



# HOOSIER WINDOWS

March 28, 2003

Mr. Richard Karney  
Department of Energy  
ENERGY STAR Window Program  
Fax: (202) 586-4617

Re: ENERGY STAR Window Proposed Revisions

Dear Mr. Karney:

As the President of Hoosier Windows in Fort Wayne, IN and representing the position of managers and employees at this company, we strongly recommend that DOE:

Adopt the 4-zone proposal  
Reject the 3-zone proposal

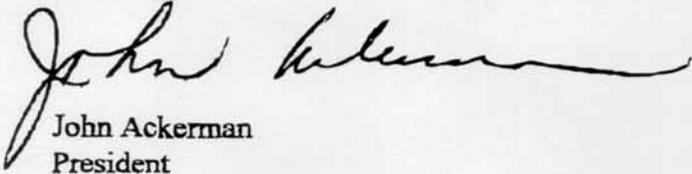
Based on our review of the DOE analysis, the 4-zone proposal is

- \*\* good for the economy
- \*\* good for the environment and
- \*\* most importantly good for the direct consumers of windows.

In contrast, the 3-zone proposal has a negative impact in the marketplace by eliminating competition for energy efficient glass technology. In addition, the 3-zone proposal is based on a narrow rationale (peak energy demand) which should be questionable based on recent reports about energy supply and market manipulation of energy in California.

Based on the above and our position in the residential window industry, we recommend that the DOE make the right choice and adopt the 4-zone proposal.

Sincerely,

  
John Ackerman  
President