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J.B. HOYT
DIRECTOR, GOVERNMENT RELATIONS

April 15, 2005

Mr. Richard Karney
Energy Star Program Manager
U.S. Department of Energy
Building Technologies Program
1000 Independence Avenue, SW
Washington, DC 20585-0121

Re: Clarification of the position of Whirlpool Corporation Regarding 2007 ENERGY STAR®
Qualifying Levels for Clothes Washers

Dear Mr. Karney:

This letter serves as a follow-up and clarification to our letter of April 13.

As indicated to you during your recent visit to Whirlpool in Benton Harbor, we find the proposed levels (Modified Energy Factor = 1.72, Water Factor = 8.0) to be very challenging. However, Whirlpool will make its best efforts to meet them and to continue active participation in the ENERGY STAR program. Further, we appreciate the early notification of this change. Such lead time is necessary for us to complete the necessary product development, testing and manufacturing readiness required to assure that any new products provide the high level of satisfaction that our consumers require.

The concerns in our letter of April 13 were raised to point out that:

- The approach used for the ENERGY STAR program should not be utilized for any potential future mandatory efficiency standards for this product
- The levels set for the ENERGY STAR program do not create a basis for any potential future rulemaking

We trust that this clarifies our position. We welcome further discussion of this topic.

Sincerely,

A handwritten signature in cursive script, appearing to read "J.B. Hoyt".