

ENERGY STAR[®]

SUMMARY OF LIGHTING PROGRAMS

The simple choice for energy efficiency.



SEPTEMBER 2015 UPDATE

The U.S. Environmental Protection Agency (EPA) is pleased to provide the **2015 ENERGY STAR[®] Summary of Lighting Programs (Summary)**. The Summary provides an overview of a variety of programs offered by utilities and other energy efficiency program sponsors in the United States to promote ENERGY STAR certified lamps and luminaires¹, decorative light strings, and ceiling and ventilating fans with light kits. The Summary includes information provided by energy efficiency program sponsors and describes their current program offerings for 2015-2016 and beyond.

Each ENERGY STAR lighting program is summarized with a focus on incentives (e.g., mail-in rebates, buy-downs, and instant rebates), program contacts, and other relevant program details. Participation in the Summary is voluntary and therefore does not represent all promotions and incentives available across the country. The information in this Program Summary is current as of July 27, 2015; more current or additional information may be available at www.energystar.gov/rebatefinder.

The Summary of Lighting Programs is divided into the following sections:

1. **Executive Summary**
2. **Program Budget Map, National Promotion Charts and Graphs** – Overview of promotion types for lighting programs across the United States.
3. **Program Information** – An overview table of current lighting promotions organized by state and partner.
4. **Partner Contact Directory** – Program websites, hotlines, and contact information for program managers.

If you have any questions or comments about the ENERGY STAR Summary of Lighting Programs, please contact Nora Lovrien Buehler at ICF International, at nora.lovrienbuehler@icfi.com or 202.862.1589.

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¹ Lamps and luminaires are referred to by partners typically as bulbs and fixtures respectively and are used interchangeably in the document.

Executive Summary

The 2015 ENERGY STAR Summary of Lighting Programs (Summary) presents information submitted by about 130 energy efficiency program sponsors from across the United States, including 14 “umbrella organizations” and statewide programs running promotions on behalf of or in conjunction with 229 cooperative or municipal utilities and investor-owned utilities. Partners have provided information about 1,172 individual product incentive and promotions for ENERGY STAR certified lighting products including spiral and specialty compact fluorescent lamps (CFLs) (examples of specialty lamps include decorative bulbs, high-wattage, and dimmable); compact fluorescent luminaires (fixtures); light emitting diode (LED) lamps and luminaires; decorative light strings; and ceiling and ventilation fans and components sold separately, such as light kits. Programs that promote ENERGY STAR certified lighting in residential new construction programs are also included. Many energy efficiency program sponsors chose to submit information about a variety of other lighting technologies, such as commercial lighting technologies, which are not covered by an ENERGY STAR product specification. To improve the accuracy of available promotions nationwide, information submitted under umbrella organizations has been accounted for individually for each member utility, unless otherwise indicated as a statewide or centrally-administered program.

From the information submitted by energy efficiency program sponsors, highlights include:

Program Budgets – Partners were asked to categorize their program budgets into buckets demonstrating order of magnitude and range (e.g., less than \$50K, \$50-\$250K, \$250K-\$1 million). To increase granularity of data collected beginning in 2014, partners were given additional options for budget buckets. To calculate state totals and the national total, the mid-point of each bucket range was taken and multiplied by the total number of partner programs identifying with a given bucket. Since exact budget information has not been provided, nor have all partners given budget information (see the [“Lighting Program Budget Map”](#) on page 4 for more details), a precise total cannot be determined. In 2011, based on the mid-point calculation, lighting programs were funded at about \$390 million. In 2012 that number increased to about \$450 million and in 2013, the national total was just under \$470 million. In 2014, with the additional budget buckets, the national budget calculation came in at \$447 million. In 2015, with the same budget options as 2014, the national total was almost \$535 million. The increase may be explained by increases in budgets and/or more partners submitting budget information. In 2015, 27 program sponsors claimed annual budgets of at least \$5 million, with three sponsors submitting annual budgets of \$20-\$35 million.

Promotions by Dollar Amount – Typical consumer-focused promotion amounts for light bulbs in 2015 range from \$0.50 for spiral and specialty CFLs to the \$10-\$15 range for LEDs. Average promotion amounts for luminaires in 2015 are around \$10 for both CFL and LED luminaires, but many incentives go up to \$15. The average incentive amount LED bulbs and luminaires dropped significantly from 2014, with the most dramatic percentage drop for LED luminaires (64%). This drop is partially explained by fewer commercial programs reporting data. All other average incentive amount increased or remained roughly the same as 2014, with Ceiling Fans & Components seeing an 11% increase. See [“Average Promotion Amount for ENERGY STAR Lighting Products 2011-2015”](#) on page 5 for more detail on average incentive values.

Promotions by Product – LED lamps made a significant increase in number of incentives in 2015 with 339, compared to 240 incentives last year. With this large increase, LED technology (lamps and luminaires) make up 42% of total incentives. Promotions for CFLs (spiral and specialty lamps and luminaires) also represent about 42% of total promotions. See [“2015 ENERGY STAR Lighting Promotions by Product Type”](#) on page 5 and [“ENERGY STAR Lighting Promotions by Product Type 2011-2015”](#) on page 6 for more detail.

Promotions by Type – Partners use a variety of methods to promote lighting products. In 2015, the most common promotion type is a mail-in rebate with 67%. This is attributable to the large number of

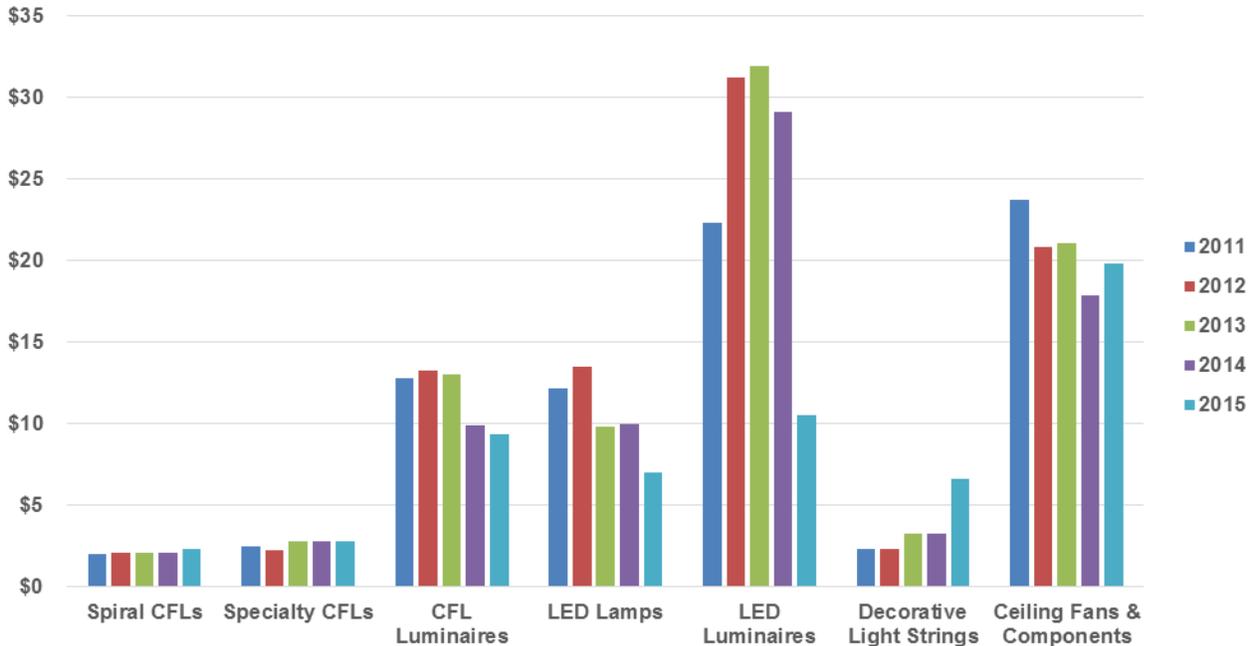
small cooperative and municipal utilities included in this Summary. Buy-down programs, which result in discounts and instant rebate programs, remain significant with about 31% of total promotions. Investor-owned utility and statewide programs (serving the majority of customers and having larger program budgets) favor collaborative buy-down programs. See [“2015 ENERGY STAR Lighting Promotions by Incentive Type”](#) on page 6 for more detail.

Promotions by Region – The Midwest region has the greatest number of lighting promotions with 841 (2014 = 874). The West and Northeast regions follow the Midwest with 104 and 95 respectively. The Southwest, Southeast, and Mid-Atlantic regions all had 44 incentives. See [“2015 ENERGY STAR Lighting Promotions by Type and Region”](#) on page 7 for more detail.

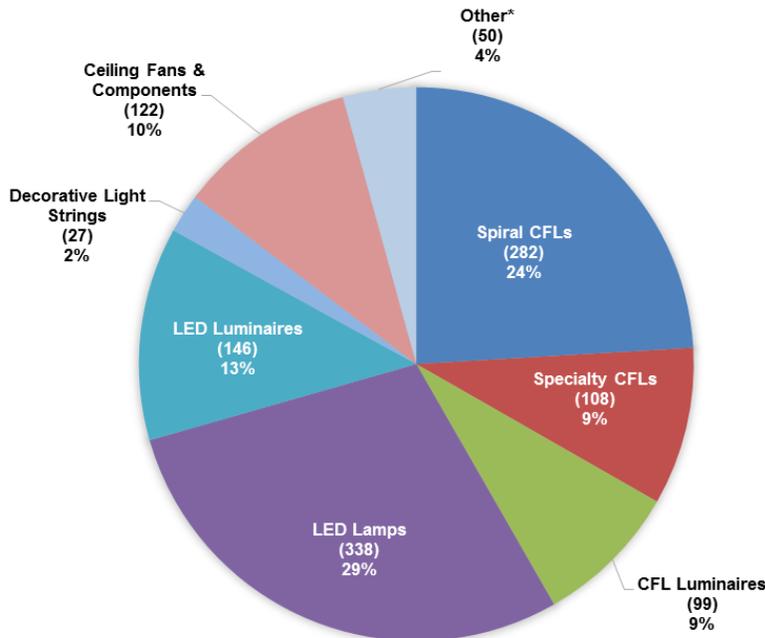
National Lighting Promotion Charts and Graphs

Percentages have been rounded to the nearest whole number for values over 2%. Totals may not equal 100%.

Average Promotion Amount for ENERGY STAR Lighting Products 2011-2015

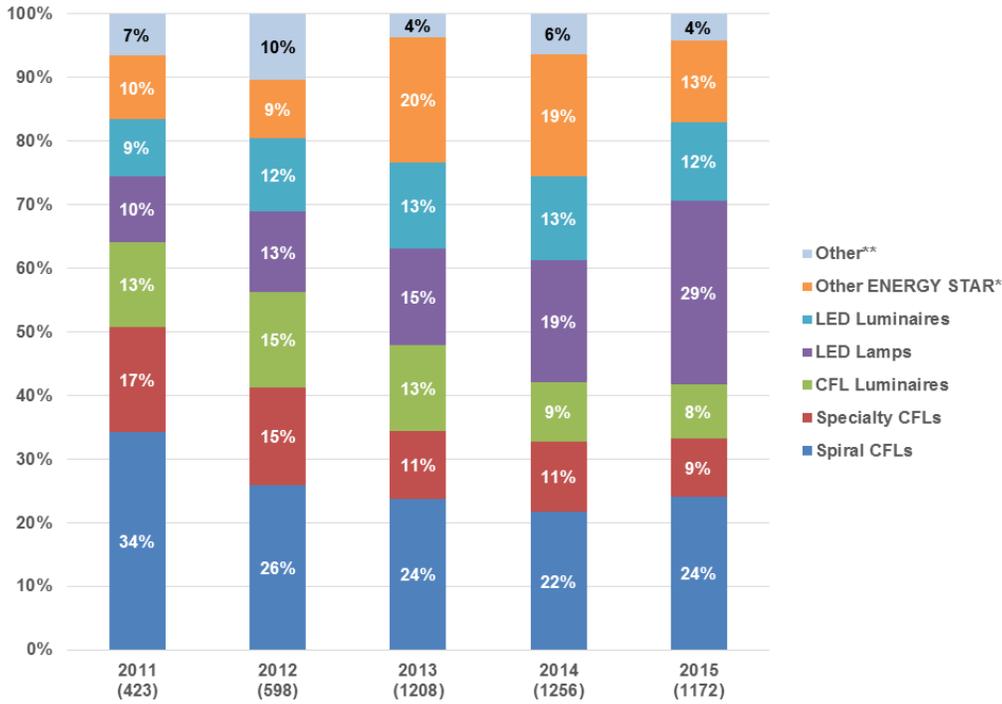


2015 ENERGY STAR and Energy-Efficient Lighting Promotions by Product Type
(Totals listed in parentheses)



* The "Other" category is comprised primarily of commercial lighting products, such as LED exit signs, fluorescent T-8 or T-5, High Bay lighting, and occupancy sensors. See the "[Lighting Program Information](#)" for individual partner details.

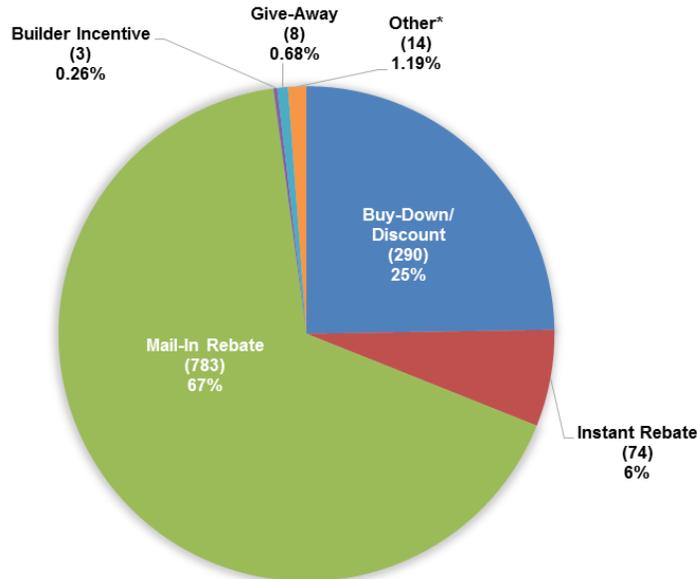
ENERGY STAR and Energy-Efficient Lighting Promotions by Product Type 2011-2015
(Annual totals listed in parentheses)



* The "Other ENERGY STAR" category is comprised of ENERGY STAR decorative light strings, CFLs w/pin base, ceiling and vent fans, and new construction programs. See the "[Lighting Program Information](#)" for individual partner details.

** The "Other" category is comprised primarily of commercial lighting products, such as LED exit signs, fluorescent T-8 or T-5, High Bay lighting, and occupancy sensors.

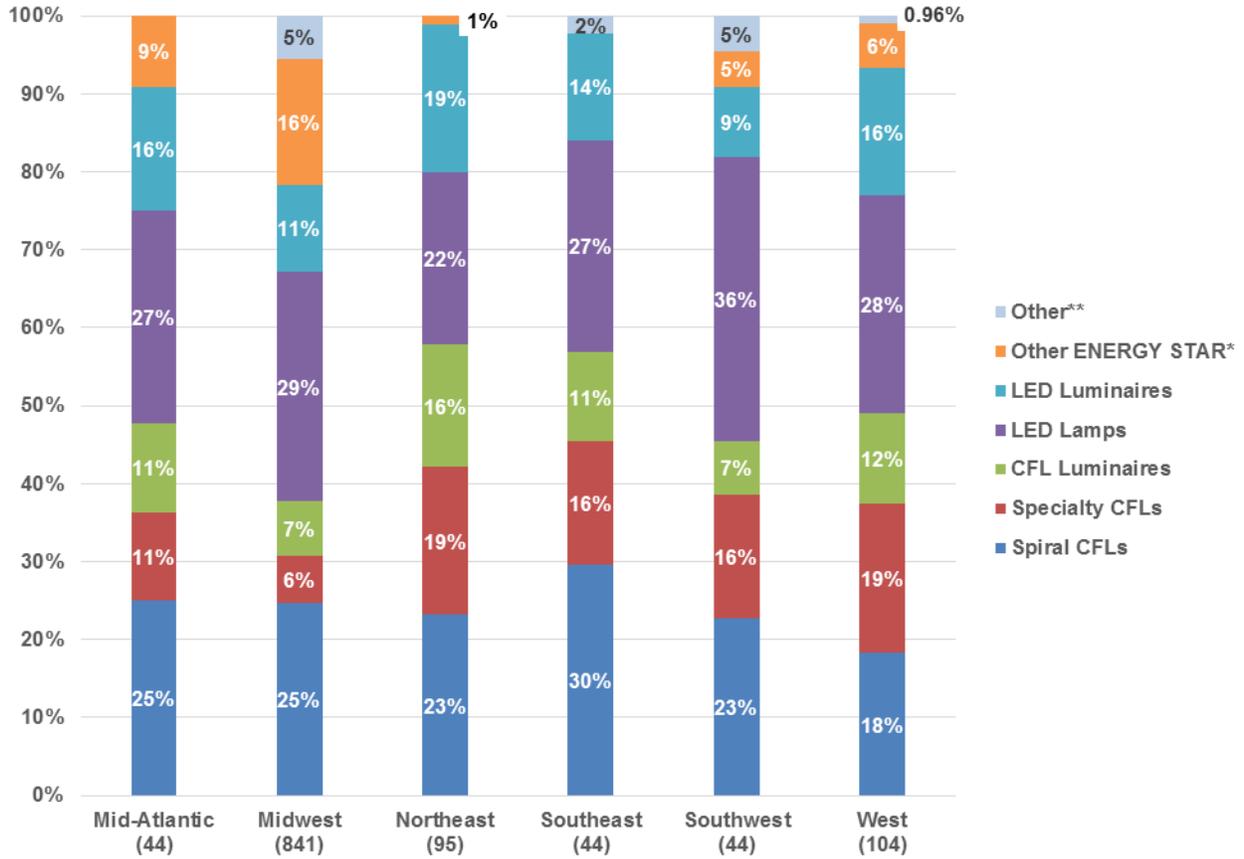
2015 ENERGY STAR and Energy-Efficient Lighting Promotions by Incentive Type
(Totals listed in parentheses)



* The "Other" category is comprised of low-interest loans, bill credits, and other miscellaneous promotion types. See the "[Lighting Program Information](#)" for individual partner details.

NOTE: The large percentage of mail-in rebates is attributable to the significant number of small cooperative and municipal utilities included in this Summary. Investor-owned utility and statewide programs (serving the majority of customers and having larger program budgets) favor collaborative buy-down and instant rebate programs.

2015 ENERGY STAR and Energy-Efficient Lighting Promotions by Type and Region
(Regional totals listed in parentheses)



* The "Other ENERGY STAR" category is comprised of ENERGY STAR decorative light strings, CFLs w/pin base, ceiling and vent fans, and new construction programs. See the [Lighting Program Information](#) for individual partner details.

** The "Other" category is comprised primarily of commercial lighting products, such as LED exit signs, fluorescent T-8 or T-5, High Bay lighting, and occupancy sensors.

Lighting Program Information

The table below provides information on products being promoted around the country by energy efficiency program sponsors. The information is organized by state and all promotions and incentives are for ENERGY STAR certified products unless otherwise specified. In some cases, energy efficiency program sponsors have indicated which partner types they are most interested in working with, but may also be open to working with different partner types. Please contact the program sponsor representative, found in the Partner Contact Directory following this section, to learn more about partnership opportunities. Members of umbrella organization are listed as footnotes.

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
AR	American Electric Power – Southwestern Electric Power Company	\$250K - \$1 Million	100K (Residential)	Spiral CFLs	\$1	Instant Rebate	Not provided	10/1/2011	12/31/2015
				Specialty CFLs	\$1	Instant Rebate			
				LED Light Bulbs	\$3	Instant Rebate		4/1/2014	12/31/2015
AR	Empire District Electric	Less than \$50K	4.4K (Residential)	Spiral CFLs	\$1-\$12	Buy-Down/Discount	Not provided	1/1/2015	12/31/2015
				LED Light Bulbs	\$3-\$8	Buy-Down/Discount			
				LED Light Fixtures	\$10-\$14	Buy-Down/Discount			
AR	Entergy Arkansas	\$1 - \$5 Million	580K (Residential)	Spiral CFLs	\$0.50-\$1	Buy-Down/Discount	Manufacturers	8/5/2011	12/31/2015
				LED Light Bulbs	\$3-\$7	Buy-Down/Discount	Retailers		
				LED Light Fixtures	\$10	Buy-Down/Discount			
AZ	Arizona Public Service	\$5 - \$10 Million	1 million (Residential)	Spiral CFLs	\$0.80-\$1.15	Buy-Down/Discount	Not provided	Ongoing	
		\$10 - \$20 Million	70K (Commercial)	Other (Commercial)	Up to \$200/fixture	Instant Rebate			
AZ	Salt River Project	\$1 - \$5 Million	870K (Residential)	LED Light Bulbs	\$2-\$3	Buy-Down/Discount	Not provided	3/1/2008	4/30/2016
CA	Alameda Municipal Power	\$250K - \$1 Million	Residential	LED Light Bulbs	\$5-\$10	Mail-in Rebate	Not at this time	4/1/2015	7/31/2015
		\$250K - \$1 Million	4K (Commercial)	LED Light Bulbs	\$4-\$150	Mail-In Rebate		Ongoing	
				Specialty CFLs	\$4-\$150	Mail-In Rebate			
				Spiral CFLs	\$4-\$150	Mail-In Rebate			
Other (Commercial LED)	\$4-\$150	Mail-In Rebate							
CA	Burbank Water and Power	\$50 - \$250K	43K (Residential)	Ceiling Fans & Components	\$15-\$25	Mail-In Rebate	Not provided	Ongoing	

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
CA	Glendale Water & Power	Less than \$50K	200K (Residential)	Ceiling Fans & Components	\$15-\$20	Mail-In Rebate	Not provided	Ongoing	
CA	Lodi Electric Utility	\$50 - \$250K	26K (Residential)	Ceiling Fans & Components	\$50	Mail-In Rebate	Not provided	8/1/2015	6/30/2016
				Light Bulbs - LEDs	\$10	Mail-In Rebate			
CA	Lompoc City Electric	Not provided	Residential	LED Light Bulbs	Up to \$10	Bill Credit	Not provided	Ongoing	
CA	Pacific Gas and Electric Company	\$5 - \$10 Million	5.7 million (Residential)	LED Light Bulbs	\$5-\$10	Buy-Down/Discount	Retailers & Manufacturers	1/1/2015	12/31/2015
		\$50K - \$250K		LED Light Fixtures	\$5-\$10	Buy-Down/Discount			
		\$50K - \$250K	222K (Commercial)	LED Light Fixtures	\$15-\$25	Mail-In Rebate			
		\$250K - \$1 Million		LED Light Bulbs	\$5-\$20	Other (Distributor Incentive)			
CA	Pacific Power	\$250K - \$1 Million	40K (Residential)	Specialty CFLs	Up to \$4	Buy-Down/Discount	Retailers & Manufacturers	Ongoing	
				Spiral CFLs	Up to \$3	Buy-Down/Discount			
				LED Light Bulbs	Up to \$23	Buy-Down/Discount			
				CFL Light Fixtures	Up to \$10	Buy-Down/Discount			
				LED Light Fixtures	Up to \$10	Buy-Down/Discount			
CA	Riverside Public Utilities	\$250K - \$1 Million	105K (Residential & Commercial)	Ceiling Fans without Lights	\$25	Mail-In Rebate	Not provided	Ongoing	
CA	Sacramento Municipal Utility District	\$1 - \$5 Million	600K (Residential)	Spiral CFLs	\$0.10-\$1.70	Buy-Down/Discount	Not provided	1/1/2015	12/31/2015
				Specialty CFLs	\$1.10-\$2.70	Buy-Down/Discount			
				LED Light Bulbs	\$2-\$12	Buy-Down/Discount			
				LED Light Fixtures	\$6-\$15	Buy-Down/Discount			
CA	San Diego Gas and Electric	\$1 - \$5 Million	1.4 million (Residential)	Specialty CFLs	\$1.20-\$3.50	Buy-Down/Discount	Retailers & Manufacturers	1/1/2013	12/31/2015
		Not provided	Commercial	LED Light Bulbs	\$2-\$8	Buy-Down/Discount			
				LED Light Bulbs	\$5-\$20	Mail-In Rebate			
CA	Silicon Valley Power, City of Santa Clara	Less than \$50K	Residential	Ceiling Fans & Components	\$35	Mail-In Rebate	Not provided	7/1/2009	6/30/2016

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
		\$250K - \$1 Million	Commercial	LED Light Bulbs	Based on calculated energy savings	Mail-In Rebate		7/1/2011	6/30/2015
CA	Southern California Edison Company	Less than \$50K	4.3 Million (Residential & Commercial)	Spiral CFLs	Varies	Buy-Down/Discount	Not at this time	1/2/2015	12/31/2015
		\$10 - \$20 Million		Specialty CFLs	Varies	Buy-Down/Discount			
		Less than \$50K		CFL Light Fixtures	Varies	Buy-Down/Discount			
		\$5 - \$10 Million		LED Light Bulbs	Varies	Buy-Down/Discount			
CO	Colorado Springs Utilities	\$1 - \$5 Million	185K (Residential)	Spiral CFLs	Varies	Buy-Down/Discount	Not provided	1/1/2010	12/31/2015
				Decorative Light Strings	Varies	Buy-Down/Discount		1/1/2010	12/31/2015
				LED Light Bulbs	Varies	Buy-Down/Discount		1/1/2010	12/31/2015
CO	Fort Collins Utilities	\$250K - \$1 Million	107K (Residential)	LED Light Bulbs	Varies	Buy-Down/Discount	Retailers & Manufacturers	Ongoing	
				Other	Varies	Buy-Down/Discount			
CO	Gunnison County Electric Association, Inc.	Less than \$50K	7.5K (Residential)	LED Light Bulbs	50% of cost of bulb up to \$10 per bulb	Mail-In Rebate	Not provided	Ongoing	
CO	La Plata Electric Association	\$50 - \$250K	41K (Residential & Commercial)	LED Light Bulbs	\$10	Mail-In Rebate	Not provided	Ongoing	
CO	Loveland Water and Power	\$50K - \$250K	29K (Residential)	Light Bulbs - LEDs	Varies	Buy-Down/Discount	Not provided	Ongoing	
CO	Platte River Power Authority	\$50 - \$250K	124K (Residential)	LED Light Bulbs	\$1-\$3	Instant Rebate	Not provided	Ongoing	
		\$250K - \$1 million	Commercial	Commercial LED Light Fixtures	Varies	Mail-In Rebate and/or Grant			
CO	Xcel Energy	\$5 - \$10 Million	1.3 Million (Residential & Commercial)	Spiral CFLs	As little as \$1	Buy-Down/Discount	Not provided	1/14/2015	12/31/2015
				Specialty CFLs	As little as \$1	Buy-Down/Discount			
				LED Light Bulbs	Up to \$10	Buy-Down/Discount			
		\$10 - \$20 Million	200K (Commercial)	LED Lamps	Up to \$15	Mail-In Rebate	Not at this time		
				LED Fixture Downlights	Up to \$50	Mail-In Rebate			
CT	Eversource (fka, Connecticut Light & Power)	\$10 - \$20 Million	1.2 million (Residential)	Spiral CFLs	Up to \$1	Buy-Down/Discount	Not provided	1/1/2015	12/31/2015
				Spiral CFLs	\$1.50	Instant Rebate			

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
				CFL Light Fixtures	Up to \$10	Buy-Down/Discount			
				CFL Light Fixtures	\$10	Mail-In Rebate			
				LED Light Bulbs	Up to \$8	Mail-In Rebate			
				LED Light Bulbs	Up to \$8	Buy-Down/Discount			
				LED Light Fixtures	Up to \$10	Buy-Down/Discount			
CT	The United Illuminating Company	\$1 - \$5 Million	290K (Residential)	Spiral CFLs	Up to \$1	Buy-Down/Discount	Not provided	1/1/2015	12/31/2015
				Specialty CFLs	Up to \$2	Buy-Down/Discount			
				Spiral CFLs	\$1.50	Instant Rebate			
				CFL Light Fixtures	\$10	Mail-In Rebate			
				LED Light Bulbs	Up to \$8	Buy-Down/Discount			
				LED Light Bulbs	\$7.00	Instant Rebate			
				LED Light Fixtures	Up to \$10	Buy-Down/Discount			
DC	DC Sustainable Energy Utility	\$250K - \$1 Million	220K (Residential)	Spiral CFLs	Up to \$2	Buy-Down/Discount	Retailers & Manufacturers	1/1/2014	9/30/2015
		Less than \$50K		LED Light Bulbs	Up to \$10	Buy-Down/Discount			
				LED Light Fixtures	Up to \$10	Buy-Down/Discount			
FL	JEA	Not provided	360K (Residential)	Specialty CFLs	\$0.75-\$1.25	Buy-Down/Discount	Not provided	Ongoing	
		\$250K - \$1 Million		Spiral CFLs	\$0.75-\$1.25	Buy-Down/Discount			
				LED Light Bulbs	\$1.50	Buy-Down/Discount			
FL	Kissimmee Utility Authority	\$50K - \$250K	64K (Residential & Commercial)	LED Light Bulbs	50% up to \$50	Mail-In Rebate	Not provided	Ongoing	
				Other (Commercial)	\$150 per kW up to \$5,000	Mail-In Rebate			
GA	Georgia Power	Not provided	2 Million (Residential)	Spiral CFLs	Varies	Buy-Down/Discount	Not provided	Periodic in 2015	
				LED Light Bulbs	Varies	Buy-Down/Discount			
			300K (Commercial)	Spiral CFLs	\$1.25	Mail-In Rebate		1/1/2014	12/31/2016
				CFL Light Fixtures	\$6.50/fixture	Mail-In Rebate			
				LED Light Bulbs	\$9/lamp	Mail-In Rebate			

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
				LED Light Fixtures	\$0.20 per watt reduced	Mail-In Rebate			
HI	Hawaii Energy	\$250K - \$1 Million	Residential & Commercial	Spiral CFLs	\$1	Buy-Down/Discount	Not provided	7/1/2015	6/30/2016
		\$1 - \$5 Million		LED Light Bulbs	\$4	Buy-Down/Discount			
		Less than \$50K	Residential	Ceiling Fans & Components	\$35	Mail-In Rebate			
ID	Rocky Mountain Power, Inc.	\$250K - \$1 Million	66K (Residential)	Spiral CFLs	Up to \$3	Buy-Down/Discount	Retailers & Manufacturers	Ongoing	
				Specialty CFLs	Up to \$4	Buy-Down/Discount			
				LED Light Fixtures	Up to \$10	Mail-In Rebate			
				LED Light Bulbs	Up to \$23	Buy-Down/Discount			
				CFL Light Fixtures	Up to \$10	Mail-In Rebate			
ID, MT, OR, WA	Bonneville Power Administration ¹	\$1 - \$5 Million	12 Million (Residential)	Spiral CFLs	\$1-\$4	Buy-Down/Discount	Retailers & Manufacturers	4/1/2015	6/30/2015
				Specialty CFLs	\$1-\$4	Buy-Down/Discount			
				CFL Light Fixtures	\$10	Buy-Down/Discount			
				LED Light Bulbs	\$4-\$6	Buy-Down/Discount			
				LED Light Fixtures	\$10	Buy-Down/Discount			
ID, OR	Idaho Power Company	Not provided	360K (Residential)	Spiral CFLs	Varies	Buy-Down/Discount	Not provided	Ongoing	
				Specialty CFLs	Varies	Buy-Down/Discount			
				LED Light Bulbs	Varies	Buy-Down/Discount			
IL	Ameren Illinois	\$5 - \$10 Million	Residential	Spiral CFLs	\$1-\$2	Buy-Down/Discount	Not provided	6/1/2015	5/31/2016
		\$1 - \$5 Million	200K (Commercial)	Specialty CFLs	\$1-\$2	Buy-Down/Discount			
				Spiral CFLs	\$1.25-\$3	Other (Online Store)			
				Specialty CFLs	\$1.25-\$3	Other (Online Store)			
				LED Light Bulbs	\$2 -\$15	Other (Online Store)			
				LED Light Fixtures	\$0.25-\$0.35 per watt reduced	Mail-In Rebate			

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IL	Commonwealth Edison	\$20 - \$35 Million	3.4 Million (Residential)	Spiral CFLs	\$1	Buy-Down/Discount	Not provided	6/1/2015	5/31/2016
				LED Light Fixtures	\$5-\$7	Buy-Down/Discount			
				LED Light Bulbs	\$2-\$5	Buy-Down/Discount			
IL	Illinois Department of Commerce and Economic Opportunity	\$50K - \$250K	Public Sector Entities Served by Participating Utilities (Commercial)	Spiral CFLs	\$1.50-\$2	Mail-In Rebate	Not provided	6/1/2014	5/31/2015
		\$250K - \$1 Million		CFL Light Fixtures	\$45-\$82	Builder Incentive			
		\$1 - \$5 Million		LED Light Bulbs	\$15	Mail-In Rebate			
IL	MidAmerican Energy	\$250K - \$1 million	Residential	Spiral CFLs	\$1.10	Instant Rebate	Not provided	Ongoing	
		Not provided	Commercial	Specialty CFLs	\$1.10	Instant Rebate			
				LED Light Bulbs	\$10-\$15	Mail-In Rebate			
		LED Light Fixtures	Varies	Mail-In Rebate					
IL	Midwest Energy Efficiency Alliance	\$250K - \$1 Million	11K (Residential)	Spiral CFLs	Varies	Buy-Down/Discount	Not provided	6/1/2014	5/31/2015
				Specialty CFLs	Varies	Buy-Down/Discount			
				Decorative Light Strings	Varies	Buy-Down/Discount			
				LED Light Bulbs	Varies	Buy-Down/Discount			
IL, IN, MO, OH ²	Wabash Valley Power Authority ² (Representing 26 utilities)	\$1 - \$5 Million	320K (Residential & Commercial)	Spiral CFLs	\$1.50	Mail-In Rebate	Not at this time	4/1/2014	12/31/2015
		Not provided		Specialty CFLs	\$1.50	Mail-In Rebate		1/1/2015	12/31/2015
				LED Light Bulbs	\$7.50	Mail-In Rebate		6/15/2013	12/31/2015
		Not provided	Commercial	Other (Commercial)	Varies	Mail-In Rebate			
IN	Duke Energy	Not provided	Residential	Spiral CFLs	Varies	Buy-Down/Discount	Not provided	1/1/2015	12/31/2015
				Specialty CFLs	Varies	Buy-Down/Discount			
				LED Light Bulbs	Varies	Buy-Down/Discount			
IN	Indianapolis Power & Light	Not provided	Residential	Spiral CFLs	Varies	Buy-Down/Discount	Not provided	1/1/2015	12/31/2015
				Specialty CFLs	Varies	Buy-Down/Discount			
				LED Light Bulbs	Varies	Buy-Down/Discount			
			Commercial	LED Light Fixtures	Varies	Mail-In Rebate			
				LED Light Bulbs	Varies	Mail-In Rebate			

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IN	Northern Indiana Public Service Company	\$1 - \$5 Million	400K (Residential)	Spiral CFLs	Varies	Buy-Down/Discount	Not provided	1/1/2015	12/31/2015
		\$1 - \$5 Million		Specialty CFLs	Varies	Buy-Down/Discount			
		Less than \$50K		CFL Light Fixtures	Varies	Buy-Down/Discount			
		\$50K - \$250K		LED Light Bulbs	Varies	Buy-Down/Discount			
		Less than \$50K		LED Light Fixtures	Varies	Buy-Down/Discount			
IN	Vectren Energy Delivery	Not provided	Residential	Spiral CFLs	Varies	Buy-Down/Discount	Not provided	1/1/2015	12/31/2015
				Specialty CFLs	Varies	Buy-Down/Discount			
				LED Light Bulbs	Varies	Buy-Down/Discount			
IA	Alliant Energy	Not provided	Residential	Spiral CFLs	50% off or up to \$10	Buy-Down/Discount	Not provided	1/1/2015	12/31/2015
				Specialty CFLs	50% off or up to \$10	Buy-Down/Discount			
				CFL Light Fixtures	50% off or up to \$10	Buy-Down/Discount			
				LED Light Bulbs	50% off or up to \$10	Buy-Down/Discount			
		Less than \$50K	Commercial	LED Light Fixtures	50% off or up to \$10	Buy-Down/Discount			
				LED Light Bulbs	\$10	Mail-In Rebate			
				CFL Light Fixtures	\$20	Mail-In Rebate			
				Specialty CFLs	50% off	Mail-In Rebate			
Not provided	Commercial	Spiral CFLs	50% off	Mail-In Rebate					
		Spiral CFLs	50% discount up to \$10	Mail-In Rebate	Not provided	Ongoing			
		CFL Light Fixtures	50% discount up to \$15	Mail-In Rebate					
		LED Light Bulbs	50% discount up to \$10	Mail-In Rebate					
LED Light Fixtures	50% discount up to \$15	Mail-In Rebate							

ENERGY STAR® Summary of Lighting Programs – September 2015

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
				Spiral CFLs	Varies	Buy-Down/Discount			
				LED Light Bulbs	Varies	Buy-Down/Discount			
IA	Linn County Rural Electric Cooperative	Not provided	Residential	Ceiling Fans & Components	50% discount up to \$15 per fan with qualifying ENERGY STAR light kit	Mail-In Rebate	Not provided	1/1/2015	12/31/2015
IA	MidAmerican Energy	\$1 - \$5 Million	Residential	Spiral CFLs	\$1.10	Buy-Down/Discount	Not provided	Ongoing	
				Specialty CFLs	\$1.10	Buy-Down/Discount			
				LED Light Bulbs	Varies	Buy-Down/Discount			
		Not provided	Commercial	LED Light Fixtures	Varies	Buy-Down/Discount			
				LED Light Bulbs	\$5-\$15	Mail-In Rebate			
IA	Spencer Municipal Utilities	\$50K - \$250K	11.25K (Residential)	LED Light Bulbs	\$10	Mail-In Rebate	Not provided	1/1/2015	12/31/2015
				LED Light Fixtures	Less than \$30-\$100 based on wattage	Mail-In Rebate			
IA, MN, ND, SD	Missouri River Energy Services ⁴ (Representing 61 utilities)	Not provided	8.4K (Residential)	Spiral CFLs	up to \$1.50	Mail-In Rebate	Not provided	Ongoing	
				Ceiling Fans	\$25	Mail-In Rebate			
				LED Light Bulbs	\$1.50-\$4.00	Mail-In Rebate			
IA, MN, SD	Heartland Consumers Power District ⁵ (Representing 18 utilities)	\$50K - \$250K	Commercial	LED Light Bulbs	\$15-\$20	Mail-In Rebate	Not provided	Ongoing	
		Not provided	Residential	LED Light Bulbs	\$5	Mail-In Rebate			
KY	Duke Energy	Not provided	17K (Residential)	Spiral CFLs	N/A	Give-Away	Not provided	1/1/2014	12/31/2016
				Specialty CFLs	Varies	Buy-Down/Discount			
				LED Light Bulbs	Varies	Buy-Down/Discount			
LA	Entergy New Orleans	\$250K - \$1 Million	160K (Residential)	Spiral CFLs	N/A	Give-Away	Not provided	4/1/2011	12/31/2015
		\$250K - \$1 Million	30K (Commercial)	CFL Light Fixtures	\$0.125/ kWh saved	Mail-In Rebate			

ENERGY STAR® Summary of Lighting Programs – September 2015

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
ME	Efficiency Maine	\$5 - \$10 Million	1.3 Million (Residential)	Spiral CFLs	\$1.50	Buy-Down/Discount	Not provided	7/1/2015	6/30/2016
				Specialty CFLs	\$1.50	Buy-Down/Discount			
				LED Light Bulbs	\$6	Buy-Down/Discount			
MD	Baltimore Gas and Electric Company	\$20 - \$35 Million	1.2 Million (Residential)	Spiral CFLs	Up to \$1.60	Buy-Down/Discount	Retailers & Manufacturers	3/1/2010	12/31/2017
				Specialty CFLs	Up to \$3	Buy-Down/Discount			
				CFL Light Fixtures	Up to \$10	Buy-Down/Discount		1/1/2012	12/31/2017
				LED Light Bulbs	Up to \$7	Buy-Down/Discount			
				LED Light Fixtures	Up to \$10	Buy-Down/Discount			
MD	Delmarva Power	\$1 - \$5 Million	173K (Residential)	Spiral CFLs	Up to \$1.60	Buy-Down/Discount	Retailers & Manufacturers	1/1/2012	12/31/2017
				Specialty CFLs	Up to \$3	Buy-Down/Discount			
				LED Light Bulbs	Up to \$7	Buy-Down/Discount			
				CFL Light Fixtures	Up to \$10	Buy-Down/Discount			
				LED Light Fixtures	Up to \$10	Buy-Down/Discount			
MD	Potomac Edison (FirstEnergy utility)	Not provided	Residential	LED Light Fixtures	Up to \$5	Mail-In Rebate	Not provided	1/1/2012	12/31/2015
				CFL Light Fixtures	Up to \$2.25	Instant Rebate			
MD	Potomac Electric Power Company	\$10 - \$20 Million	482K (Residential)	Spiral CFLs	Up to \$1.60	Buy-Down/Discount	Retailers & Manufacturers	1/1/2012	12/31/2017
				Specialty CFLs	Up to \$3	Buy-Down/Discount			
				LED Light Bulbs	Up to \$7	Buy-Down/Discount			
				CFL Light Fixtures	Up to \$10	Buy-Down/Discount			
				LED Light Fixtures	Up to \$10	Buy-Down/Discount			
MD	Southern Maryland Electric Cooperative	\$1 - \$5 Million	137K (Residential)	Spiral CFLs	Up to \$1.60	Buy-Down/Discount	Retailers & Manufacturers	1/1/2010	12/31/2017
				Specialty CFLs	Up to \$3	Buy-Down/Discount			
				CFL Light Fixtures	Up to \$10	Buy-Down/Discount			
				LED Light Fixtures	Up to \$10	Buy-Down/Discount			
				LED Light Bulbs	Up to \$7	Buy-Down/Discount			
MA		\$20 - \$35 Million	2.3 Million (Residential)	Spiral CFLs	Up to \$1.40	Buy-Down/Discount	Not provided	1/1/2015	12/31/2015

ENERGY STAR® Summary of Lighting Programs – September 2015

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
	MassSave ⁶ (Representing 5 utilities)			Specialty CFLs	Up to \$6	Buy-Down/Discount			
				CFL Light Fixtures	Up to \$15	Buy-Down/Discount			
				LED Light Bulbs	Up to \$12	Buy-Down/Discount			
				LED Light Fixtures	Up to \$15	Buy-Down/Discount			
MI	Bay City Electric Light & Power	Less than \$50K	22K (Residential)	LED Light Bulbs	\$5-\$15	Mail-In Rebate	Retailers & Manufacturers	1/1/2015	12/31/2015
MI	Coldwater Board of Public Utilities	Less than \$50K	6K (Residential)	Spiral CFLs	\$1	Mail-In Rebate	Other types of partners	9/1/2010	12/31/2015
				LED Light Bulbs	\$10	Mail-In Rebate			
				LED Light Fixtures	\$20	Mail-In Rebate			
				CFL Light Fixtures	\$10	Mail-In Rebate			
				Ceiling Fans with Lights	\$15	Mail-in Rebate			
				Decorative Light Strings	\$3	Mail-in Rebate			
MI	Consumers Energy	\$5 - \$10 Million	1.8 Million (Residential)	Spiral CFLs	\$1-\$2	Buy-Down/Discount	Other types of partners	1/1/2014	12/31/2015
				LED Light Bulbs	\$3-\$10	Buy-Down/Discount			
MI	DTE Energy	\$1 - \$5 Million	2.2 Million (Residential)	Spiral CFLs	\$1	Buy-Down/Discount	Not provided	1/1/2011	12/31/2015
		\$50K - \$250K		Specialty CFLs	\$2	Buy-Down/Discount			
		\$1 - \$5 Million		LED Light Bulbs	\$3	Buy-Down/Discount			
MI	Efficiency United ⁷ (Representing 18 utilities)	\$1 - \$5 Million	54K (Residential)	Fans, Light Kit	\$10	Mail-In Rebate	Not provided	1/1/2015	12/31/2015
				Spiral CFLs	\$1	Mail-In Rebate			
				CFL Light Fixtures	\$10	Mail-In Rebate			
				LED Light Bulbs	\$4	Mail-In Rebate			
				LED Light Fixtures	\$10	Mail-In Rebate			
MI	Holland Board of Public Works	Less than \$50K	25K (Residential)	LED Light Bulbs	\$3.50-\$5.50	Mail-In Rebate	Not provided	1/1/2015	12/31/2015
		\$50K - \$250K		Ceiling Fans	\$25	Mail-In Rebate			
MI	Lansing Board of Water & Light	Less than \$50K	83K (Residential)	Decorative Light Strings	N/A	Give-Away	Not provided	1/1/2009	12/31/2015
				Spiral CFLs	Up to \$1.75	Instant Rebate			

ENERGY STAR® Summary of Lighting Programs – September 2015

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
				Specialty CFLs	Up to \$1.75	Instant Rebate			
				LED Light Bulbs	\$10	Instant Rebate			
				Fans, Ceiling	\$15	Mail-In Rebate			
			96K (Residential & Commercial)	CFL Light Fixtures	\$15-\$20	Mail-In Rebate			
				LED Light Fixtures	\$20	Mail-In Rebate			
			13K (Commercial)	Other (LED Exit signs)	\$12.50	Mail-In Rebate			
MN	Alexandria Light and Power	Less than \$50K	7.5K (Residential)	Ceiling Fans & Components	\$25	Mail-In Rebate	Not provided	1/1/2011	12/31/2015
				LED Light Bulbs	\$3	Mail-In Rebate		1/1/2014	12/31/2015
			1.5K (Commercial)	LED Light Bulbs	\$6-\$15	Mail-In Rebate		1/1/2013	12/31/2015
				LED Light Fixtures	\$25	Mail-In Rebate			
MN	Alliant Energy	\$250K - \$1 Million	Residential	Specialty CFLs	50% off	Mail-In Rebate	Not provided	1/1/2015	12/31/2015
				Specialty CFLs	50% off	Mail-In Rebate			
				LED Light Bulbs	\$10 up to 50% off	Mail-In Rebate			
				CFL Light Fixtures	\$20 up to 50% off	Mail-In Rebate			
				LED Light Fixtures	\$20 up to 50% off	Mail-In Rebate			
			Commercial	LED Light Bulbs	\$10	Mail-In Rebate			
				LED Light Fixtures	\$10	Mail-In Rebate			
				CFL Light Fixtures	\$20	Mail-In Rebate			
Spiral CFLs	50% off	Mail-In Rebate							
MN	Austin Utilities	\$250K - \$1 Million	12.45K (Residential & Commercial)	Spiral CFLs	50% off	Mail-In Rebate	Retailers	1/1/2011	12/31/2015
				LED Light Bulbs	Up to \$15	Mail-In Rebate			
				CFL Light Fixtures	Up to \$15	Mail-In Rebate			
				LED Light Fixtures	Up to \$20	Mail-In Rebate			
MN		Less than \$50K		Spiral CFLs	Up to \$5	Instant Rebate	Not provided	Ongoing	

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE		
	Barnesville Municipal Power		2.5K (Residential & Commercial)	Ceiling Fans and Components	\$25	Mail-In Rebate					
				Decorative Light Strings	\$3.50 per string	Mail-In Rebate					
MN	East Grand Forks Water and Light	Less than \$50K	3.5K (Residential)	Spiral CFLs	N/A	Give-away	Not provided	Ongoing			
				Spiral CFLs	50% off up to \$50	Mail-In Rebate					
				LED Light Bulbs	50% up to \$400	Mail-In Rebate					
MN	Marshall Municipal Utilities	Less than \$50K	6.4K (Residential)	Decorative Light Strings	Up to \$3.50	Mail-In Rebate	Not provided	Ongoing			
				Spiral CFLs	\$0.20 per watt saved	Mail-In Rebate					
				LED Light Bulbs	\$0.20 per watt saved	Mail-In Rebate					
MN	Minnesota Municipal Power Agency ⁸ (Representing 12 utilities)	Less than \$50K	15.5K (Residential)	Spiral CFLs	\$2 or price, whichever is less	Mail-In Rebate	Retailers & Manufacturers	1/1/2015	12/31/2016		
				LED Light Bulbs	50% of price, up to \$10/bulb	Mail-In Rebate					
				LED Light Fixtures	50% of price, up to \$25 per fixture	Mail-In Rebate					
MN	Minnesota Power	Not provided	137K (Residential)	Spiral CFLs	Varies	Instant Rebate	Not provided	1/1/2015	12/31/2015		
				Specialty CFLs	Varies	Instant Rebate					
				LED Light Bulbs	Varies	Instant Rebate					
				LED Light Fixtures	\$10-\$20	Mail-In Rebate					
				CFL Light Fixtures	\$10	Mail-In Rebate					
				Spiral CFLs	\$2	Mail-In Rebate					
				Specialty CFLs	\$2	Mail-In Rebate					
				LED Light Bulbs	\$7.50-\$10	Mail-In Rebate					
				LED Light Fixtures	\$10-\$20	Builder Incentive					
MN	Minnkota Power Cooperative ⁹ (Representing 17 utilities)	\$250K - \$1 Million (Combined)	70K (Residential & Commercial)	Spiral CFLs	\$2	Mail-In Rebate	Not provided	1/1/2010	12/31/2015		
				LED Light Fixtures	\$8	Mail-In Rebate					
				LED Light Bulbs	\$4-\$8	Mail-In Rebate					
				Decorative Light Strings	\$3	Mail-In Rebate					

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
			Commercial	Other (Commercial LED Light Fixtures)	\$40-\$80	Mail-In Rebate			
MN	Owatonna Public Utilities	\$50K - \$250K	10K (Residential & Commercial)	Spiral CFLs	50% off	Mail-In Rebate	Retailers	1/1/2011	12/31/2015
				CFL Light Fixtures	Up to \$15	Mail-In Rebate			
				LED Light Fixtures	Up to \$20	Mail-In Rebate			
				LED Light Bulbs	Up to \$15	Mail-In Rebate			
MN	Rochester Public Utilities	\$250K - \$1 Million	50K (Residential)	Spiral CFLs	50% off, up to \$15	Mail-In Rebate	Not provided	1/1/2015	12/31/2015
				Specialty CFLs	50% off, up to \$15	Mail-In Rebate			
				CFL Light Fixtures	50% off, up to \$15	Mail-In Rebate			
				LED Light Fixtures	50% off, up to \$20	Mail-In Rebate			
				LED Light Bulbs	50% off, up to \$15	Mail-In Rebate			
			4K (Commercial)	LED Light Fixtures	\$25-\$249	Mail-In Rebate			
				LED Light Bulbs	50% of bulb cost, up to \$10-\$40 per bulb	Mail-In Rebate			
Spiral CFLs	50% of bulb cost, up to \$2.25-\$19 per bulb	Mail-In Rebate							
MN	Southern Minnesota Municipal Power Agency ¹⁰ (Representing 15 utilities)	\$1 - \$5 Million (Combined)	110K (Residential)	Spiral CFLs	50% of cost up to \$10	Mail-In Rebate	Retailers	Ongoing	
				LED Light Fixtures	50% off, up to \$20	Mail-In Rebate			
				CFL Light Fixtures	50% off, up to \$15	Mail-In Rebate			
				Ceiling Fans w/Light Kits (Higher incentive available for ENERGY STAR Most Efficient 2015 products)	50% off, up to \$15-\$25	Mail-In Rebate			
				CFL Light Kits for Ceiling Fans	50% of cost up to \$15	Mail-In Rebate			

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
				LED Light Bulbs	50% off, up to \$15	Mail-In Rebate			
MN	Xcel Energy	\$5 - \$10 Million	1.2 Million (Residential)	Spiral CFLs	As little as \$1.00	Instant Rebate	Not provided	1/1/2015	12/31/2015
				Specialty CFLs	As little as \$1.00	Instant Rebate			
				LED Light Bulbs	Up to \$10	Instant Rebate			
MO	Ameren Missouri	\$5 - \$10 Million	1.2 Million (Residential)	Spiral CFLs	\$5	Buy-Down/Discount	Not provided	1/1/2013	12/31/2015
				Specialty CFLs	Up to \$8	Buy-Down/Discount			
				LED Light Bulbs	Up to \$24	Buy-Down/Discount			
MO	Kansas City Power & Light	\$5 - \$10 Million	500K (Residential)	Spiral CFLs	\$1.35	Instant Rebate	Not provided	7/6/2014	12/31/2015
				Specialty CFLs	\$1.35	Instant Rebate			
				LED Light Bulbs	\$2-\$5	Instant Rebate			
NE	Nebraska Energy Office	\$50 million or greater (Revolving loan fund)	Nebraska Residents and Commercial Businesses	Spiral CFLs	Varies	Low Interest Loan	Not provided	Ongoing	
				CFL Light Fixtures	Varies	Low Interest Loan			
				Ceiling Fans	Varies	Low Interest Loan			
				LED Light Bulbs	Varies	Low Interest Loan			
				CFL w/pin base	Varies	Low Interest Loan			
				LED Light Fixtures	Varies	Low Interest Loan			
				Other (Commercial)	Varies	Low Interest Loan			
NE	Nebraska Public Power District	Not provided	Commercial	LED Light Bulbs	\$5 per lamp	Mail-In Rebate	Not provided	1/1/2015	12/31/2015
NH	New Hampshire Saves ¹¹ (Representing 4 utilities)*	\$1 - \$5 Million (Combined)	593K (Residential)	Spiral CFLs	Up to \$0.50	Buy-Down/Discount	Not at this time	1/1/2015	12/31/2015
				Specialty CFLs	Up to \$0.50	Buy-Down/Discount			
				LED Light Bulbs	Up to \$3	Buy-Down/Discount			
				LED Light Fixtures	\$10	Mail-In Rebate			
NJ	NJ Clean Energy ¹²	\$10 - \$20 Million	NJ Residents	Spiral CFLs	Varies	Instant Rebate	Not at this time	7/1/2015	6/30/2016

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
	<i>(Representing 4 utilities)</i>			Specialty CFLs	Varies	Instant Rebate			
				CFL Light Fixtures	Varies	Instant Rebate			
				LED Light Bulbs	Varies	Instant Rebate			
				LED Light Fixtures	Varies	Instant Rebate			
NM	El Paso Electric	Not provided	Not provided	Spiral CFLs	Varies	Buy-Down/Discount	Not provided	Ongoing	
NM	Public Service Company of New Mexico	\$1 - \$5 Million	501K (Residential)	Spiral CFLs	Varies	Buy-Down/Discount	Not provided	Ongoing	
				Specialty CFLs	Varies	Buy-Down/Discount			
NM	Xcel Energy	\$1 - \$5 Million	85K (Residential)	Spiral CFLs	As little as \$1.00	Instant Rebate	Not provided	1/14/2015	12/31/2015
				Specialty CFLs	As little as \$1.00	Instant Rebate			
				LED Light Bulbs	Up to \$10	Instant Rebate			
NY	PSEG Long Island	\$5 - \$10 Million	1 Million (Residential)	Spiral CFLs	\$0.80	Buy-Down/Discount	Not provided	1/1/2015	12/31/2015
				Specialty CFLs	\$2	Buy-Down/Discount			
				LED Light Bulbs	\$5	Buy-Down/Discount			
				LED Light Fixtures	\$6	Buy-Down/Discount			
NC	Duke Energy	Not provided	2 Million (Residential)	Spiral CFLs	N/A	Give-Away	Not provided	1/1/2014	12/31/2016
				Specialty CFLs	Varies	Buy-Down/Discount			
				LED Light Bulbs	Varies	Buy-Down/Discount		9/1/2010	12/31/2016
NC, SC	Duke Energy Progress	Not provided	Residential & Commercial	Spiral CFLs	Average of \$1.50	Buy-Down/Discount	Not provided	Ongoing	
				Specialty CFLs	Average of \$1.50	Buy-Down/Discount			
				LED Light Bulbs	Up to \$10	Buy-Down/Discount			
				CFL Light Fixtures	Up to \$10	Buy-Down/Discount			
				LED Light Fixtures	Up to \$10	Buy-Down/Discount			
OH	AEP Ohio	\$5 - \$10 Million	1.3 Million (Residential)	Spiral CFLs	\$1.25	Buy-Down/Discount	Retailers & Manufacturers	4/1/2009	12/31/2015
				LED Light Bulbs	\$4	Buy-Down/Discount		9/1/2011	12/31/2015
OH	Dayton Power & Light Company	\$1 - \$5 Million	500K (Residential)	Spiral CFLs	\$1.30	Buy-Down/Discount	Not provided	Ongoing	
		\$250K - \$1 Million		LED Light Bulbs	\$3	Buy-Down/Discount			

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
OH	Duke Energy	Not provided	311K (Residential)	Spiral CFLs	N/A	Give-Away	Not provided	9/1/2010	12/31/2016
				Specialty CFLs	Varies	Instant Rebate		1/1/2014	12/31/2016
				LED Light Bulbs	Varies	Instant Rebate			
OH	Efficiency Smart ¹³ (Representing 28 utilities)	\$250K - \$1 Million (Combined)	195K (Residential)	Spiral CFLs	Up to \$2	Instant Rebate	Not provided	1/1/2011	12/31/2016
				Specialty CFLs	Up to \$2	Instant Rebate			
				LED Light Bulbs	Up to \$10	Instant Rebate			
				Ceiling Fans w/Light Kits	\$15	Mail-In Rebate			
OK	Public Service Company of Oklahoma	\$250K - \$1 Million	505K (Residential)	Spiral CFLs	Varies	Buy-Down/Discount	Not at this time	12/1/2014	11/30/2015
				Specialty CFLs	Varies	Buy-Down/Discount			
				LED Light Bulbs	Varies	Buy-Down/Discount			
OR	Energy Trust of Oregon	\$1 - \$5 Million	1.3 Million (Residential)	Spiral CFLs	\$0.50-\$1	Buy-Down/Discount	Not provided	1/1/2015	12/31/2015
		\$250K - \$1 Million		Specialty CFLs	\$0.50-\$0.75	Buy-Down/Discount			
				LED Light Bulbs	\$3-\$7	Buy-Down/Discount			
				LED Light Fixtures	\$3-\$10	Buy-Down/Discount			
OR	Salem Electric	Not provided	Not provided	LED Light Fixtures	Up to \$15	Mail-In Rebate	Not provided	01/01/2006	12/31/2016
PA	Met-Ed (FirstEnergy utility)	Not provided	Residential	Spiral CFLs	Up to \$1	Instant Rebate	Not at this time	6/1/2013	5/31/2016
				LED Light Bulbs	Up to \$5	Instant Rebate			
				Decorative Light Strings	Up to \$2	Instant Rebate			
PA	PECO Energy Company	\$250K - \$1 Million	1.4 Million (Residential)	LED Light Bulbs	\$3-\$15	Instant Rebate	Not provided	6/1/2015	5/31/2016
PA	Penelec (FirstEnergy utility)	Not provided	Residential	Spiral CFLs	Up to \$1	Instant Rebate	Not at this time	6/1/2013	5/31/2016
				LED Light Bulbs	Up to \$5	Instant Rebate			
				Decorative Light Strings	Up to \$2	Instant Rebate			
PA	Penn Power (FirstEnergy utility)	Not provided	Residential	Spiral CFLs	Up to \$1	Instant Rebate	Not at this time	6/1/2013	5/31/2016
				LED Light Bulbs	Up to \$5	Instant Rebate			
				Decorative Light Strings	Up to \$2	Instant Rebate			
PA	PPL Electric Utilities	\$5 - \$10 Million	1.4 Million (Residential)	LED Light Fixtures	\$5-\$10	Buy-Down/Discount	Not provided	6/1/2013	6/1/2016

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
PA	West Penn (FirstEnergy utility)	Not provided	Residential	Spiral CFLs	Up to \$1	Instant Rebate	Not at this time	6/1/2013	5/31/2016
				LED Light Bulbs	Up to \$5	Instant Rebate			
				Decorative Light Strings	Up to \$2	Instant Rebate			
RI	National Grid	\$5 - \$10 Million	478K (Residential)	Spiral CFLs	Up to \$1.40	Buy-Down/Discount	Not provided	Ongoing	
				Specialty CFLs	Up to \$6	Buy-Down/Discount			
				CFL Light Fixtures	Up to \$15	Buy-Down/Discount			
				LED Light Bulbs	Up to \$10.50	Buy-Down/Discount			
				LED Light Fixtures	Up to \$15	Buy-Down/Discount			
RI	Pascoag Utility District	Less than \$50K	5K (Residential)	Spiral CFLs	50% up to \$50	Mail-In Rebate	Not provided	1/1/2013	12/30/2015
				CFL Light Fixtures	50% up to \$50	Mail-In Rebate		1/1/2015	12/30/2015
				Fans, with Light	50% up to \$50	Mail-In Rebate			
				LED Light Bulbs	50% up to \$50	Mail-In Rebate			
SC	Duke Energy	Not provided	112K (Residential)	Spiral CFLs	N/A	Give-Away	Not provided	9/1/2010	12/31/2016
			52K (Residential)	Specialty CFLs	Varies	Instant Rebate		5/26/2013	12/31/2016
				LED Light Bulbs	Varies	Instant Rebate			
SC	South Carolina Electric & Gas	Not provided	92K (Commercial)	CFL Light Fixtures	Varies	Mail-In Rebate	Not provided	Ongoing	
				LED Light Fixtures	Varies	Mail-In Rebate			
SD	Xcel Energy	\$50K - \$250K	85K (Residential)	Spiral CFLs	As little as \$1.00	Instant Rebate	Not provided	1/14/2015	12/31/2015
				Specialty CFLs	As little as \$1.00	Instant Rebate			
				LED Light Bulbs	Up to \$10	Instant Rebate			
TN	Memphis Light, Gas and Water Division	Less than \$50K	412K (Residential)	Spiral CFLs	N/A	Give-Away	Retailers & Manufacturers	1/1/2015	12/31/2015
TX	CenterPoint Energy	\$1 - \$5 Million	9.4K (Residential)	CFL Light Fixtures	Varies	Builder Incentive	Not provided	Ongoing	
		\$250K - \$1 Million	2.1 Million (Residential)	LED Light Bulbs	Varies	Buy-Down/Discount		1/1/2011	12/31/2017
TX	CPS Energy/Fort Collins	\$1 - \$5 Million	700K (Residential)	LED Light Bulbs	\$5	Buy-Down/Discount	Not at this time	2/1/2015	3/1/2015
UT		\$10 - \$20 Million	972K (Residential)	Spiral CFLs	Up to \$2	Buy-Down/Discount	Retailers & Manufacturers	Ongoing	

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
	Rocky Mountain Power, Inc.			Specialty CFLs	Up to \$4	Buy-Down/Discount			
				LED Light Bulbs	Up to \$14	Buy-Down/Discount			
				LED Light Fixtures	\$20	Mail-In Rebate			
				CFL Light Fixtures	\$20	Mail-In Rebate			
VT	Burlington Electric Department	Not provided	20K (Residential)	Spiral CFLs	\$1-\$15	Buy-Down/Discount	Not provided	1/1/2015	12/31/2015
				Specialty CFLs	\$3	Buy-Down/Discount			
				CFL Light Fixtures	\$5	Buy-Down/Discount			
				LED Light Fixtures	\$8-\$15	Buy-Down/Discount			
				Spiral CFLs	\$1	Instant Rebate			
				Specialty CFLs	\$3	Instant Rebate			
				LED Light Bulbs	\$10-\$25	Instant Rebate			
				CFL Light Fixtures	\$5	Instant Rebate			
				LED Light Fixtures	\$10	Instant Rebate			
VT	Efficiency Vermont	\$5 - \$10 Million	626K (Residential)	Spiral CFLs	Varies	Buy-Down/Discount	Other types of partners	1/1/2015	12/31/2015
				Specialty CFLs	Up to \$14.01	Buy-Down/Discount			
				CFL Light Fixtures	\$5	Buy-Down/Discount			
				LED Light Bulbs	\$10-\$25	Buy-Down/Discount			
				LED Light Fixtures	\$8-\$15	Buy-Down/Discount			
				Spiral CFLs	\$1	Instant Rebate			
				Specialty CFLs	\$3	Instant Rebate			
				LED Light Bulbs	\$5	Instant Rebate			
				CFL Light Fixtures	\$5	Instant Rebate			
				LED Light Fixtures	\$15	Instant Rebate			
WA	Avista Utilities	\$250K - \$1 Million	350K (Residential)	Specialty CFLs	\$2	Buy-Down/Discount	Not provided	1/1/2009	12/31/2015
				Spiral CFLs	\$0.50	Buy-Down/Discount			
WA		\$50 - \$250K	52K (Residential)	CFL Light Fixtures	\$10	Mail-In Rebate	Not provided	Ongoing	

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
	Clallam County Public Utility District #1			Spiral CFLs	\$1-\$4	Buy-Down/Discount			
				Specialty CFLs	\$1-\$4	Buy-Down/Discount			
				LED Light Bulbs	\$1-\$4	Buy-Down/Discount			
WA	Clark Public Utilities	\$250K - \$1 Million	183K (Residential)	Specialty CFLs	Varies	Buy-Down/Discount	Not provided		Ongoing
				CFL Light Fixtures	Varies	Buy-Down/Discount			
				LED Light Bulbs	Varies	Buy-Down/Discount			
				LED Light Fixtures	Varies	Buy-Down/Discount			
WA	Pacific Power	\$250K - \$1 Million	123K (Residential)	CFL Light Fixtures	Up to \$10	Mail-In Rebate	Retailers & Manufacturers		Ongoing
				LED Light Fixtures	Up to \$10	Mail-In Rebate			
				Spiral CFLs	Up to \$1.50	Buy-Down/Discount			
				Specialty CFLs	Up to \$3	Buy-Down/Discount			
				LED Light Bulbs	Up to \$10	Buy-Down/Discount			
WA	Puget Sound Energy	\$10 - \$20 Million	Residential	LED Light Fixtures	Up to \$15	Instant Rebate	Not provided	1/1/2010	12/31/2016
				Spiral CFLs	Up to \$2.25	Instant Rebate			
				Specialty CFLs	Up to \$4	Instant Rebate			
				LED Light Bulbs	Up to \$8	Instant Rebate			
			Commercial	LED Light Bulbs	\$5-\$25	Mail-In Rebate			
WA	Seattle City Light	\$5 - \$10 Million	400K (Residential)	LED Light Bulbs	\$2-\$8	Buy-Down/Discount	Retailers & Manufacturers	1/1/2014	12/31/2015
				LED Light Fixtures	\$5-\$10	Buy-Down/Discount			
WA	Snohomish County PUD	\$250K - \$1 Million	300K (Residential)	Spiral CFLs	\$0.20-\$1.00	Buy-Down/Discount	Not provided	1/1/2007	12/31/2015
				Specialty CFLs	\$0.50-\$3	Buy-Down/Discount			
				LED Light Bulbs	\$1-\$10	Buy-Down/Discount		1/1/2012	12/31/2015
				CFL Light Fixtures	\$5	Buy-Down/Discount			
				LED Light Fixtures	\$5-\$15	Buy-Down/Discount			
WA	Tacoma Power	\$250K - \$1 Million	170K (Residential)	Spiral CFLs	Varies	Buy-Down/Discount	Retailers & Manufacturers	1/1/2011	12/31/2015
				Specialty CFLs	Varies	Buy-Down/Discount			

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STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	COLLABORATE WITH OTHERS	START DATE	END DATE
				CFL Light Fixtures	\$10	Buy-Down/Discount			
				LED Light Bulbs	Varies	Buy-Down/Discount		3/1/2014	12/31/2015
				LED Light Fixtures	\$10	Buy-Down/Discount			
WV	Appalachian Power	\$250K - \$1 Million	400K (Residential)	Spiral CFLs	\$1	Instant Rebate	Not provided	3/8/2011	12/31/2015
				Specialty CFLs	\$1.50	Instant Rebate			
				LED Light Bulbs	\$5-\$10	Instant Rebate		5/1/2014	12/31/2015
		\$250K - \$1 Million	71K (Commercial)	Spiral CFLs	\$12	Instant Rebate		6/1/2014	12/31/2015
				LED Light Bulbs	\$8-\$36	Instant Rebate			
WI	Focus on Energy ¹⁴ (Representing 5 utilities)	\$10 - \$20 Million	Residential	Spiral CFLs	\$1.50	Buy-Down/Discount	Not provided	1/1/2015	12/31/2015
				Specialty CFLs	\$1.50	Buy-Down/Discount			
				LED Light Bulbs	\$2.50	Buy-Down/Discount			
			Commercial	Spiral CFLs	\$2-\$5	Mail-In Rebate			
				LED Light Fixtures	\$4-\$7.50	Mail-In Rebate			
WI	Vernon Electric Cooperative	Less than \$50K	10K (Residential)	CFL Light Fixtures	\$5	Bill Credit	Not provided	1/1/2015	12/31/2015
				LED Light Fixtures	\$5	Bill Credit			
WY	Cheyenne Light Fuel and Power Co	\$50K - \$250K	36K (Residential)	Spiral CFLs	\$1	Buy-Down/Discount	Retailers & Manufacturers	6/1/2014	12/31/2015
				Specialty CFLs	\$1	Buy-Down/Discount			
				LED Light Bulbs	\$5	Buy-Down/Discount			
WY	Rocky Mountain Power, Inc.	\$1 - \$5 Million	133K (Residential)	Spiral CFLs	Up to \$1.50	Buy-Down/Discount	Retailers & Manufacturers	Ongoing	
				Specialty CFLs	Up to \$3.50	Buy-Down/Discount			
				Ceiling Fans	\$20	Mail-In Rebate			
				LED Light Fixtures	\$20	Mail-In Rebate			
				CFL Light Fixtures	\$20	Mail-In Rebate			

Footnotes: Umbrella Organizations

1. The Bonneville Power Administration (BPA) is a federal nonprofit agency based in the Pacific Northwest. BPA markets wholesale electrical power from hydro-electric projects in the Columbia River Basin, a nuclear plant, and several other small nonfederal power plants. About one-third of the electric power used in the Northwest comes from BPA. For more information about customer utilities: <https://www.bpa.gov/news/pubs/GeneralPublications/gi-BPA-Facts.pdf>
2. The Wabash Valley Power Association represents the following utilities:
 - IL: Corn Belt Energy, EnerStar Power Cooperative, and M.J.M. Electric Cooperative
 - IN: Boone REMC, Carroll White REMC, Fulton County REMC, Hendricks Power Cooperative, Jasper County REMC, Jay County REMC, Kankakee Valley REMC, Kosciusko REMC, LaGrange County REMC, Marshall County REMC, Miami-Cass REMC, Newton County REMC, NineStar Connect (fka Central Indiana Power), Noble REMC, Northeastern REMC, Parke County REMC, Steuben County REMC, Tipmont REMC, United REMC, Wabash County REMC, and Warren County REMC
 - MO: Citizens Electric Cooperative
 - OH: Paulding-Putnam Electric Cooperative
3. Central Iowa Power Cooperative represents the following utilities:
 - Clarke Electric Cooperative, Inc., Consumers Energy, East-Central Iowa REC, Eastern Iowa Rural Electric Cooperative, Farmers Electric Cooperative, Inc., Guthrie County REC Association, Linn County REC*, Maquoketa Valley Electric Cooperative, Midland Power Cooperative, Pella Cooperative Electric Association, Southwest Iowa Rural Electric Cooperative, and TIP Rural Electric Cooperative

* Note - Linn County REC submitted information separately.
4. Missouri River Energy Services represents the following utilities:
 - IA: Alton, Atlantic, Denison, Fontanelle, Hartley, Hawarden, Kimballton, Lake Park, Manilla, Orange City, Paullina, Pella, Primghar, Remson, Rock Rapids, Sanborn, Shelby, Sioux Center, and Woodbine
 - MN: Adrian, Alexandria*, Barnesville*, Benson, Breckenridge, Detroit Lakes, Elbow Lake, Henning, Hutchinson, Jackson, Lake Park, Lakefield, Luverne, Madison, Marshall*, Melrose, Moorhead, Ortonville, St. James, Sauk Centre, Staples, Wadena, Westbrook, and Worthington
 - ND: Cavalier, Hillsboro, Lakota, Northwood, Riverdale, and Valley City
 - SD: Beresford, Big Stone City, Brookings, Burke, Faith, Flandreau, Fort Pierre, Pickstown, Pierre, Vermillion, Watertown, and Winner

* Note - Alexandria, Barnesville, and Marshall submitted information separately.
5. Heartland Consumer Power District represents the following utilities:
 - IA: Akron
 - MN: Tyler
 - SD: Arlington, Colman, Estelline, Groton, Hecla, Howard, Langford, Madison, McLaughlin, Miller, Parker, Plankinton, Tyndall, Volga, Wessington Springs, and White
6. MassSave represents the following utilities:
 - Cape Light Compact (CLC), Eversource (MA)/NSTAR, Eversource (MA)/ Western Massachusetts Electric Company (WMECO), National Grid, and UNITIL
7. Efficiency United represents the following utilities:
 - Alpena Power Company, Baraga Electric Utility, Bayfield Electric Cooperative, The City of Crystal Falls Electric Department, Daggett Electric, The City of Dowagiac, Indiana Michigan Power, The City of

Gladstone Department of Power & Light, The City of Harbor Springs Electric Department, City of Hillsdale – Board of Public Utilities, L'Anse Electric Utility, Negaunee Electric Department, The City of Norway Department of Power & Light, The City of South Haven, Upper Peninsula Power Company, We Energies, Wisconsin Public Service, and Xcel Energy

8. Minnesota Municipal Power Agency represents the following utilities:

- Anoka, Arlington, Brownston, Buffalo, Chaska, East Grand Forks*, Elk River, Le Sueur, North St. Paul, Olivia, Shakopee, and Winthrop

* Note – East Grand Forks submitted information separately.

9. Minnkota Power Cooperative represents the following utilities:

- Bagley Public Utilities, Baudette Municipal Utilities, Beltrami Electric Cooperative, Clearwater-Polk Electric Cooperative, Fosston Municipal Utilities, Halstad Municipal Utilities, Hawley Municipal Utilities, North Star Electric Cooperative, PKM Electric Cooperative, Red Lake Electric Cooperative, Red River Valley Cooperative Power Association, Roseau Electric Cooperative, Roseau Municipal Utilities, City of Stephen Municipal Utilities, Thief River Falls Municipal Utilities, Warren Municipal Utilities, and Wild Rice Electric Cooperative

10. Southern Minnesota Municipal Power Agency represents the following utilities:

- Blooming Prairie Public Utilities, Fairmont Public Utilities, Grand Marais Public Utilities, Lake City Utilities, Litchfield Public Utilities, Mora Municipal Utilities, New Prague Utilities Commission, North Branch Municipal Water and Light, Preston Public Utilities, Princeton Public Utilities Commission, Redwood Falls Public Utilities, Spring Valley Utilities, Saint Peter Municipal Utilities, Waseca Utilities, and Wells Public Utilities

- Triad utilities: Austin Utilities*, Owatonna Public Utilities*, Rochester Public Utilities*

* Note - Triad members submitted information separately.

11. New Hampshire Saves represents the following utilities:

- Eversource (NH), Liberty Utilities, New Hampshire Electric Cooperative, and UNITIL

12. New Jersey Clean Energy represents the following utilities:

- Atlantic City Electric, Jersey Central Power & Light (a FirstEnergy Utility), PSE&G, and Rockland Electric Company

13. Efficiency Smart represents the following utilities:

- Beach City, Bowling Green, Brewster, Columbiana, Dover, Edgerton, Eldorado, Elmore, Galion, Genoa, Georgetown, Glouster, Hamilton, Hubbard, Jackson Center, Lakeview, Minster, Monroeville, Napoleon, New Wilmington, Newton Falls, Oberlin, Shelby, St. Marys, Wadsworth, Wellington, Woodville, and Yellow Springs

14. Focus on Energy represents the following investor owned utilities:

- Alliant Energy, Madison Gas & Electric, We Energies, Wisconsin Public Service, and Xcel Energy

- For a complete list of participating municipal and electric cooperative utilities check the website: www.focusonenergy.com/about/participating-utilities

Partner Contact Directory

The table below provides additional information to help connect with energy efficiency program sponsors and find out more information about their incentive programs.

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
AR	American Electric Power – Southwestern Electric Power Company	Watkins, Phillip	pawatkins@aep.com	479-973-2406	888-266-3130	http://www.swepcogridsmart.com/
AR	The Empire District Electric Company	Hackney, Nate	nhackney@empiredistrict.com	417-625-6519	800-206-2300	http://www.empiredistrict.com/energysolutions
AR	Entergy Arkansas	Galdamez, Gerardo	ggaldam@entergy.com	501-377-4459	877-212-2420	http://www.entergyarkansas.com/your_home/save_money/ee/residential-lighting.aspx
AZ	Arizona Public Service	Osterman, Dresden (Residential)	dresden.osterman@aps.com	602-250-2924	800-783-7253	https://www.aps.com/en/residential/savemoneyandenergy/lighting/pages/home.aspx?src=lighting
		Dobberpuhl, Wayne (Commercial)	wayne.dobberpuhl@aps.com	602-250-2535	866-277-5605	https://www.aps.com/en/business/savemoney/businesssolutions/pages/home.aspx
AZ	Salt River Project	Hughes, Tanya	tanya.hughes@srpnet.com	602-236-5979	<i>Not provided</i>	http://www.savewithsrp.com/rd/led.aspx
CA	Alameda Municipal Power	<i>Not provided</i>	ledrebate@alamedamp.com	<i>Not provided</i>	<i>Not provided</i>	http://www.alamedamp.com/residential-led-rebates
		Owens, Meredith	mowens@alamedamp.com	510-748-3947	<i>Not provided</i>	http://www.alamedamp.com/commercial-lighting-retrofit-turn-key
CA	Burbank Water & Power	Kulkarni, Kapil	kkulkarni@burbankca.gov	818-238-3792	818-238-3730	https://www.burbankwaterandpower.com/incentives-for-residents/residential-rebates-home-rewards
CA	Glendale Water & Power	Garcia, Herbert	<i>Not provided</i>	818-551-3080	818-548-3300	http://www.glendaleca.gov/government/city-departments/glendale-water-and-power/residents/compact-flourescent-light-bulbs
CA	Lodi Electric Utility	Bell, Kevin	kbell@lodielectric.com	209-333-6815	<i>Not provided</i>	http://www.lodielectric.com/eurebates.html?page=a
CA	Lompoc City Electric	Kammer, Mary	m_kammer@ci.lompoc.ca.us	805-736-1261	<i>Not provided</i>	http://www.cityoflompoc.com/utilities/conservation/
CA	Pacific Gas and Electric Company	Kan, Winsey (Residential)	winsey.kan@pge.com	<i>Not provided</i>	<i>Not provided</i>	http://www.pge.com/en/myhome/saveenergymoney/rebates/advancedled/index.page?wt.mc_id=vanity_advancedled
		Shah, Pauravi (Commercial)	pauravi.shah@pge.com	<i>Not provided</i>	<i>Not provided</i>	http://www.pge.com/en/mybusiness/save/rebates/lighting/led/index.page?wt.mc_id=vanity_led
CA	Pacific Power	Kramer, Jessica	jkramer@peci.org	503-595-4435	800-942-0266	http://homeenergysavings.net/in/california?region=california
CA	Riverside Public Utilities	Gleason, Ryan	rgleason@riversideca.gov	951-826-5669	800-685-2722	http://www.greenriverside.com/energy-star&zone=residential
CA	Sacramento Municipal Utility District	Araiza, Alex	alex.araiza@smud.org	916-732-5545	<i>Not provided</i>	https://www.smud.org/en/residential/save-energy/rebates-incentives-financing/energy-efficient-lighting/index.htm
CA	San Diego Gas and Electric	Cox, Jeff	jcox2@semprautilities.com	858-650-6125	800-644-6133	http://www.sdge.com/save-money/bright-ideas-savings

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State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
CA	Silicon Valley Power, City of Santa Clara, CA	Medeiros McEnroe, Mary	mmedeiros@santaclaraca.gov	408-615-6646	408-244-SAVE (7283)	http://siliconvalleypower.com/index.aspx?page=2097
CA	Southern California Edison	Greenburg, Richard	richard.greenburg@sce.com	626-302-0728	Not provided	https://www.sce.com/wps/portal/home/residential/
CO	Colorado Springs Utilities	Burnsall, Doug	dburnsall@csu.org	719-668-8503	719-688-4800	https://www.csu.org/pages/residential.aspx
CO	Fort Collins Utilities	Shafii, Crystal	cshafii@fcgov.com	970-221-6796	Not provided	http://www.fcgov.com/utilities/residential/conserves/lighting
CO	Gunnison County Electric Association, Inc.	Garrison, Alantha	agarrison@gcea.coop	970-641-7319	Not provided	http://www.gcea.coop/content/led-bulbs-fixtures-led-lighting-built
CO	Holy Cross Energy	Wiener, Mary	mwiener@holycross.com	970-947-5432	Not provided	https://www.holycross.com/rebates
CO	La Plata Electric Association	Schwantes, Mark	mschwantes@lpea.coop	970-382-3511	Not provided	http://www.lpea.coop/
CO	Loveland Water and Power	Lindsey Bashline	lindsey.bashline@cityofloveland.org	970-962-3000	Not provided	http://www.cityofloveland.org/index.aspx?page=462
CO	Platte River Power Authority	Perry, Adam	perrya@prpa.org	970-226-4000	Not provided	http://www.prpa.org/energy-efficiency-new/
CO	Xcel Energy	Sherman, Kim (Residential)	kim.sherman@xcelenergy.com	612-337-2360	Not provided	http://responsiblebynature.com/lighting?noredirect=1
		Startz, Emily (Commercial)	emily.a.startz@xcelenergy.com	303-294-2188	800-481-4700	http://responsiblebynature.com/
CT	Eversource (fka, Connecticut Light & Power)	Pernia, Jesus	jesus.pernia@nu.com	860-665-5331	877-WISE-USE	http://www.energizect.com/
CT	The United Illuminating Company	Murphy, Elizabeth	elizabeth.murphy@uinet.com	Not provided	Not provided	
DC	DC Sustainable Energy Utility	Glatting, Stacy	sglatting@dcseu.com	202-677-4802	202-479-2222	https://www.dcseu.com/for-my-home
FL	JEA	Tilden, Payson	tildpj@jea.com	904-665-6187	866-272-8628	https://www.jea.com/ways_to_save/residential_rebates/
FL	Kissimmee Utility Authority	Grieves, Scott	sgrieves@kua.com	407-933-9800	407-933-9800	http://www.kua.com/resources/rebates.pdf
GA	Georgia Power Company	Smith, Jeff (Residential)	jksmith@southernco.com	Not provided	877-310-5607	http://residential.georgiapower.com/products-programs/lighting/
		Chiang, Lily (Commercial)	lchiang@southernco.com	404-506-1683	877-310-5607	http://www.georgiapower.com/energy-efficiency/business/home.cshtml
HI	Hawaii Energy	Fukumoto, Rachel	rachel.t.fukumoto@leidoss.com	Not provided	808-537-5577	https://hawaiienergy.com/for-homes/rebates/lighting
ID	Rocky Mountain Power, Inc.	Kramer, Jessica	jkramer@peci.org	503-595-4435	800-942-0266	http://homeenergysavings.net/in/idaho?region=idaho

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State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
ID, MT, OR, WA	Bonneville Power Administration	Moore, Sarah	sfmoore@bpa.gov	<i>Not provided</i>	888-553-SIMPLE	http://www.simplestepsnw.com/
ID, OR	Idaho Power Company	Best, Patti	pbest@idahopower.com	208-388-5396	<i>Not provided</i>	https://www.idahopower.com/energyefficiency/residential/programs/energystarlighting/default.cfm
IL	Ameren Illinois	Perry, Deb (Commercial)	dperry2@ameren.com	309-677-5078	866-800-0747	http://www.actonenergy.com
		Lovier, Nick (Residential)	nlovier@ameren.com	309-677-5094	866-838-6918	
IL	Commonwealth Edison	DeBlasio, Andrew	andrew.deblasio@comed.com	<i>Not provided</i>	855-433-2700	https://www.comed.com/home-savings/discounts/pages/default.aspx
IL	Illinois Department of Commerce and Economic Opportunity	Reiff, Andrea	andrea.reiff@illinois.gov	217-785-0164	<i>Not provided</i>	http://www.illinois.gov/dceo/whyillinois/keyindustries/energy/pages/energyefficiency.aspx
IL	MidAmerican Energy	O'Roake, John	jtoroake@midamerican.com	319-341-4415	800-894-9599	http://www.midamericanenergy.com/ee/il_res.aspx
IL	Midwest Energy Efficiency Alliance	Gerson, Sage	sgerson@mwalliance.org	312-374-0928	800-465-6045	http://www.lights4learning.org/
IL, IN, MO, OH	Wabash Valley Power Authority	Matney, Laura	lauram@wvpa.com	317-481-2873	<i>Not provided</i>	https://www.powermoves.com/
IN	Duke Energy	DeSart, Jeff (Online Store)	jeff.desart@duke-energy.com	704-382-7525	<i>Not provided</i>	https://www.duke-energy.com/deals/
IN		Granger, Lari (Residential)	ldgranger@duke-energy.com	704-382-7525	<i>Not provided</i>	
IN	Indianapolis Power & Light	Kritzer, Nicole	nicole.kritzer@aes.com	317-261-6768	<i>Not provided</i>	https://www.iplpower.com/lighting/
IN	Northern Indiana Public Service Company	Abrell, Michele	mabrell@nisource.com	<i>Not provided</i>	844-851-3968	https://www.nipsco.com/save-energy/residential/lighting-program
IN	Vectren Energy Delivery	Bowman, Kasondra	klbowman@vectren.com	812-491-4161	<i>Not provided</i>	http://portal.ecosconsulting.net/locator/vectren/
IA	Alliant Energy	Mulnik, Amber (Residential)	ambermulnik@alliantenergy.com	319-786-4118	866-255-4268	http://www.alliantenergy.com/saveenergyandmoney/rebates/index.htm
IA		MacLaren, Jackie (Commercial)	jackiemaclaren@alliantenergy.com	319-786-4350		

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State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
IA	Central Iowa Power Cooperative	Steven, Russell	russ.steven@cipco.net	319-366-4512, ext. 359	800-362-2154	http://cecnet.net/content/residential-rebates
IA	Linn County REC	Kula, Donna	dkula@linncountyrec.com	<i>Not provided</i>	800-332-5420	http://www.linncountyrec.com/save-energy-and-money/incentives/
IA	MidAmerican Energy	O'Roake, John	jtoroake@midamerican.com	319-341-4415	800-894-9599	http://www.iowabebright.com/
IA	Spencer Municipal Utilities	Gloyd, Amanda	amanda.gloyd@smunet.net	712-580-5829	712-580-5800	http://www.smunet.net/
IA, MN, ND, SD	Missouri River Energy Services	Scott-Hovland, Rob	robh@mrenergy.com	800-678-4042	<i>Not provided</i>	http://www.brightenergysolutions.org/
IA, MN, SD	Heartland Consumers Power District	Hyland, Ann	ahyland@hcpd.com	605-256-6536	<i>Not provided</i>	http://www.hcpd.com/energy-efficiency/home/residential-led/
KY	Duke Energy	Granger, Lari	ldgranger@duke-energy.com	704-382-7525	<i>Not provided</i>	https://www.duke-energy.com/deals/
LA	Entergy New Orleans	Mills, Derek	dmills@entergy.com	504-670-3527	866-721-0249	http://www.energysmartnola.info/
ME	Efficiency Maine	Meyer, Andy	andy.meyer@efficiencymaine.com	207-213-4148	866-376-2463	http://www.efficiencymaine.com/
MD	Baltimore Gas and Electric Company	Edwards, Cynthia	cynthia.e.edwards@constellation.com	410-470-1312	877-685-7377	http://www.bgesmartenergy.com/
MD	Delmarva Power	Parham, Karen	kdparham@pepco.com	202-872-2500	866-353-5799	https://homeenergysavings.delmarva.com/lighting-program
MD	Potomac Edison (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921-6216	888-267-4685	https://www.firstenergycorp.com/save_energy/save_energy_maryland.html
MD	Southern Maryland Electric Cooperative	Shaw, Jeff	jeff.shaw@smeco.coop	240-528-9801	877-818-4094	https://www.smeco.coop/save
MA	Mass Save	Krasowsky, Daniel	daniel.krasowsky@lmco.com	508-460-0795	877-ESTAR 4 U (877-378-2748)	http://www.masssave.com/residential/lighting-and-appliances
MI	Bay City Electric Light & Power	Eory, Paul	peory@baycitymi.org	989-894-8349	989-894-8350	http://www.baycityenergysmart.org
MI	Coldwater Board of Public Utilities	Granger, Bob	bgranger@coldwater.org	517-279-6910	517-279-9531	http://www.coldwater.org
MI	Consumers Energy	Conant, Emily	emily.conant@cmsenergy.com	517-768-5450	888-989-7242	http://www.consumersenergy.com/myhome
MI	DTE Energy	Cameron, Knox	cameronk@dteenergy.com	313-235-4668	866-796-0512	http://dteenergy.com/saveenergy
MI	Efficiency United	Garver, Brett	brett.garver@clearesult.com	517-999-2341	866-367-3191	http://www.efficiencyunited.com

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MI	Holland Board of Public Works	Roberson, Deena	droberson@hollandbpw.com	616-355-1534	616-355-1500	http://www.hollandbpw.com
MI	Lansing Board of Water & Light	Baumgartner, Andy	atb@lbwl.com	517-702-6795	517-702-6006	http://www.lbwl.com/energysavers
MN	Alexandria Light & Power	Gesell, Vicki	vgesell@alutilities.com	<i>Not provided</i>	<i>Not provided</i>	http://www.alutilities.com/
MN	Alliant Energy	Mulnik, Amber (Residential)	ambermulnik@alliantenergy.com	319-786-4118	866-255-4268	http://www.alliantenergy.com/rebates
		MacLaren, Jackie (Commercial)	jackiemaclaren@alliantenergy.com	319-786-4350	866-255-4268	
MN	Austin Utilities	Lady, Kelly	kellyl@austinutilities.com	507-437-0855	507-433-8886	http://www.austinutilities.com/pages/residential-conserve/
MN	Barnesville Municipal Power	Swenson, Guy	tecmanager@bvillemn.net	218-354-2292	<i>Not provided</i>	http://www.brightenergysolutions.com/foryourhome/
MN	East Grand Forks Water and Light	Abel, Bonnie	babel@egf.mn	<i>Not provided</i>	218-773-1163	http://www.waterandlight.info
MN	Marshall Municipal Utilities	Antony, Mark	marka@marshallutilities.com	507-537-7005	<i>Not provided</i>	http://www.marshallutilities.com/
MN	Minnesota Municipal Power Agency	Lillyblad, Kim	kim.lillyblad@avantenergy.com	612-252-6523	<i>Not provided</i>	http://www.mmpa.org/conservation/we-save---home.aspx
MN	Minnesota Power	Trebilcock, Chad	ctrebilcock@mnpower.com	218-355-3061	800-677-8423	http://www.mnpower.com/foundmoney
MN	Minnkota Power Cooperative	Severson, Lisa	lseverson@minnkota.com	218-694-2300	<i>Not provided</i>	http://www.minnkota.com/Conservation/
MN	Owatonna Public Utilities	Hendricks, Jared	hendricksj@owatonnautilities.com	507-446-5432	507-451-2480	http://www.owatonnautilities.com/residential-customers/residential-rebates
MN	Rochester Public Utilities	Humphrey, Stephanie	shumphrey@rpu.org	507-280-1639	507-280-1500	http://www.rpu.org
MN		Bierbaum, Dirk	dbierbaum@rpu.org	507-292-1225	507-280-1500	http://www.rpu.org
MN	Southern Minnesota Municipal Power Agency	O'Neil, John	jp.oneil@smpa.org	507-292-6443	507-583-6683	http://www.saveenergyinmycommunity.com
MN	Xcel Energy	Sherman, Kim	kim.sherman@xcelenergy.com	612-337-2360	<i>Not provided</i>	http://responsiblebynature.com
		Startz, Emily	emily.a.startz@xcelenergy.com	303-294-2188	800-481-4700	
MO	Ameren MO	Dolly, Cara	cdolly@ameren.com	314-554-6447	877-341-2187	http://www.actonenergy.com

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State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
MO	Kansas City Power & Light	Crumpton, Clarissa	clarissa.crumpton@kcpl.com	816-556-2352	816-471-5275	http://www.kcpl.com/save-energy-and-money/for-home/home-rebates/mo/home-lighting-rebate
NE	Nebraska Energy Office	Hauschild, Bruce	bruce.hauschild@nebraska.gov	402-471-2867	Not provided	http://www.neo.ne.gov/loan/index.html
NE	Nebraska Public Power District	Fuehrer, Cory	crfuehr@nppd.com	402-362-7390	Not provided	http://www.nppd.com/save-energy/for-your-home/
NH	New Hampshire Saves Eversource	Peters, Kate	katherine.peters@eversource.com	603-634-3112	877-366-3749	http://www.nhsaves.com/save-home/ways-to-save/lighting/
		Schelling, Jack	schelje@psnh.com	603-634-2721	877-366-3749	
NH	New Hampshire Saves Liberty Utilities	Curran, Margaret	margaret.curran@libertyutilities.com	603-216-3530	877-366-3749	
NH	New Hampshire Saves New Hampshire Electric Cooperative, Inc.	Corbeil, Patti	corbeilp@nhec.com	603-536-8637	877-366-3749	
NH	New Hampshire Saves Unitil	Stephenson, Benjamin	stephenson@unitil.com	603-513-7436	877-366-3749	http://www.unitil.com
		Scott, Rebecca	scott@unitil.com	603-294-5126	877-366-3749	
NJ	New Jersey's Clean Energy Program	Burke, Kevin	kevin.burke2@honeywell.com	866-NJSMART	866-NJSMART	http://www.energyfederation.org/njcleanenergy/default.php
NM	El Paso Electric	Enoch, Crystal	crystal.enoch@epelectric.com	915-351-4212	575-523-3533	www.epesaver.com
		Hardin, Whitney	whitney.hardin@epelectric.com	915-351-4208	575-523-3533	
		Silva, Victor	victor.silva@epelectric.com	Not provided	Not provided	
NM	Public Service Company of New Mexico	van Moorsel, Emma	emma.vanmoorsel@pnm.com	505-241-4425	Not provided	https://www.pnm.com/homelighting
NM	Xcel Energy	Sherman, Kim	kim.sherman@xcelenergy.com	612-337-2360	Not provided	http://responsiblebynature.com
		Startz, Emily	emily.a.startz@xcelenergy.com	303-294-2188	800-481-4700	
NY	New York State Energy Research and Development Authority	Moore, Ryan	rtn@nyserda.ny.gov	212-971-5342 x 3267	877-697-6278	www.nyserda.ny.gov
NY	PSEG Long Island	Schwantner, Linda	linda.schwantner@pseg.com	631-844-3845	877-654-5472	https://www.psegliny.com/page.cfm/efficiency/programs/lighting
NC	Duke Energy	Granger, Lari	ldgranger@duke-energy.com	704-382-7525	Not provided	http://www.duke-energy.com/freecfls/
NC, SC	Duke Energy Progress	Sadler, Amy	amy.sadler@duke-energy.com	919-546-2610	888-247-1168	https://www.progress-energy.com/carolinas/home/save-energy-money/rebates-incentives/twist-and-save.page?
OH	AEP Ohio	Gilliland, Deanna	dmgilliland@aep.com	614-935-3120	866-997-3578	http://www.aepohio.com/save

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State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
OH	Dayton Power & Light Company	McMillen, Kara	kara.mcmillen@dplinc.com	937-331-4766	866-668-9581	http://www.dpandl.com/save
OH	Duke Energy	Granger, Lari	ldgranger@duke-energy.com	704-382-7525	<i>Not provided</i>	https://www.duke-energy.com/deals/default.asp
OH	Efficiency Smart	Bentine, Corey	cbentine@efficiencysmart.org	614-468-4930	877-889-3777	http://www.efficiencysmart.org/for-your-home/home-lighting
OK	Public Service Company of Oklahoma	Casey, Dawn	drcasey@aep.com	918-599-2407	888-776-1366	http://powerforwardwithpso.com
OR	Consumers Power Inc.	Energy Services	info@cpic.coop	541-929-8520	800-942-0266	http://www.cpi.coop/rebate/commercial-rebates/
OR	Energy Trust of Oregon	Dodd, Alecia	adodd@ecova.com	971-201-4299	877-283-0702	http://energytrust.org/residential/incentives/lighting
OR	Salem Electric	Lewis, Jeff	lewis@salemelectric.com	<i>Not provided</i>	503-362-3601	https://www.salemelectric.com/members/energy-star-lighting
OR	West Oregon Electric Cooperative	Rossi, Sarah	sarahr@westoregon.org	503-429-3021	<i>Not provided</i>	http://www.westoregon.org/content/rebates-energy-efficiency
PA	Met-Ed (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921- 6216	888-267-4685	http://www.energysavepa-home.com/lighting
PA	PECO	Gillespie, Nathanael	nathanael.gillespie@exeloncorp.com	215-841-6146	888-5-PECO-SAVE	https://www.peco.com/savings/programsandrebates/residential/pages/pecosmartlightingdiscounts.aspx
PA	Penelec (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921- 6216	888-267-4685	http://www.energysavepa-home.com/lighting
PA	Penn Power (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921- 6216	888-267-4685	http://www.energysavepa-home.com/lighting
PA	PPL Electric Utilities	Westring, Natalie	navega@pplweb.com	484-634-3052	866-660-4551	http://www.pplelectric.com/e-power
PA	West Penn (FirstEnergy utility)	Rivera, Jennifer	jrivera@firstenergycorp.com	610-921- 6216	888-267-4685	http://www.energysavepa-home.com/lighting
RI	National Grid	Krasowsky, Daniel	daniel.krasowsky@lmco.com	508-460-0795	877-ESTAR 4 U (877-378-2748)	www.nationalgridus.com/ri-light
RI	Pascoag Utility District	Round, Harle	hround@pud-ri.org	401-568-6222	<i>Not provided</i>	http://www.pud-ri.org
SC	Duke Energy	DeSart, Jeff	jeff.desart@duke-energy.com	704-382-7525	<i>Not provided</i>	https://www.duke-energy.com/deals/
SC	South Carolina Electric & Gas	<i>Not provided</i>	energyexperts@sceg.com	<i>Not provided</i>	877-784-7234	http://www.sceg.com/foryourbusiness
SD	Xcel Energy	Sherman, Kim	kim.sherman@xcelenergy.com	612-337-2360	<i>Not provided</i>	http://responsiblebynature.com
TN	Memphis Light, Gas and Water Division	<i>Not provided</i>	wiseuse@mlgw.org	901-544-6549	901-544-6549	http://www.mlgw.com/community/

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TX	CenterPoint Energy	Kristi Hardy (CFL incentives)	kristi.hardy@centerpointenergy.com	713-207-6974	Not provided	http://www.centerpointelectric.com/cehe/res/efficiency/energystar/
		Calvin Burnham (LED incentives)	calvin.burnham@centerpointenergy.com	713-207-3423	Not provided	
TX	CPS Energy/Fort Collins	Durland, John	jdurland@cpsenergy.com	Not provided	Not provided	www.cpsenergy.com/en/my-home/ways-to-save/rebates-rebate.html
UT	Rocky Mountain Power, Inc.	Kramer, Jessica	jkramer@peci.org	503-595-4435	800-942-0266	http://homeenergysavings.net/in/utah?region=utah
VT	Burlington Electric Department	Burns, Chris	cburns@burlingtonelectric.com	802-865-7337	Not provided	http://www.burlingtonelectric.com
VT	Efficiency Vermont	Pugliese, Jenna	jpugliese@efficiencyvermont.com	802-540-7802	888-921-5990	https://www.efficiencyvermont.com/for-my-home/ways-to-save-and-rebates/lighting
		Bonn, Lara	lbonn@veic.org	802-540-7853	888-921-5990	
WA	Avista Utilities	Humphrey, Rachelle	rachelle.humphrey@avistacorp.com	509-495-2099	800-727-9170	https://www.avistautilities.com/savings/rebates/pages/cfl.aspx
WA	Clallam County PUD #1	Utility Services Dept.	utility.services.info@clallampud.net	360-565-3249	Not provided	http://www.clallampud.net/conservation
WA	Clark Public Utilities	DePetris, Deborah	ddepetris@clarkpud.com	360-992-3279	360-992-3355	http://www.clarkpublicutilities.com/index.cfm/your-home/lighting/
WA	Pacific Power	Kramer, Jessica	jkramer@peci.org	503-595-4435	800-942-0266	http://homeenergysavings.net/in/washington?region=washington
WA	Puget Sound Energy	Abadilla, Sean	sean.abadilla@pse.com	425-424-6521	800-562-1482	https://pse.com/savingsandenergycenter/rebates/lighting/pages/default.aspx
		Harris, Sarah	sarah.harris@pse.com	425-456-2372	800-562-1482	
WA	Seattle City Light	Couto, Victor	victor.couto@seattle.gov	Not provided	206-684-3800	http://www.seattle.gov/light/homelighting/
		Southard, Ryan	ryan.southard@seattle.gov	Not provided	206-684-3800	http://www.seattle.gov/twistandsave
WA	Snohomish County PUD	Olson, Hillary	hjolson@snopud.com	425-783-1742	425-783-1700	http://www.snopud.com/conservation/homelighting.ashx?p=1140
WA	Tacoma Power	Tamura, Hollis	htamura@cityoftacoma.org	253-502-8643	253-502-8377	http://www.mytpu.org/your/ways-to-save/switch-save.htm
WV	Appalachian Power	Bacon, Zack	zlbacon@aep.com	304-348-4142	888-261-4567	http://takechargetwv.com/residential/products.aspx
		Stafford, Tammy	tcstafford@aep.com	304-348-4182	888-446-7719	
WI	Focus on Energy	Bulman, Chad	chad.bulman@cbi.com	608 230 7019	800-762-7077	https://focusonenergy.com/residential/efficient-products-appliances/lighting-and-appliances
WI	Vernon Electric Cooperative	Maxwell, Dave	dmaxwell@vernonelectric.org	608-634-3121	Not provided	http://www.vernonelectric.org/content/rebates
WY	Cheyenne Light Fuel and Power Co.	Stoinski, Alan	alan.stoinski@blackhillscorp.com	307-778-2134	888-454-3312	http://www.cheyennelight.com/save-money-energy
WY	Rocky Mountain Power, Inc.	Kramer, Jessica	jkramer@peci.org	503-595-4435	800-942-0266	http://homeenergysavings.net/in/wyoming?region=wyoming