.50			
				Light Fixtures - LEDs	Up to \$10			
MA	Eversource (MA) / Western Massachusetts Electric Co.	\$10 - \$20 million	200K Residential	Light Bulbs - Decorative LEDs	Up to \$4	Instant Rebate	1/1/19	12/31/20
				Light Bulbs - Directional LEDs	Up to \$5			
				Light Bulbs - Standard LEDs	Up to \$2.50			
				Light Fixtures - LEDs	Up to \$10			
MA	National Grid	\$20 - \$35 million	1.2M Residential	Light Bulbs - Decorative LEDs	Up to \$4	Instant Rebate	1/1/20	12/31/20
				Light Bulbs - Directional LEDs	Up to \$5			
				Light Bulbs - Standard LEDs	Up to \$2.50			
				Light Fixtures - LEDs	Up to \$10			
MA	Unitil	\$50K - \$250K	25K Residential	Light Bulbs - Decorative LEDs	Up to \$4	Instant Rebate	1/1/20	12/31/20
				Light Bulbs - Directional LEDs	Up to \$5			
				Light Bulbs - Standard LEDs	Up to \$2.50			
				Light Fixtures - LEDs	Up to \$10			
MD	Baltimore Gas and Electric Company (BGE)	\$20 - \$35 million	1.2M Residential	Light Bulbs - Decorative LEDs	Up to \$5	Buy-Down/Discount	1/1/18	12/31/20
				Light Bulbs - Directional LEDs				
				Light Bulbs - Standard LEDs				
				Light Fixtures - LEDs				
MD	Delmarva Power	\$1 - \$5 million	172K	Light Bulbs - All ENERGY STAR	Up to \$3	Buy-Down/Discount	1/1/18	12/31/20
				Light Fixtures - LEDs	\$8			
MD	Potomac Edison (FirstEnergy utility)	<i>Not provided</i>	<i>Not Provided</i>	Light Fixtures - LEDs	Up to \$8	Buy-Down/Discount	1/1/18	12/31/20
				Light Bulbs - All ENERGY STAR	Up to \$5			
MD	Potomac Electric Power Company (Peppo)	\$10 - \$20 million	482K	Light Bulbs - All ENERGY STAR	Up to \$3	Buy-Down/Discount	1/1/18	12/31/20
				Light Fixtures - LEDs	\$8			
MD	Southern Maryland Electric Cooperative (SMECO)	\$1 - \$5 million	139K Residential	Light Bulbs - Standard LEDs	Up to \$7	Buy-Down/Discount	1/1/18	12/31/20
				Light Fixtures - LEDs	Up to \$8			
ME	Efficiency Maine	\$1 - \$5 million	500K Residential and Commercial	Light Bulbs - Standard LEDs	Varies	Buy-Down/Discount	7/1/19	6/30/20

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
MI	Coldwater Board of Public Utilities	Less than \$50K	6K	Light Bulbs - All ENERGY STAR	\$3-\$5	Mail-in Rebate	1/1/14	12/31/19
				Light Fixtures - LEDs	\$10			
MI	Consumers Energy	\$5 - \$10 million	Residential	Light Bulbs - All ENERGY STAR	\$1-\$4	Buy-Down/Discount	1/1/20	12/31/20
				Light Bulbs - Standard LEDs	\$3.25-\$7	Instant Rebate	12/1/19	11/30/20
				Light Fixtures - LEDs	\$8	Instant Rebate		
MI	DTE Energy	\$5 - \$10 million	2.2M Residential	Light Bulbs - All ENERGY STAR	\$1-\$3	Buy-Down/Discount	1/1/20	12/31/20
MI	Efficiency United (representing 15 communities)	\$50K - \$250K	Not Provided	Ceiling Fans & Components	Up to \$10	Mail-In Rebate	1/1/19	12/31/20
				Light Bulbs - All ENERGY STAR	Up to \$8	Instant Rebate		
MI	Holland Board of Public Works	\$50K - \$250K	25K Residential	Ceiling Fans & Components	\$25	Mail-In Rebate	1/1/20	12/31/20
				Light Bulbs - Directional LEDs	\$5			
				Light Bulbs - Standard LEDs	\$3			
MI	Lansing Board of Water & Light	Less than \$50K	83K Residential and Commercial	Light Bulbs - All ENERGY STAR	Up to \$5	Instant Rebate	1/1/20	Ongoing
				Light Fixtures - LEDs	\$10	Mail-in Rebate		
MN	Minnesota Municipal Power Agency (MMPA) (representing 12 communities)	Less than \$50K	15K Residential	Commercial Light Fixtures - LEDs	\$20-\$50	Mail-in Rebate	1/1/19	12/31/20
				Light Bulbs - All ENERGY STAR	50% of price, up to \$5/bulb			
				Light Bulbs - All ENERGY STAR	\$5-\$8			
				Light Fixtures - LEDs	50% of price, up to \$15/fixture			
MN	Minnesota Power	\$50K - \$250K	120K	Light Bulbs - All ENERGY STAR	\$3-\$5	Mail-in Rebate	1/1/19	12/31/20
				Light Fixtures - LEDs	\$10-\$15			
				Ceiling Fans & Components	\$10			
MN	Minnkota Power Cooperative (representing 10 communities)	Less than \$50K	51K Residential and Commercial	Decorative Light Strings	\$3-\$12 depending on size of string	Mail-in Rebate	01/01/10	12/31/20
				Light Bulbs - Standard LEDs	\$2-\$4 (Must not exceed 50% of purchase price)			
				Light Fixtures - LEDs	\$4 (Must not exceed 50% of purchase price)			
				Light Fixtures - LEDs	\$20 - Less than 40 W HID or Equivalent (Must not exceed 50% of			

ENERGY STAR® Summary of Lighting Programs – September 2020

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
					purchase price)			
				Light Fixtures - LEDs	\$40 - Greater than 40 W HID or Equivalent (Must not exceed 50% of purchase price)			
MN	Southern Minnesota Municipal Power Agency (representing 15 communities)	\$1 - \$5 million	Residential	Ceiling Fans & Components	50% of fixture cost, not to exceed \$15 per fixture	Mail-in Rebate	1/1/20	12/31/20
				Ceiling Fans & Components – ENERGY STAR Most Efficient	50% of fixture cost, not to exceed \$25 per fixture			
				Light Bulbs - Decorative LEDs	50% rebate of bulb cost, not to exceed \$7 per bulb			
				Light Bulbs - Directional LEDs	50% rebate of bulb cost, not to exceed \$7 per bulb			
				Light Bulbs - Standard LEDs	50% rebate of bulb cost, not to exceed \$7 per bulb			
			Light Fixtures - LEDs	50% of fixture cost, not to exceed \$20 per fixture				
			Commercial	Commercial Light Fixtures - LEDs	50% of fixture cost up to \$25-\$249			
				Light Bulbs - Standard LEDs	50% of bulb cost, up to \$4-\$60 per bulb			
MN	Xcel Energy	\$5 - \$10 million	1.2M Residential	Light Bulbs - Standard LEDs	Up to \$3	Buy-Down/Discount	1/1/20	12/31/20
MO	Ameren Missouri Electric	\$1 - \$5 million	1.2M Residential	Light Bulbs - Decorative LEDs	\$0.50-\$4	Buy-Down/Discount	3/1/19	12/15/21
				Light Bulbs - Decorative LEDs		Online Rebate		
				Light Bulbs - Standard LEDs		Buy-Down/Discount		
				Light Bulbs - Standard LEDs		Online Rebate		
MO	Citizens Electric Cooperative	\$50K - \$250K	Commercial	Light Bulbs - All ENERGY STAR	\$3-\$5	Mail-In Rebate	1/1/19	Ongoing
MO	Evergy (fka. Kansas City	\$10 - \$20 million	500K Residential	Light Bulbs - All ENERGY STAR	Up to \$4	Instant Rebate	1/1/19	Ongoing

ENERGY STAR® Summary of Lighting Programs – September 2020

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
	Power & Light)							
NC	Public Works Commission of the City of Fayetteville	<i>Not provided</i>	Residential	Light Bulbs - All ENERGY STAR	Up to \$100	Bill Credit	10/1/16	Ongoing
NC, SC	Duke Energy	<i>Not provided</i>	Residential	Light Bulbs - Standard LEDs Light Bulbs - Directional LEDs Light Bulbs - Decorative LEDs Light Fixtures - LEDs	Varies	Buy-Down/Discount	3/1/16	Ongoing
NC, SC	Duke Energy Progress	<i>Not provided</i>	Residential	Light Bulbs - Standard LEDs Light Bulbs - Directional LEDs Light Bulbs - Decorative LEDs Light Fixtures - LEDs	Varies	Buy-Down/Discount	01/01/10	Ongoing
NE	Nebraska Department of Environment and Energy	Less than \$50K	Residential and Commercial	Ceiling Fans & Components Commercial Light Fixtures - CFLs Commercial Light Fixtures - LEDs Light Bulbs - Directional LEDs Light Bulbs - Specialty CFLs Light Bulbs - Spiral CFLs Light Bulbs - Standard LEDs Light Fixtures - LEDs Ventilation Fans	Low Interest Loan	Low-Interest Loan	1/1/10	Ongoing
NH	Eversource (NH)	\$250K - \$1 million	417K Residential	Light Bulbs - Standard LEDs Light Fixtures - LEDs	\$1.50-\$2 \$5	Instant Rebate	1/1/20	12/31/20
NH	Liberty Utilities	\$1 - \$5 million	43K Residential	Light Bulbs - Standard LEDs Light Fixtures - LEDs	\$1.50-\$2 \$5	Instant Rebate	1/1/20	12/31/20
NH	New Hampshire Electric Cooperative, Inc.	\$50K - \$250K	69K Residential	Light Fixtures - LEDs Light Bulbs - Standard LEDs	\$5 \$1.50-\$2	Instant Rebate	1/1/20	12/31/20
NH	Unitil	\$50K - \$250K	65K Residential	Light Bulbs - Standard LEDs Light Fixtures - LEDs	\$1.50-\$2 \$5	Instant Rebate Mail-in Rebate	1/1/20	12/31/20
NM	El Paso Electric	<i>Not provided</i>	Residential	Light Fixtures - LEDs Light Bulbs - Standard LEDs	Varies	Mail-in Rebate Buy-Down/Discount	1/1/20	12/31/20
NM	Public Service Company of	\$1 - \$5 million	500K Residential	Light Bulbs - All ENERGY STAR	Varies	Buy-Down/Discount	10/01/07	Ongoing

ENERGY STAR® Summary of Lighting Programs – September 2020

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
	New Mexico (PNM)							
NM	Xcel Energy	\$1 - \$5 million	<i>Not Provided</i>	Light Bulbs - Standard LEDs	Up to \$3	Buy-Down/Discount	1/1/20	12/31/20
NV	NV Energy (North)	<i>Not provided</i>	Residential	Light Bulbs - Standard LEDs	\$1-\$5	Buy-Down/Discount	4/15/19	Ongoing
NV	NV Energy (South)	<i>Not provided</i>	Residential	Light Bulbs - Standard LEDs	\$1-\$5	Buy-Down/Discount	4/15/19	Ongoing
NY	Central Hudson Gas & Electric Corp	\$250K - \$1 million	313K Residential	Light Bulbs - Directional LEDs	Up to \$4	Buy-Down/Discount	1/1/19	12/31/20
				Light Bulbs - Standard LEDs	Up to \$2			
				Light Bulbs - Decorative LEDs	Up to \$4			
NY	Con Edison Company	<i>Not provided</i>	<i>Not Provided</i>	Light Bulbs - All ENERGY STAR	Up to \$15	Buy-Down/Discount	1/1/19	Ongoing
NY	Orange and Rockland Utilities, Inc.	<i>Not provided</i>	Residential	Light Bulbs - Decorative LEDs	Up to \$2.50	Buy-Down/Discount	1/1/20	12/31/20
				Light Bulbs - Directional LEDs	Up to \$4.50			
				Light Bulbs - Standard LEDs	Up to \$2.50			
NY	PSEG Long Island	\$250K - \$1 million	1.1M Residential	Light Bulbs - All ENERGY STAR	\$2.5	Buy-Down/Discount	1/1/20	12/31/20
OH	AEP Ohio	\$250K - \$1 million	1.3M Residential	Light Bulbs - Directional LEDs	Up to \$3.50	Mid- or Upstream Incentive	1/1/20	10/31/20
				Light Bulbs - Standard LEDs	\$1.5			
OH	Dayton Power & Light Company	\$250K - \$1 million	500K Residential	Light Bulbs - All ENERGY STAR	\$3	Buy-Down/Discount	1/1/14	12/31/20
OH	Duke Energy	<i>Not provided</i>	Residential	Light Bulbs - Decorative LEDs	Varies	Buy-Down/Discount	8/1/18	Ongoing
				Light Fixtures - LEDs				
OH	Efficiency Smart (representing 17 communities)	\$250K - \$1 million	195K	Ceiling Fans & Components	\$15	Mail-in Rebate	01/01/12	12/31/20
				Light Bulbs - All ENERGY STAR	Up to \$10	Instant Rebate	01/01/14	
OH	Illuminating Company (FirstEnergy Utility)	<i>Not provided</i>	Residential	Light Bulbs - All ENERGY STAR	Up to \$3	Instant Rebate	1/1/17	9/30/20
OH	Ohio Edison (FirstEnergy Utility)	<i>Not provided</i>	Residential	Light Bulbs - All ENERGY STAR	Up to \$3	Instant Rebate	1/1/17	9/30/20
OH	Toledo Edison (FirstEnergy Utility)	<i>Not provided</i>	Residential	Light Bulbs - All ENERGY STAR	Up to \$3	Instant Rebate	1/1/17	9/30/20
OK	Public Service Company of Oklahoma (PSO)	Less than \$50K	505K Commercial	Commercial Light Fixtures - LEDs	Varies	Mid-Stream Rebate	1/1/20	12/31/21
				Light Bulbs - Standard LEDs	Varies			
				Light Bulbs - Standard LEDs	Varies	Buy-Down/Discount	2/1/19	11/30/21
				Ventilation Fans	\$25			
				Light Fixtures - LEDs	Give-away	Give-Away	1/1/20	
OR	Consumers Power Inc.	<i>Not provided</i>	Commercial	Commercial Light Fixtures - LEDs	Varies	Mail-in Rebate	10/01/15	Ongoing

ENERGY STAR® Summary of Lighting Programs – September 2020

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
			Residential	Light Bulbs - Decorative LEDs	In Office Only	Instant Rebate		
				Light Bulbs - Directional LEDs				
				Light Bulbs - Standard LEDs				
OR	Energy Trust of Oregon	\$5 - \$10 million	1.2M Residential	Light Bulbs - Standard LEDs	\$0.50-\$3.00	Buy-Down/Discount	1/1/17	12/31/20
		\$250K - \$1 million		Light Fixtures - LEDs	\$3-\$15			
PA	Met-Ed (FirstEnergy utility)	Not provided	Not Provided	Light Bulbs - All ENERGY STAR	Up to \$5	Instant Rebate	6/1/16	5/31/21
PA	PECO	\$10 - \$20 million	1.4M Residential	Light Bulbs - Directional LEDs	Varies	Buy-Down/Discount	1/1/19	12/31/20
				Light Bulbs - Standard LEDs				5/31/20
				Ventilation Fans	\$25	Mail-in Rebate		12/31/20
PA	Penelec (FirstEnergy utility)	Not provided	Not Provided	Light Bulbs - All ENERGY STAR	Up to \$5	Instant Rebate	6/1/16	5/31/21
PA	Penn Power (FirstEnergy utility)	Not provided	Not Provided	Light Bulbs - All ENERGY STAR	Up to \$5	Instant Rebate	6/1/16	5/31/21
PA	PPL Electric Utilities	Not provided	Commercial	Light Bulbs - Decorative LEDs	\$3	Buy-Down/Discount	6/1/16	5/31/21
				Light Bulbs - Directional LEDs	\$4-\$10			
				Light Bulbs - Standard LEDs	\$2-\$4			
				Light Fixtures - LEDs	\$2-\$10			
PA	UGI Electric Utilities	Not provided	Residential	Light Bulbs - All ENERGY STAR	\$1-\$5	Buy-Down/Discount	6/1/19	Ongoing
PA	West Penn Power (FirstEnergy utility)	Not provided	Not Provided	Light Bulbs - All ENERGY STAR	Up to \$5	Instant Rebate	6/1/16	5/31/21
RI	National Grid	\$10 - \$20 million	478K Residential	Light Bulbs - Decorative LEDs	Up to \$3.40	Instant Rebate	1/1/20	12/31/20
				Light Bulbs - Directional LEDs	Up to \$5			
		\$5 - \$10 million		Light Bulbs - Standard LEDs	Up to \$2.50			
				Light Fixtures - LEDs	Up to \$9			
SC	Dominion Energy (fka, South Carolina Electric & Gas)	Not provided	Residential	Light Bulbs - All ENERGY STAR	Varies	Online Rebate	10/1/15	Ongoing
SD	Xcel Energy	\$50K - \$250K	85K Residential	Light Bulbs - Standard LEDs	Up to \$3	Buy-Down/Discount	1/1/20	12/31/20
TX	Austin Energy	\$1 - \$5 million	485K Commercial	Light Bulbs - Standard LEDs	Varies	Online Rebate	1/1/19	Ongoing
				Light Fixtures - LEDs				
		\$250K - \$1 million	485K Residential	Light Bulbs - Standard LEDs	\$1-\$5	Instant Rebate	1/1/20	Ongoing
TX	CenterPoint Energy	\$250K - \$1 million	Residential and Commercial	Commercial Light Fixtures - LEDs	Varies	Buy-Down/Discount	1/1/18	11/20/20
				Light Fixtures - LEDs			1/1/19	

ENERGY STAR® Summary of Lighting Programs – September 2020

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				Light Fixtures – LEDs			1/1/18	11/8/20
TX	EI Paso Electric	<i>Not provided</i>	Commercial	Light Fixtures - LEDs	Varies	Mid-Stream Rebate	1/1/20	12/31/20
TX	Xcel Energy	\$250K - \$1 million	1.2M Residential	Light Bulbs - Standard LEDs	Up to \$3	Buy-Down/Discount	1/1/20	12/31/20
UT	Rocky Mountain Power, Inc.	\$10 - \$20 million	972K	Light Bulbs - All ENERGY STAR	Up to \$18	Buy-Down/Discount	11/14/12	Ongoing
				Light Fixtures - LEDs	Up to \$9			
VT	Efficiency Vermont	\$1 - \$5 million	<i>Not Provided</i>	Light Bulbs - All ENERGY STAR	\$1-\$4	Buy-Down/Discount	10/1/18	Ongoing
				Light Fixtures - LEDs	Up to \$10		4/1/19	
		\$5 - \$10 million	626K	Light Bulbs - All ENERGY STAR	Up to \$4	Mid- or Upstream Incentive	1/1/19	
				Light Fixtures - LEDs	\$10		4/1/19	
WA	Clallam County PUD #1	<i>Not provided</i>	Residential	Commercial Light Fixtures - LEDs	Varies	Mail-in Rebate	1/1/10	Ongoing
				Light Bulbs - Decorative LEDs			Buy-Down/Discount	
				Light Bulbs - Directional LEDs				
				Light Bulbs - Standard LEDs				
				Light Fixtures - LEDs				
WA	Pacific Power	\$250K - \$1 million	Residential	Light Bulbs - Decorative LEDs	Up to \$3	Upstream Rebate	1/1/20	Ongoing
				Light Bulbs - Standard LEDs	Up to \$3			
				Light Fixtures - LEDs	Up to \$23			
WA	Puget Sound Energy	\$10 - \$20 million	Residential	Light Bulbs - All ENERGY STAR	\$4	Instant Rebate	01/01/16	Ongoing
			Commercial	Light Fixtures - LEDs	Up to \$5			
WA	Seattle City Light	<i>Not provided</i>	Commercial	Commercial Light Fixtures - LEDs	\$6	Instant Rebate	1/1/20	12/31/20
				Light Bulbs - Decorative LEDs	\$2			
				Light Bulbs - Directional LEDs	\$4			
				Light Bulbs - Standard LEDs	\$2-\$3			
WA	Snohomish County PUD	\$250K - \$1 million	<i>Not Provided</i>	Light Bulbs - All ENERGY STAR	Up to \$2 off	Buy-Down/Discount	1/1/18	Ongoing
				Light Fixtures - LEDs	Up to \$5 off			
WA	Tacoma Power	\$250K - \$1 million	170K Residential	Light Fixtures - LEDs	Varies	Buy-Down/Discount	1/1/19	Ongoing
				Light Bulbs - All ENERGY STAR				
WI	Dunn Energy Cooperative	Less than \$50K	8K	Light Fixtures - LEDs	\$0.50/800 lumens	Mail-in Rebate	1/1/19	Ongoing
				Light Bulbs - All ENERGY STAR	\$0.5			
WI	Focus on Energy	\$10 - \$20 million	Residential	Light Bulbs - All ENERGY STAR	Varies	Give-Away	1/1/19	12/31/19
				Light Bulbs - All ENERGY STAR	Up to \$6	Buy-Down/Discount		

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
		<i>Not provided</i>	Commercial	Light Fixtures - LEDs	\$0.10-\$0.40/watt reduced	Mail-in Rebate		
				Light Fixtures - LEDs	\$24			
				Light Bulbs - All ENERGY STAR	\$1-\$7/lamp			
WI	Vernon Electric Cooperative	Less than \$50K	11K Residential and Commercial	Light Fixtures - LEDs	\$0.50/800 lumens	Mail-in Rebate	1/1/19	12/31/19
				Light Bulbs - All ENERGY STAR	\$0.5	Bill Credit		
WV	Appalachian Power	\$250K - \$1 million	400K Residential	Ventilation Fans	\$25	Mail-in Rebate	05/01/14	12/31/22
WY	Rocky Mountain Power, Inc.	\$1 - \$5 million	133K	Light Bulbs - All ENERGY STAR	Up to \$18	Buy-Down/Discount	01/01/11	Ongoing

### **Footnotes: Umbrella Organizations**

1. Efficiency Smart represents the following utilities:
  - DE: Town of Clayton, Lewes Board of Public Works, Town of Middletown Electric Department, City of Milford Electric Department, City of Newark Electric Department, Municipal Services Commission of the City of New Castle, City of Seaford Municipal Utilities, Town of Smyrna Electric Department
  - OH: Bowling Green Municipal Utilities, Brewster Municipal Electric, City of Columbiana Electric Department, Village of Edgerton Electric Department, Georgetown Public Utilities, Haskins Utilities, Jackson Center Municipal Electric System, Lakeview Water and Light Company, Village of Minster Utilities Department, Montpelier Municipal Utilities, Napoleon Light and Power, Oberlin Municipal Light & Power, Painesville Municipal Electric, City of St. Marys Municipal Electric System, Village of Versailles Utilities, City of Wadsworth Electric and Communication, Village of Wellington Utilities
  
2. Central Iowa Power Cooperative represents the following utilities:
  - Clarke Electric Cooperative, Consumers Energy (Iowa), East Central Iowa Rural Electric Cooperative, Eastern Iowa Light & Power, Farmers Electric Cooperative, Guthrie County Rural Electric Cooperative, Linn County Rural Electric Cooperative\*, Maquoketa Valley Electric Cooperative, Midland Power Cooperative, Pella Cooperative Electric Association, South Iowa Municipal Electric Cooperative Association, Southwest Iowa Rural Electric Cooperative, T.I.P. Rural Electric Cooperative

\* Note - Linn County REC submitted information separately.
  
3. Missouri River Energy Services represents the following utilities:
  - IA: Alton, Atlantic, Denison, Hartley, Hawarden, Kimballton, Lake Park, Manilla, Orange City, Paullina, Pella, Primghar, Remsen, Rock Rapids, Sanborn, Shelby, Sioux Center, Woodbine
  
  - MN: Adrian, Alexandria, Barnesville, Benson, Breckenridge, Detroit Lakes, Elbow Lake, Henning, Hutchinson, Jackson, Lake Park, Lakefield, Luverne, Madison, Marshall, Melrose, Moorhead, Ortonville, St. James, Sauk Centre, Staples, Wadena, Westbrook, Willmar, Worthington
  
  - ND: Cavalier, Hillsboro, Lakota, Northwood, Riverdale, Valley City
  
  - SD: Beresford, Big Stone City, Brookings, Burke, Faith, Flandreau, Fort Pierre, Pickstown, Pierre, Vermillion, Watertown, Winner
  
4. Heartland Consumer Power District represents the following utilities:
  - IA: Akron
  
  - MN: Tyler
  
  - SD: Arlington, Colman, Estelline, Groton, Hecla, Howard, Langford, Madison, McLaughlin, Miller, Parker, Plankinton, Tyndall, Volga, Wessington Springs, White
  
5. MassSave represents the following electric utilities:
  - Cape Light Compact, Eversource, National Grid, Unitil
  
6. Efficiency United represents the following electric utilities:
  - Alpena Power Company, Baraga Electric Utility, Bayfield Electric, City of Crystal Falls, City of Dowagiac, City of Gladstone Department of Power & Light, City of Harbor Springs Electric Department, Hillsdale Board of Public Utilities, L'Anse Electric Utility, The City of Negaunee Electric Department, City of Norway Department of Power & Light, UMERC – We Energies, UMERC – Wisconsin Public Service, Upper Peninsula Power Company, Xcel Energy
  
7. Minnesota Municipal Power Agency represents the following utilities:
  - Anoka Municipal Utility, Arlington Electric Utility, Brownston Electric Utility, Buffalo Municipal Utilities, City of Chaska Electric Utility, East Grand Forks Water & Light, Elk River Municipal Utilities, Le Sueur Electric Utility, North St. Paul Electric Utility, Olivia Public Utilities, Shakopee Public Utilities, City of Winthrop Utilities
  
8. Minnkota Power Cooperative represents the following utilities:

- Bagley Public Utilities, Baudette Municipal Utilities, Beltrami Electric Cooperative, Fosston Municipal Utilities, Hawley Municipal Utilities, North Star Electric Cooperative, Roseau Electric Cooperative, Thief River Falls Municipal Utilities, Warren Municipal Utilities, Wild Rice Electric Cooperative
9. Southern Minnesota Municipal Power Agency represents the following utilities:
- Blooming Prairie Public Utilities, Fairmont Public Utilities, Grand Marais Public Utilities, City of Lake City Utilities, Litchfield Public Utilities, Mora Municipal Utilities, New Prague Municipal Utilities, North Branch Municipal Water and Light, Preston Public Utilities, Princeton Public Utilities Commission, City of Redwood Falls Public Utilities, City of Saint Peter Municipal Utilities, Spring Valley Utilities, City of Waseca, Wells Public Utilities
  - Triad utilities: Austin Utilities\*, Owatonna Public Utilities\*, Rochester Public Utilities\*
- \* Note - Triad members submitted information separately.
10. New Hampshire Saves represents the following utilities:
- Eversource (NH), Liberty Utilities, New Hampshire Electric Cooperative, Unitil
11. Focus on Energy represents the following investor owned utilities:
- Alliant Energy, Madison Gas & Electric, We Energies, Wisconsin Public Service, and Xcel Energy
  - For a complete list of participating municipal and electric cooperative utilities check the website: [www.focusonenergy.com/about/participating-utilities](http://www.focusonenergy.com/about/participating-utilities)

## Partner Contact Directory

The table below provides additional information to help connect with energy efficiency program sponsors and find out more information about their incentive programs.

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
AR	American Electric Power – Southwestern Electric Power Company	Tomlinson, Kent	kbtomlinson@aep.com	479-973-2442	888-266-3130	<a href="https://www.swepcosavings.com/#/residential/lighting-appliance-incentives">https://www.swepcosavings.com/#/residential/lighting-appliance-incentives</a>
AR	Entergy Arkansas	Jeter, Denice	TJeter@entergy.com	501-377-3686	877-212-2420	<a href="https://www.entergy-arkansas.com/your_home/save_money/ee/point-of-purchase">https://www.entergy-arkansas.com/your_home/save_money/ee/point-of-purchase</a>
AZ	Salt River Project	Gagen, Mark	mark.gagen@srpnet.com	602-236-2691	Not provided	<a href="http://www.savewithsrp.com/RD/LED.aspx">http://www.savewithsrp.com/RD/LED.aspx</a>
AZ	TEP (Tucson Electric Power)	Vega, Jessica	Jvega@tep.com	520-745-3127	800-783-7253	<a href="https://www.tep.com/energy-star-lighting/">https://www.tep.com/energy-star-lighting/</a>
AZ	Unisource Energy Services	Vega, Jessica	Jvega@tep.com	520-745-3127	Not provided	<a href="https://www.uesaz.com/energy-star-lighting/">https://www.uesaz.com/energy-star-lighting/</a>
CA	Alameda Municipal Power	Brezovec, Kelly (Residential)	birdwell@alamedamp.com	510-814-6415	510-748-3900	<a href="http://www.alamedamp.com/for-your-home/rebates-and-incentives-residential">http://www.alamedamp.com/for-your-home/rebates-and-incentives-residential</a>
		Owens, Meredith (Commercial)	mowens@alamedamp.com	510-748-3947	510-748-3900	<a href="http://www.alamedamp.com/commercial-lighting-retrofit-self-install">http://www.alamedamp.com/commercial-lighting-retrofit-self-install</a>
CA	Burbank Water & Power	Soloyan, Ruzan	rsoloyan@burbankca.gov	818-238-3717	818-238-3730	<a href="http://www.burbankwaterandpower.com/incentives-for-residents/residential-rebates-home-rewards">http://www.burbankwaterandpower.com/incentives-for-residents/residential-rebates-home-rewards</a>
CA	Glendale Water & Power	Garcia, Herbert	hgarcia@glendaleca.gov	818-551-3080	818-548-3300	<a href="http://www.glendaleca.gov/smart-home-rebate-program">http://www.glendaleca.gov/smart-home-rebate-program</a>
CA	Lodi Electric Utility	Bell, Kevin	kbell@lodielectric.com	209-333-6815	Not provided	<a href="http://www.lodielectric.com/eurebates.html?page=a">http://www.lodielectric.com/eurebates.html?page=a</a>
CA	Lompoc City Electric	Kammer, Mary	m_kammer@ci.lompoc.ca.us	805-736-1261	Not provided	<a href="http://www.cityoflompoc.com/utilities/conservation/">http://www.cityoflompoc.com/utilities/conservation/</a>
CA	Los Angeles Department of Water and Power	McKay-Martin, Leslie	Leslie.McKay-Martin@ladwp.com	213-367-3614	855-665-9469	<a href="http://www.ladwp.com/epm">http://www.ladwp.com/epm</a>
CA	Pacific Power	Robinson, Allison	arobinson@nexant.com	484-319-4529	1-855-805-7231	<a href="https://wattsightsavings.net/california-residential/find-savings-light-bulbs/">https://wattsightsavings.net/california-residential/find-savings-light-bulbs/</a>
CA	Pasadena Water & Power	Hoffner, John	jhoffner@cityofpasadena.net	626-744-4420	626-744-6970	<a href="http://www.cityofpasadena.net/waterandpower/HomeEnergyRebates/">http://www.cityofpasadena.net/waterandpower/HomeEnergyRebates/</a>
CA	Riverside Public Utilities	Gleason, Ryan	rgleason@riversideca.gov	951-826-5669	800-685-2722	<a href="http://www.greenriverside.com/energy-star&amp;zone=residential">http://www.greenriverside.com/energy-star&amp;zone=residential</a>
CA	Silicon Valley Power, City of Santa Clara, CA	Mary Medeiros McEnroe	mmedeiros@svpower.com	408-615-6646	408-244-SAVE (7283)	<a href="http://siliconvalleypower.com/rebates">siliconvalleypower.com/rebates</a>
CA	Turlock Irrigation District	Not Provided	Not Provided	209-883-8342	209-883-8342	<a href="http://www.tid.org/for-home/rebates/energy-efficiency-rebates/LED-rebate-program">http://www.tid.org/for-home/rebates/energy-efficiency-rebates/LED-rebate-program</a>
CO	Colorado Springs Utilities	Burnsnall, Doug	dburnsnall@csu.org	719-668-8503	719-688-4800	<a href="https://www.csu.org/Pages/residential.aspx">https://www.csu.org/Pages/residential.aspx</a>

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State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
CO	Fort Collins Utilities	Dawson, Kendal	kdawson@fcgov.com	970-416-2272	970-212-2900	<a href="http://www.fcgov.com/utilities/residential/conserve/lighting">http://www.fcgov.com/utilities/residential/conserve/lighting</a>
CO	Gunnison County Electric Association, Inc.	Garrison, Alantha	agarrison@gcea.coop	970-641-7319	1-800-726-3523	<a href="https://www.gcea.coop/Rebates">https://www.gcea.coop/Rebates</a>
CO	Holy Cross Energy	Wiener, Mary	mwiener@holycross.com	970-947-5432	970-947-5473	<a href="https://www.holycross.com/rebates">https://www.holycross.com/rebates</a>
CO	Loveland Water and Power	Bashline, Lindsey	lindsey.bashline@cityofloveland.org	970-962-3727	Not provided	<a href="http://www.cityofloveland.org/Rebates">http://www.cityofloveland.org/Rebates</a>
CO	Platte River Power Authority	Perry, Adam	perrya@prpa.org	970-226-4000	Not provided	<a href="https://efficiencyworks.co/for-home/">https://efficiencyworks.co/for-home/</a>
CO	Xcel Energy	Volkert, Sherryl	sherryl.volkert@xcelenergy.com	612-337-2140	800-895-4999	<a href="http://www.xcelenergy.com/LightingDeals">http://www.xcelenergy.com/LightingDeals</a>
CT	Eversource	Pernia, Jesus	jesus.pernia@eversource.com	860-665-5331	877-WISE-USE	<a href="http://www.energizect.com">http://www.energizect.com</a>
CT	The United Illuminating Company	Guarino, Sharon	sharon.guarrino@uinet.com	203-499-3191	877-WISE-USE	<a href="http://www.energizect.com">http://www.energizect.com</a>
DC	DC Sustainable Energy Utility	Fleury, Rick	rfleury@dcseu.com	202-677-4836	855-MY-DCSEU	<a href="http://dcseu.com/for-my-home/energy-efficient-lighting">http://dcseu.com/for-my-home/energy-efficient-lighting</a>
FL	JEA	Tilden, Payson	tildpj@jea.com	904-665-6187	866-272-8628	<a href="https://www.jea.com/ways_to_save/residential_rebates/">https://www.jea.com/ways_to_save/residential_rebates/</a>
GA	Georgia Power Company	Smith, Jeff	jksmith@southernco.com	Not provided	877-310-5607	<a href="https://www.georgiapower.com/residential/products-and-programs/lighting-program.cshtml">https://www.georgiapower.com/residential/products-and-programs/lighting-program.cshtml</a>
HI	Hawaii Energy	Fukumoto, Rachel	Rachel.T.Fukumoto@leidos.com	808-848-8554	808-537-5577	<a href="https://hawaiienergy.com/for-homes/rebates/lighting">https://hawaiienergy.com/for-homes/rebates/lighting</a>
IA	Alliant Energy	Gehrke, Kari	karigehrke@alliantenergy.com	319-786-4326	866-255-4268	Not provided
IA	Central Iowa Power Cooperative	Erickson, Paul	paul.erickson@cipco.net	319-734-4330	800-362-2154	<a href="http://cecnet.net/content/residential-rebates">http://cecnet.net/content/residential-rebates</a>
IA	Linn County REC	Kula, Donna	dkula@linncountyrec.com	319-377-1587	800-332-5420	<a href="http://www.linncountyrec.com/save-energy-and-money/incentives/">http://www.linncountyrec.com/save-energy-and-money/incentives/</a>
IA	MidAmerican Energy	Loveless, Melinda	maloveless@midamerican.com	563-333-8405	800-894-9599	<a href="http://www.midamericanenergy.com/ee/ia_res_lighting.aspx">http://www.midamericanenergy.com/ee/ia_res_lighting.aspx</a>
IA	Spencer Municipal Utilities	Gloyd, Amanda	amanda.gloyd@smunet.net	712-580-5829	712-580-5800	<a href="http://www.smunet.net/electric-energy-efficiency.php">http://www.smunet.net/electric-energy-efficiency.php</a>
IA, MN, ND, SD	Missouri River Energy Services (representing 58 communities)	Fischer, Lisa	lisa.fischer@mrenergy.com	800-678-4042	Not provided	<a href="http://www.brightenergysolutions.com/">http://www.brightenergysolutions.com/</a>
IA, MN, SD	Heartland Consumers Power District (representing 18 communities)	Hyland, Ann	ahyland@hcpd.com	605-256-6536	Not provided	<a href="http://www.hcpd.com/energy-efficiency/home/residential-led">http://www.hcpd.com/energy-efficiency/home/residential-led</a>
ID	Rocky Mountain Power, Inc.	Blakesless-Kish, Monica	monica.blakeslee-kish@clearesult.com	503-467-0966	800-942-0266	<a href="http://homeenergysavings.net/in/idaho?region=idaho">http://homeenergysavings.net/in/idaho?region=idaho</a>
ID, MT, OR, WA	Bonneville Power Administration (BPA utilities)	Murphy, David E.	demurphy@bpa.gov	Not provided	888-553-SIMPLE	<a href="http://www.simplestepsnw.com/">http://www.simplestepsnw.com/</a>

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ID, WA	Avista Utilities	Humphrey, Rachelle	rachelle.humphrey@avistacorp.com	509-495-2099	800-227-9187	<a href="https://www.myavista.com/bizrebates">https://www.myavista.com/bizrebates</a>
ID, OR	Idaho Power Company	Shodeen, Mindi	mshodeen@idahopower.com	208-388-5648	Not provided	<a href="https://www.idahopower.com/EnergyEfficiency/Residential/Programs/EnergyStarLighting/default.cfm">https://www.idahopower.com/EnergyEfficiency/Residential/Programs/EnergyStarLighting/default.cfm</a>
IL	Ameren Illinois	Buck, Susan	Susan.Buck@CLEAResult.com	309-740-7047	877-475-4270	<a href="http://www.amerenillinoisavings.com">http://www.amerenillinoisavings.com</a>
IL	Commonwealth Edison	DeBlasio, Andrew (Residential)	andrew.deblasio@comed.com	630-891-7387	855-433-2700	<a href="https://www.comed.com/WaysToSave/ForYourHome/Pages/LightingDiscounts.aspx">https://www.comed.com/WaysToSave/ForYourHome/Pages/LightingDiscounts.aspx</a>
		Madigan, Sharon (Commercial)	sharon.madigan@comed.com	630-891-7409	855-433-2700	<a href="http://www.comed.com/WaysToSave/ForYourBusiness/Pages/LightingDiscounts.aspx">http://www.comed.com/WaysToSave/ForYourBusiness/Pages/LightingDiscounts.aspx</a>
IN	Duke Energy	Schielke, Greg	gregory.schielke2@duke-energy.com	704-382-9606	1.888.247.1168	<a href="http://www.duke-energy.com/bulbs">http://www.duke-energy.com/bulbs</a>
IN	Indianapolis Power & Light	Kritzer, Nicole	nicole.kritzer@aes.com	317-829-7738	Not provided	<a href="http://www.iplpower.com/waystosave">http://www.iplpower.com/waystosave</a>
IN	Northern Indiana Public Service Company (NIPSCO)	Abrell, Michele	mabrell@nisource.com	219-647-5276	800-721-7385	<a href="http://www.nipSCO.com/SaveEnergy">NIPSCO.com/SaveEnergy</a>
IN	Vectren Energy Delivery	Bowman, Kasondra	klbowman@vectren.com	812-491-4161	Not provided	<a href="https://www.vectren.com/Save_Energy/Residential_Rebates_&amp;_Incentives/Lighting_Discounts.jsp">https://www.vectren.com/Save_Energy/Residential_Rebates_&amp;_Incentives/Lighting_Discounts.jsp</a>
KY	Duke Energy	Granger, Lari	Lari.granger@duke-energy.com	704-382-7525	Not provided	<a href="http://www.duke-energy.com/Newbulbs">http://www.duke-energy.com/Newbulbs</a>
		Schielke, Greg	gregory.schielke2@duke-energy.com	704-382-9606		<a href="http://www.duke-energy.com/FreeLEDs">http://www.duke-energy.com/FreeLEDs</a>
LA	Entergy New Orleans	Wolf, Nate	info@energysmartnola.com	504-229-6868	504-229-6868	<a href="http://www.energysmartnola.info/">http://www.energysmartnola.info/</a>
MA	Cape Light Compact	Krasowsky, Daniel	dkrasowsky@trccompanies.com	508-460-0795	877-ESTAR 4 U  (877-378-2748)	<a href="http://www.masssave.com/en/residential/lighting-and-appliances">http://www.masssave.com/en/residential/lighting-and-appliances</a>
MA	Eversource (MA) / NSTAR					
MA	Eversource (MA) / Western Massachusetts Electric Co.					
MA	National Grid					
MA	Unitil					
MD	Baltimore Gas and Electric Company	Edwards, Cynthia	Cynthia.E.Edwards@bge.com	410-470-1312	877-685-7377	<a href="http://www.BGESmartEnergy.com">http://www.BGESmartEnergy.com</a>
MD	Delmarva Power	Parham, Karen	kdparham@pepco.com	202-872-2500	866-353-5799	<a href="http://homeenergysavings.delmarva.com/lighting-program">http://homeenergysavings.delmarva.com/lighting-program</a>
MD	Potomac Electric Power Company (Pepco)	Parham, Karen	kdparham@pepco.com	202-872-2500	866-353-5798	<a href="http://homeenergysavings.pepco.com/lighting-program">http://homeenergysavings.pepco.com/lighting-program</a>
MD	Potomac Edison (FirstEnergy utility)	Williams, Nicole	nwilliams@firstenergycorp.com	330-384-4532	888-267-4685	<a href="https://www.firstenergycorp.com/save_energy/save_energy_maryland.html">https://www.firstenergycorp.com/save_energy/save_energy_maryland.html</a>
MD	Southern Maryland Electric Cooperative	Raley, Jennifer	jennifer.rale@smeco.coop	301-274-1801	877-818-4094	<a href="https://www.smeco.coop/save-energy-and-money/lighting">https://www.smeco.coop/save-energy-and-money/lighting</a>
ME	Efficiency Maine	Meyer, Andy	andy.meyer@efficiencymaine.com	866-376-2463	866-376-2463	<a href="http://www.efficiencymaine.com">http://www.efficiencymaine.com</a>

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MI	Coldwater Board of Public Utilities	Granger, Bob	bgranger@coldwater.org	517-279-6910	517-279-9531	<a href="http://www.coldwater.org/DocumentCenter/View/683">http://www.coldwater.org/DocumentCenter/View/683</a>
MI	Consumers Energy	Mihos, Robert (Residential)	ROBERT.MIHOS@cmsenergy.com	866-234-0445	866-234-0445	<a href="http://consumersenergy.com/lighting">consumersenergy.com/lighting</a>
		Chahine, Rudy (Commercial)	Rchahine@cmsenergy.com	877-607-0737	877-607-0737	<a href="https://www.consumersenergy.com/instantdiscount">https://www.consumersenergy.com/instantdiscount</a>
MI	DTE Energy	Rucker, Cynthia	cynthia.rucker@dteenergy.com	313.235.7799	866-796-0512	<a href="http://dteenergy.com/saveenergy">http://dteenergy.com/saveenergy</a>
MI	Efficiency United	Garver, Brett	brett.garver@clearesult.com	517-999-2341	866-367-3191	<a href="http://www.encyciencyunited.com">http://www.encyciencyunited.com</a>
MI	Holland Board of Public Works	Damaska, Emily	edamaska@hollandbpw.com	616-355-1534	616-355-1500	<a href="https://hollandbpw.com/en/customer-service/residential/residential-rebates">https://hollandbpw.com/en/customer-service/residential/residential-rebates</a>
MI	Lansing Board of Water & Light	Gow, Aileen	aileen.gow@lbwl.com	517-702-6771	800-573-3503	<a href="http://www.lbwl.com/EnergySavers">http://www.lbwl.com/EnergySavers</a>
MN	Minnesota Municipal Power Agency (MMPA)	Lillyblad, Kim	kim.lillyblad@avantenergy.com	612-252-6523	Not provided	<a href="http://mmpa.org/conservation/we-save-home/">http://mmpa.org/conservation/we-save-home/</a>
						<a href="http://mmpa.org/conservation/we-save-business/">http://mmpa.org/conservation/we-save-business/</a>
MN	Minnesota Power	Trebilcock, Chad	ctrebilcock@mnpower.com	218-355-3061	800-677-8423	<a href="http://www.mnpower.com/foundmoney">http://www.mnpower.com/foundmoney</a>
MN	Minnkota Power Cooperative	Severson, Lisa	lseverson@minnkota.com	218-694-2300	Not provided	<a href="http://www.minnkota.com/Conservation/">http://www.minnkota.com/Conservation/</a>
MN	Southern Minnesota Municipal Power Agency	O'Neil, John	jp.oneil@smmpa.org	507-292-6443	763-389-2252	<a href="http://www.SaveEnergyInMyCommunity.com">http://www.SaveEnergyInMyCommunity.com</a>
MN	Xcel Energy	Volkert, Sherryl	sherryl.volkert@xcelenergy.com	612-337-2140	800-895-4999	<a href="http://www.xcelenergy.com/LightingDeals">http://www.xcelenergy.com/LightingDeals</a>
MO	Ameren MO	Lovier, Nicholas	Nlovier@ameren.com	314-554-6529	877-215-5752	<a href="https://www.amerenmissourisavings.com/">https://www.amerenmissourisavings.com/</a>
MO	Citizens Electric Cooperative	Matney, Laura	lauram@wvpa.com	317-481-2873	Not provided	<a href="http://www.PowerMoves.com">http://www.PowerMoves.com</a>
MO	Evergy (fka, Kansas City Power & Light)	Gray, Natalie	natalie.gray@kcpl.com	Not Provided	816-471-5275	<a href="http://www.kcpl.com/save-energy-and-money/for-home/home-rebates/mo/home-lighting-rebate">http://www.kcpl.com/save-energy-and-money/for-home/home-rebates/mo/home-lighting-rebate</a>
NC	Public Works Commission of the City of Fayetteville	Maureen OConnor	maureen.oconnor@faypwc.com	910-223-4953	910-483-1382	<a href="http://www.faypwc.com/residential-programs/">http://www.faypwc.com/residential-programs/</a>
NC, SC	Duke Energy	Schielke, Greg	gregory.schielke2@duke-energy.com	704-382-9606	888-247-1168	<a href="http://www.duke-energy.com/bulbs">http://www.duke-energy.com/bulbs</a>
NC, SC	Duke Energy Progress					
NE	Nebraska Department of Environment and Energy (fka, Nebraska Energy Office)	Hauschild, Bruce	bruce.hauschild@nebraska.gov	402-471-2867	Not provided	<a href="http://www.neo.ne.gov/loan/index.html">http://www.neo.ne.gov/loan/index.html</a>
NH	Eversource	Pernia, Jesus	jesus.pernia@eversource.com	860-665-5331	Not provided	<a href="http://www.nhsaves.com/nh-rebates">www.nhsaves.com/nh-rebates</a>
NH	Liberty Utilities	Minghella, Matthew	matthew.minghella@libertyutilities.com	603-216-3573	877-366-3749	<a href="http://www.nhsaves.com/nh-rebates">www.nhsaves.com/nh-rebates</a>

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NH	New Hampshire Electric Cooperative, Inc.	Corbeil, Patti	corbeilp@nhec.com	603-536-8637	Not provided	<a href="http://www.nhsaves.com/nh-rebates">www.nhsaves.com/nh-rebates</a>
NH	Unitil	Stephenson, Benjamin	stephenson@unitil.com	603-513-7436	Not provided	<a href="http://www.nhsaves.com/nh-rebates">www.nhsaves.com/nh-rebates</a>
NM	El Paso Electric	Energy Efficiency Department	energyefficiency@epelectric.com	575-523-3533	575-523-3533	<a href="http://www.epesaver.com/">http://www.epesaver.com/</a>
NM	Public Service Company of New Mexico (PNM)	Murphy, Ariel	ariel.murphy@pnm.com	505-241-4420	Not provided	<a href="https://www.pnm.com/homelighting">https://www.pnm.com/homelighting</a>
NM	Xcel Energy	Volkert, Sherryl	sherryl.volkert@xcelenergy.com	612-337-2140	800-895-4999	<a href="http://www.xcelenergy.com/LightingDeals">http://www.xcelenergy.com/LightingDeals</a>
NV	NV Energy (North)	Heather Salisbury	heather.salisbury@clearesult.com	503-548-1624	Not provided	<a href="https://www.nvenergy.com/save-with-powershift/led-lighting">https://www.nvenergy.com/save-with-powershift/led-lighting</a>
NV	NV Energy (South)	Heather Salisbury	heather.salisbury@clearesult.com	503-548-1624	Not provided	<a href="https://www.nvenergy.com/save-with-powershift/led-lighting">https://www.nvenergy.com/save-with-powershift/led-lighting</a>
NY	Central Hudson Gas & Electric Corp	Lauchaire, Mike	mlauchaire@cenhud.com	845-486-5412	Not provided	<a href="https://www.cenhud.com/energyefficiency/residential-lighting">https://www.cenhud.com/energyefficiency/residential-lighting</a>
NY	Con Edison Company	Tsukada, Katelyn	tsukadak@coned.com	800-430-9505	800-430-9505	<a href="https://www.coned.com/rebates">https://www.coned.com/rebates</a>
NY	Orange and Rockland Utilities, Inc.	Cigliano, Charmaine	Ciglianoc@oru.com	845-577-2408	877-434-4100	<a href="https://www.oru.com/en/save-money/rebates-incentives-credits">https://www.oru.com/en/save-money/rebates-incentives-credits</a>
NY	PSEG Long Island	Schwantner, Linda	Linda.schwantner@pseg.com	516-426-9772	877-654-5472	<a href="http://www.psegliny.com/efficiency">http://www.psegliny.com/efficiency</a>
OH	AEP Ohio	Gilliland, Deanna	dmgilliland@aep.com	740-384-7996	866-997-3578	<a href="http://www.AEPOhio.com/Lighting">www.AEPOhio.com/Lighting</a>
OH	Dayton Power & Light Company	McMillen, Kara	Kara.McMillen@DPLINC.com	937-331-4766	866-668-9581	<a href="http://www.dpandl.com/save">http://www.dpandl.com/save</a>
OH	Duke Energy	Schielke, Greg	gregory.schielke2@duke-energy.com	704-382-9606	888-247-1168	<a href="http://www.duke-energy.com/bulbs">http://www.duke-energy.com/bulbs</a>
OH	Efficiency Smart	Bentine, Corey	cbentine@efficiencysmart.org	614-468-4930	877-889-3777	<a href="http://www.efficiencysmart.org/for-your-home/efficient-product-rebates">http://www.efficiencysmart.org/for-your-home/efficient-product-rebates</a> <a href="http://www.energyfederation.org/101227/default.php">http://www.energyfederation.org/101227/default.php</a>
OH	Illuminating Company (FirstEnergy Utility)	Williams, Nicole	nwilliams@firstenergycorp.com	330-384-4532	888-243-6808	<a href="http://energysaveOhio-home.com">energysaveOhio-home.com</a>
OH	Ohio Edison (FirstEnergy Utility)					
OH	Toledo Edison (FirstEnergy Utility)					
OK	Public Service Company of Oklahoma (PSO)	Epps, LaQuisha (Residential)	laepps@aep.com	918-599-3005	888-776-1366	<a href="http://PowerForwardwithPSO.com">http://PowerForwardwithPSO.com</a>
		Rowland, Kerry (Commercial)	krrowland@aep.com	918-599-2657	877-776-1366	<a href="http://www.powerforwardwithpsoc.com/my-business/">http://www.powerforwardwithpsoc.com/my-business/</a>
OR	Consumers Power Inc.	Energy Services	info@cpi.coop	541-929-8520	541-929-3124	<a href="http://www.cpi.coop/products/led-bulbs/">http://www.cpi.coop/products/led-bulbs/</a>

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OR	Energy Trust of Oregon	Dodd, Alecia	adodd@ecova.com	971-201-4299	877-283-0702	<a href="http://energytrust.org/residential/incentives/Lighting/affordable-leds">http://energytrust.org/residential/incentives/Lighting/affordable-leds</a>
PA	Met-Ed (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921-6216	866-498-1409	<a href="http://www.energysavePA.com">http://www.energysavePA.com</a>
PA	PECO	Wheatley, Karen	karen.wheatley@exeloncorp.com	215-841-6146	888-5-PECO-SAVE	<a href="http://peco.com/rebates">peco.com/rebates</a>
PA	Penelec (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921-6216	866-498-1409	<a href="http://www.energysavePA.com">http://www.energysavePA.com</a>
PA	Penn Power (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921- 6216	866-498-1409	<a href="http://www.energysavePA.com">http://www.energysavePA.com</a>
PA	PPL Electric Utilities	Diehl, Jessica (Residential)	Jadiehl@pplweb.com	484-634-3022	877-486-9204	<a href="https://pplenergysavings.com/Lighting/Participate">https://pplenergysavings.com/Lighting/Participate</a>
		Kucher, John (Commercial)	jdkucher@pplweb.com	484-634-3532	866-432-5501	<a href="https://www.pplbusinesssavings.com/rebates/lighting">https://www.pplbusinesssavings.com/rebates/lighting</a>
PA	West Penn (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921- 6216	866-498-1409	<a href="http://www.energysavePA.com">www.energysavePA.com</a>
PA	UGI Electric Utilities	Murray, Frank	fmurray@ugi.com	610-796-3579	844-317-6122	<a href="http://www.ugi.com/savesmart">www.ugi.com/savesmart</a>
RI	National Grid	Krasowsky, Daniel	daniel.krasowsky@lmco.com	508-460-0795	877-ESTAR 4 U (877-378-2748)	<a href="https://www.nationalgridus.com/RI-Home/Energy-Saving-Programs/">https://www.nationalgridus.com/RI-Home/Energy-Saving-Programs/</a>
SC	Dominion Energy (fka, South Carolina Electric & Gas)	<i>Not provided</i>	energyexperts@sceg.com	<i>Not provided</i>	877-784-7234	<a href="https://www.sceg.com/bulbs">https://www.sceg.com/bulbs</a> <a href="https://www.sceg.com/for-my-business/save-energy-and-money">https://www.sceg.com/for-my-business/save-energy-and-money</a>
SD	Xcel Energy	Volkert, Sherryl	sherryl.volkert@xcelenergy.com	612-337-2140	800-895-4999	<a href="http://www.xcelenergy.com/LightingDeals">http://www.xcelenergy.com/LightingDeals</a>
TX	Austin Energy	Seals, Donylle (Residential)	donylle.seals@austinenergy.com	512-482-5432	512.482.5346	<a href="http://www.austinenergy.com/go/instantavings">www.austinenergy.com/go/instantavings</a>
		Teng, Joseph (Commercial)	commercialrebates@austinenergy.com	512-482-5439	512.482.5346	<a href="https://savings.austinenergy.com/rebates/commercial">https://savings.austinenergy.com/rebates/commercial</a>
TX	CenterPoint Energy	Pooley, Austin (Residential)	austin.pooley@centerpointenergy.com	713-207-5155	<i>Not provided</i>	<a href="https://www.centerpointenergy.com/en-us/residential/save-energy-money/electric-efficiency-programs?sa=ho">https://www.centerpointenergy.com/en-us/residential/save-energy-money/electric-efficiency-programs?sa=ho</a>
		Slade, Yolanda (Commercial)	yolanda.slade@centerpointenergy.com	713-207-7762		<a href="https://www.centerpointenergy.com/en-us/SaveEnergyandMoney/Pages/commercial-industrial-standard-offer-program.aspx?sa=ho&amp;au=bus">https://www.centerpointenergy.com/en-us/SaveEnergyandMoney/Pages/commercial-industrial-standard-offer-program.aspx?sa=ho&amp;au=bus</a>
TX	El Paso Electric (TX)	Energy Efficiency Department	energyefficiency@epelectric.com	915-521-4488	915-521-4488	<a href="http://www.epesavings.com">http://www.epesavings.com</a>
TX	Xcel Energy	Volkert, Sherryl	sherryl.volkert@xcelenergy.com	612-337-2140	800-895-4999	<a href="http://www.xcelenergy.com/LightingDeals">http://www.xcelenergy.com/LightingDeals</a>
UT	Rocky Mountain Power, Inc.	Blakesless-Kish, Monica	monica.blakeslee-kish@clearResult.com	503-467-0966	800-942-0266	<a href="http://homeenergysavings.net/homeowner/categories/in/utah?region=utah">http://homeenergysavings.net/homeowner/categories/in/utah?region=utah</a>
VT	Efficiency Vermont	Morlino, Lauren	lmorlino@efficiencyvermont.com	802-540-7701	888-921-5990	<a href="https://www.efficiencyvermont.com/rebates">https://www.efficiencyvermont.com/rebates</a>
WA	Clallam County PUD #1	Utility Services Dept.	utility.services.info@clallampud.net	360-565-3249	<i>Not provided</i>	<a href="https://clallampud.net/residential-programs/">https://clallampud.net/residential-programs/</a>

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State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
WA	Clark Public Utilities	DePetris, Deborah	DDePetris@clarkpud.com	360-992-3279	360-992-3355	<a href="https://www.clarkpublicutilities.com/residential-customers/reduce-energy-waste-and-lower-your-bill/green-lights/">https://www.clarkpublicutilities.com/residential-customers/reduce-energy-waste-and-lower-your-bill/green-lights/</a>
WA	Pacific Power	Robinson, Allison	arobinson@nexant.com	484-319-4529	855-805-7231	<a href="https://wattsmartsavings.net/washington-residential/find-savings-light-bulbs/">https://wattsmartsavings.net/washington-residential/find-savings-light-bulbs/</a>
WA	Puget Sound Energy (Electric)	Haskins, Jenna	jenna.haskins@pse.com	425-424-6510	800-562-1482	<a href="https://www.pse.com/rebates/lighting">https://www.pse.com/rebates/lighting</a>
WA	Seattle City Light	Kostic, Madeline	madeline.kostic@seattle.gov	<i>Not Provided</i>	206-684-3800	<a href="https://energysolutions.seattle.gov/wp-content/uploads/L2G_Overview_040219.pdf">https://energysolutions.seattle.gov/wp-content/uploads/L2G_Overview_040219.pdf</a>
WA	Snohomish County PUD	Olson, Hillary	hjolson@snopud.com	425-783-1742	425-783-1700	<a href="http://www.snopud.com/conservation/homelighting.ashx?p=1140">http://www.snopud.com/conservation/homelighting.ashx?p=1140</a>
WA	Tacoma Power	Tamura, Hollis	htamura@cityoftacoma.org	253-502-8643	253-502-8377	<a href="https://www.mytpu.org/weve-got-rebate.htm">https://www.mytpu.org/weve-got-rebate.htm</a>
WI	Dunn Energy Cooperative	Singerhouse, Jesse	housej@dunnenergy.com	715-232-6240	<i>Not provided</i>	<a href="http://www.dunnenergy.com/content/rebates-and-incentives">http://www.dunnenergy.com/content/rebates-and-incentives</a>
WI	Focus on Energy	Bulman, Chad	chad.bulman@cbi.com	800-762-7077	800-762-7077	<a href="http://www.focusonenergy.com/residential/efficient-products-appliances/lighting-and-appliances">http://www.focusonenergy.com/residential/efficient-products-appliances/lighting-and-appliances</a> <a href="https://focusonenergy.com/business/efficient-equipment">https://focusonenergy.com/business/efficient-equipment</a>
WI	Vernon Electric Cooperative	Maxwell, Dave	dmaxwell@vernonelectric.org	608-634-3121	<i>Not provided</i>	<a href="https://vernonelectric.org/rebates">https://vernonelectric.org/rebates</a>
WV	Appalachian Power	Marlowe, Kelly	kbmarlowe@aep.com	540-985-2988	888-261-4567	<a href="http://takechargewv.com/residential/products.aspx">http://takechargewv.com/residential/products.aspx</a>
WY	Rocky Mountain Power, Inc.	Blakesless-Kish, Monica	monica.blakeslee-kish@clearesult.com	503-467-0966	800-942-0266	<a href="http://homeenergysavings.net/homeowner/categories/in/wyoming">http://homeenergysavings.net/homeowner/categories/in/wyoming</a>