

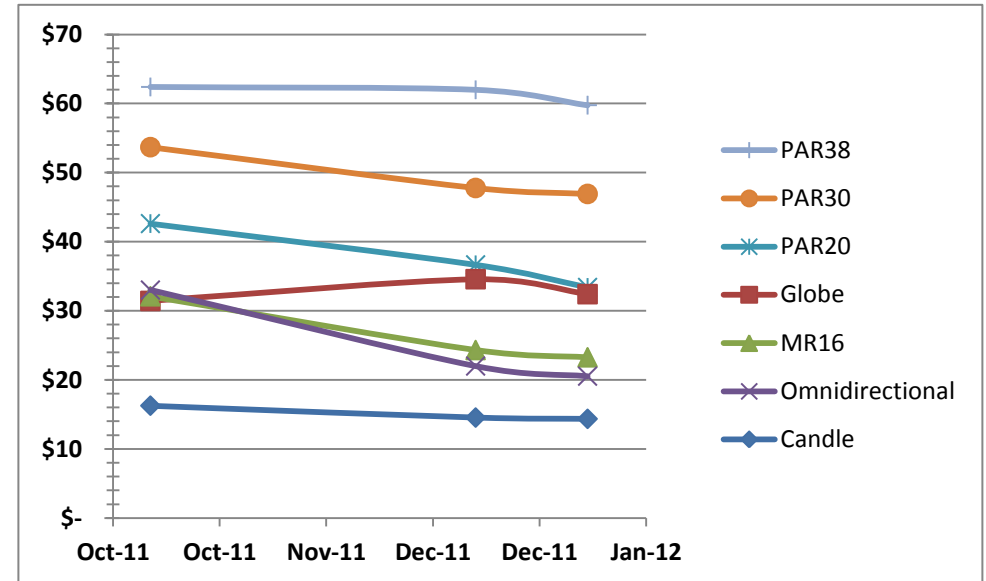
ENERGY STAR qualified LED Lamp & General Service Incandescent Lamp Price Tracking

The tables and charts below show a snapshot of average pricing for ENERGY STAR qualified LED light bulbs (page 1) and new halogen incandescent bulbs (page 2) that meet the new federal standards. This data is meant to serve as a reference for utility programs looking for pricing information to support programs for ENERGY STAR qualified light bulbs. The pricing data will be collected periodically throughout the year and the charts will be updated every few months and posted at www.energystar.gov/lightingresources.

ENERGY STAR Qualified LED light bulb Pricing

| | Price (per bulb) | | |
|-----------------|------------------|----------|----------|
| | Oct-11 | Dec-11 | Jan-12 |
| Candle | \$ 16.26 | \$ 14.54 | \$ 14.36 |
| Globe | \$ 31.42 | \$ 34.57 | \$ 32.40 |
| MR16 | \$ 32.10 | \$ 24.32 | \$ 23.27 |
| Omnidirectional | \$ 33.00 | \$ 22.00 | \$ 20.53 |
| PAR20 | \$ 42.62 | \$ 36.65 | \$ 33.38 |
| PAR30 | \$ 53.68 | \$ 47.77 | \$ 46.91 |
| PAR38 | \$ 62.40 | \$ 61.99 | \$ 59.76 |

| | Sample Size | | |
|-----------------|-------------|--------|--------|
| | Oct-11 | Dec-11 | Jan-12 |
| Candle | 12 | 7 | 12 |
| Globe | 9 | 6 | 9 |
| MR16 | 18 | 3 | 18 |
| Omnidirectional | 3 | 2 | 3 |
| PAR20 | 17 | 11 | 17 |
| PAR30 | 21 | 13 | 21 |
| PAR38 | 23 | 13 | 23 |



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