ENERGY STAR[®] SUMMARY OF WATER HEATER PROGRAMS

The simple choice for energy efficiency.



SEPTEMBER 2017 UPDATE

The U.S. Environmental Protection Agency (EPA) is pleased to provide the **2017 ENERGY STAR® Summary of Water Heater Programs** (Summary). The Summary provides an overview of a variety of programs offered by utilities and other energy efficiency program sponsors in the United States to promote ENERGY STAR certified commercial and residential water heaters. The Summary includes information provided by energy efficiency program sponsors and describes their current program offerings in 2017-2018 and beyond.

Each ENERGY STAR water heater program is summarized with a focus on incentives (e.g., mail-in rebates, recycling), program contacts, and other relevant program details. Participation in the Summary is voluntary and therefore may not represent all promotions and incentives available across the country. The information in this Program Summary is current as of August 15, 2017. More current or additional information may be available at www.energystar.gov/rebatefinder.

The Summary of Water Heater Programs is divided into the following sections:

- 1. Executive Summary
- 2. Program Budget Map, National Water Heater Promotion Charts and Graphs

 Overview of promotion types for water heater programs across the United States.

- **3. Programs Information** An overview table of current water heater promotions organized by state.
- 4. Partner Contact Directory Program websites, hotlines, and contact information for program managers.

If you have any questions or comments about the ENERGY STAR Summary of Water Heater Programs, please contact Nora Lovrien Buehler at ICF, at <u>Nora.LovrienBuehler@icf.com</u> or 202-862-1589.

Table of Contents

Executive Summary	2
Water Heater Program Budget Map	3
Promotion Charts and Graphs	4
Program Information	7
Partner Contact Directory	16

Executive Summary

The 2017 ENERGY STAR Summary of Water Heater Programs (Summary) presents information submitted by 144 energy efficiency program sponsors from across the United States, including 7 "umbrella organizations" and statewide programs running promotions on behalf of or in conjunction with cooperative or municipal utilities and investor-owned utilities. Partners have provided information on 354 individual incentive and promotion programs for ENERGY STAR water heaters. To improve the accuracy of available promotions nationwide, information submitted under umbrella organizations has been accounted for individually for each member utility, unless otherwise indicated as a statewide or centrally administered program.

From the information submitted by energy efficiency program sponsors, the key highlights include:

Program Budgets – Partners were asked to categorize their water heater program budgets into buckets demonstrating order of magnitude and range (e.g., less than \$50K, \$50K - \$250K, \$1 - \$5 Million). To calculate state totals, the mid-point of each bucket for each partner was summed within the state. Since exact budget information has not been provided, nor have all partners given budget information (see the <u>Water Heater Program Budget Map</u> on page 3 for more details), a precise total cannot be determined. In 2017, based on the mid-point calculation, water heater programs were funded at just over \$208 Million, which is an increase from the estimated \$159 Million in 2016. The increase may be explained by the growth in overall incentives (2017 = 354, 2016 = 236) and/or because partners have elected to provide more budget data.

Promotions by Dollar Amount – Incentives in 2017 range from \$20 for gas storage water heaters to \$12,500 for commercial water heaters. The average incentives for gas storage water heaters, tankless gas water heaters, and solar water heaters incentive types decreased from 2016, while the average incentives for commercial water heaters increased (this may be due to one commercial water heater amounting to \$12,500 that skews the average). In 2017, hybrid heat pumps were included. The largest decrease was for solar water heaters, which declined from an average incentive amount of \$1,170 in 2016 to \$485 in 2017. The largest increase was for commercial water heaters, which increased from an average incentive amount of \$1,550 in 2016 to \$2,300 in 2017. See <u>Average Incentive Amount for ENERGY STAR Water Heaters: 2011-2012, 2015-2017</u> on page 4 for more details on average incentive amounts.

Promotions by Product – Similar to 2016, electric storage water heaters was the most popular promotion in 2017, representing 61% of water heater promotions (up from 50% in 2016). Gas storage water heaters (14%) have the next highest representation, followed by tankless gas water heaters (12%), solar water heaters (9%), and commercial water heaters (4%). See <u>2017 ENERGY STAR Water Heater</u> <u>Promotions by Product Type</u> on page 4 and <u>ENERGY STAR Water Heater Promotions by Product Type</u>: <u>2011-2012, 2015-2017</u> on page 5 for more details.

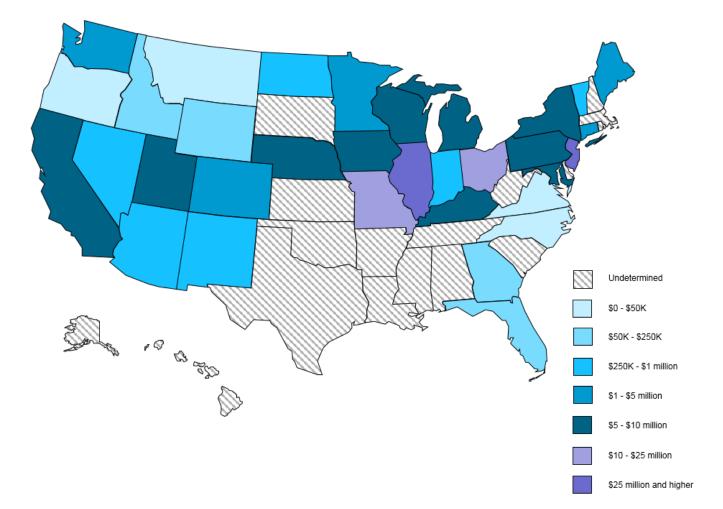
Promotions by Type – As with previous years, almost all of the promotions—92%—are mail-in rebates. Water heater promotions with instant rebates, low-interest loans, bill credits, manufacturer or retailer buydowns and discounts account for the rest. See <u>2017 ENERGY STAR Water Heater Promotions by</u> Incentive Type on page 5 for more details.

Promotions by Region – The Midwest region has the greatest number of water heater promotions with 211, which is an increase from 110 in 2016. The Midwest's high number of promotions in comparison to other regions is largely due to the number of smaller cooperative and municipal utilities offering promotions for water heaters. The West region follows next, with 37. The Mid-Atlantic (28) and the Northeast (31) regions increased slightly in promotions from 2016, while the Southwest (22) and Southeast (22) regions decreased slightly in total promotions from 2016. <u>See 2017 ENERGY STAR</u> Water Heater Promotions by Type and Region on page 6 for more details.

Water Heater Program Budget Map

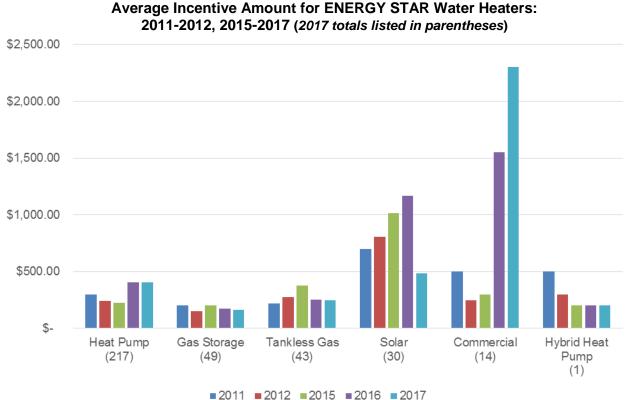
The map below shows program budgets for water heater programs by state as reported by the energy efficiency program sponsors.

NOTE: Energy efficiency program sponsors in the "undetermined" states may implement water heater promotional programs in 2017 and beyond, but were unable or did not elect to provide funding information. Likewise, states highlighted in color may not represent all the partner program budgets, as partners in those states also may have elected not to provide budget information. See the individual program entries for details.

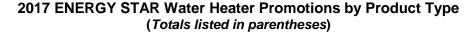


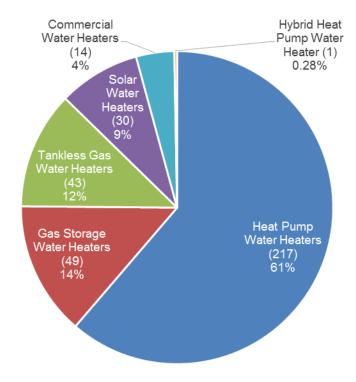
National Water Heater Promotion Charts and Graphs

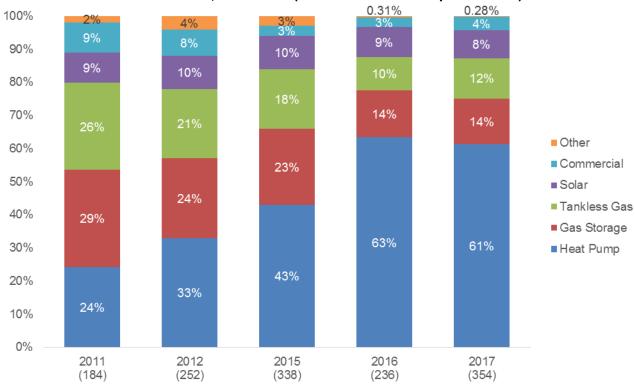
Percentages have been rounded to the nearest whole number for values over 2%. Totals may not equal 100%.



* Excluded from the averages are custom amount incentives based on a KWh or BTU savings rather than fixed dollar amount.

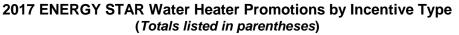


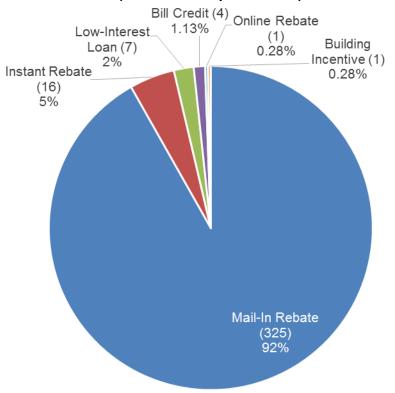


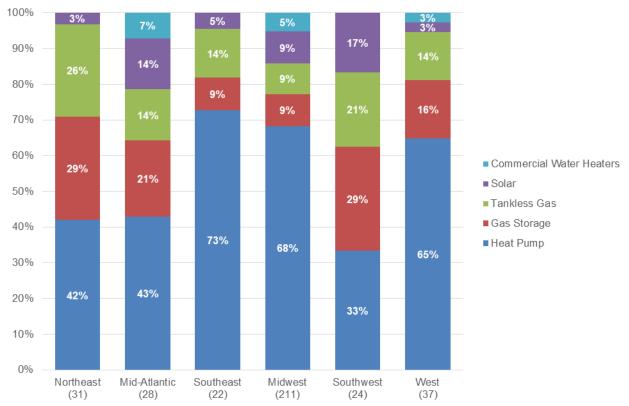


ENERGY STAR Water Heater Promotions by Product Type: 2011-2012, 2015-2017 (Annual totals listed in parentheses)

*The following product types were considered N/A and excluded from the analysis in 2011-2012: Boilers, natural gas boilers, evaporative coolers, gas hybrid, and geothermal heat pumps. In 2011, 7 product offerings were deemed N/A and excluded. In 2012, 7 product offerings were deemed N/A and excluded from the analysis.







2017 ENERGY STAR Water Heater Promotions by Type and Region *(Region totals listed in parentheses)*

Water Heater Programs Information

The table below provides information on products being promoted around the country by energy efficiency program sponsors. The information is organized by state and all promotions and incentives are for ENERGY STAR certified products unless otherwise specified. In some cases, energy efficiency program sponsors have indicated with which partner types they are most interested in working, but may also be open to working with different partner types. Please contact the program sponsor representative, found in the Partner Contact Directory following this section, to learn more about partnership opportunities. Target population is assumed to be residential unless otherwise noted.

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
AR	CenterPoint Energy	Not Provided	433K Residential and Commercial	Tankless Gas Water Heaters	\$500	Mail-in Rebate	1/1/2016	12/31/2019
AZ	APS (Arizona Public Service)	Not Provided	70K Commercial	Heat Pump Water Heaters	\$200- \$250/unit	Instant Rebate	1/1/2011	Ongoing
A 7	Colt Diver Drois et		0701/	Solar Water Heaters	\$0.30/kWh	Mail-in Rebate	1/1/2009	4/30/2017
AZ	Salt River Project	\$50K-\$250K	870K	Heat Pump Water Heaters	\$200-250/unit	Mail-in Rebate	5/8/2016	Ongoing
		\$250K-\$1	1.04 Million Residential and Commercial	Solar Water Heaters	\$11.50/therm up to \$40%	Mail-in Rebate	1/1/2016	12/31/2017
AZ	Southwest Gas	Million	40K Commercial	Tankless Gas Water Heaters	\$375	Mail-in Rebate	1/1/2016	12/31/2017
			40K Commercial	Gas Storage Water Heaters	\$550-\$650	Mail-in Rebate	1/1/2016	12/31/2017
CA	Alameda Municipal Power	\$250K-\$1 Million	29K	Heat Pump Water Heaters	\$500	Online Rebate	1/1/2016	Ongoing
CA	Modesto Irrigation District	Less than \$50K	90K	Heat Pump Water Heaters	\$100	Mail-in Rebate	6/1/2012	Ongoing
СА	Pacific Gas and Electric Company	Not Provided	6 Million	Gas Storage Water Heaters	\$125	Mail-in Rebate	1/1/2016	12/31/2017
CA	(PG&E)	Not Flovided		Heat Pump Water Heaters	\$300	Mail-in Rebate	1/1/2016	12/31/2017
CA	Pacific Power	\$50K-\$250K	40K	Heat Pump Water Heaters	Up to \$600	Mail-in Rebate	5/12/2014	Ongoing
CA	Sacramento Municipal Utility District (SMUD)	\$50K-\$250K	600K	Heat Pump Water Heaters	\$1000 or \$1500	Mail-in Rebate	1/1/2017	12/31/2017
CA	Silicon Valley Power, City of Santa Clara, CA	Less than \$50K	Residential	Heat Pump Water Heaters	\$1,000	Mail-in Rebate	7/1/2011	6/30/2017
				Gas Storage Water Heaters	\$100	Instant Rebate		
СА	Southern California Gas	Not Provided	Residential	Tankless Gas Water Heaters	\$100	Instant Rebate	1/1/2017	12/31/2017
CA	(SoCalGas)	Not Flovided	Residential	Gas Storage Water Heaters	\$100	Mail-in Rebate	1/1/2017	12/31/2017
				Tankless Gas Water Heaters	\$200	Mail-in Rebate		
CA	Southern California Edison	\$5-\$10 Million	4.3 Million	Hybrid Heat Pump Water Heater	\$200	Mail-in Rebate	1/1/2017	12/31/2017
CA	Turlock Irrigation District	Not Provided	Not Provided	Heat Pump Water Heaters	\$350	Mail-in Rebate	1/1/2017	Ongoing
CA	Southwest Gas	\$250K-\$1 Million	190K Residential and Commercial	Tankless Gas Water Heaters	\$200	Mail-in Rebate	1/1/2016	12/31/2017
	Colorado Springs	Less than	185K	Gas Storage Water Heaters	\$50	Mail-in Rebate	1/5/2013	12/31/2017
CO	Utilities	\$50K	210K Residential and Commercial	Solar Water Heaters	\$1,000	Mail-in Rebate	1/1/2013	12/31/2017
СО		Less than \$50K		Heat Pump Water Heaters	\$50-\$70	Mail-in Rebate	1/1/2010	Ongoing

Prepared by ICF for the U.S. Environmental Protection Agency

Page 7 of 22

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE	
	Gunnison County Electric Association, Inc.		7.5K Residential and Commercial	Heat Pump Water Heaters	\$370-\$390	Mail-in Rebate			
со	Holy Cross Energy	\$1-\$5 Million	45K	Heat Pump Water Heaters	Up to \$300	Mail-in Rebate	1/1/2016	Ongoing	
			1K-5K	Gas Storage Water Heaters	\$70	Mail-in Rebate			
СО	Xcel Energy	\$50K-\$250K		Tankless Gas Water Heaters	\$100	Mail-in Rebate	1/1/2014 12/31/20	12/31/2018	
			Less than 1K	Heat Pump Water Heaters	\$450	Mail-in Rebate			
СТ	Connecticut Natural Gas	\$250K-\$1	146.5K	Gas Storage Water Heaters	\$300	Instant Rebate	1/1/2017	12/31/2017	
	Company	Million		Tankless Gas Water Heaters	\$300	Instant Rebate			
		\$250K-\$1	1.2 Million	Heat Pump Water Heaters	Up to \$600	Instant Rebate/Mail- in Rebate	1/1/2017	12/31/2017	
СТ	Eversource	Million	188K	Tankless Gas Water Heaters	\$300	Instant Rebate	1/1/2017	12/31/2017	
				Gas Storage Water Heaters	\$300	Instant Rebate	1/1/2017	12/31/2017	
СТ	Southern Connecticut Gas	\$250K-\$1	106.5K	Gas Storage Water Heaters	\$300	Instant Rebate	1/1/2017	12/31/2017	
	Company	Million		Tankless Gas Water Heaters	\$300	Instant Rebate			
СТ	The United Illuminating Company	\$250K-\$1 Million	1.2 Million	Heat Pump Water Heaters	Up to \$600	Instant Rebate/Mail- in Rebate	1/1/2017	12/31/2017	
				Gas Storage Water Heaters	\$100-\$500	Mail-in Rebate			
DC	DC Sustainable Energy Utility	Not Provided	Residential	Tankless Gas Water Heaters	\$300	Mail-in Rebate	10/1/2016	9/30/2017	
				Heat Pump Water Heaters	\$500	Mail-in Rebate			
	City of		Residential	Heat Pump Water Heaters	\$300	Mail-in Rebate			
FL	Tallahassee, Florida	Not Provided		Heat Pump Water Heaters	Varies	Low-Interest Loan	10/1/2013	Ongoing	
			Residential and Commercial	Solar Water Heaters	Varies	Low-Interest Loan			
FL	Kissimmee Utility Authority	\$50K-\$250K	64K Residential and Commercial	Heat Pump Water Heaters	25% up to \$325	Mail-in Rebate	2/1/2014	Ongoing	
FL	Orlando Utilities	Not Provided	Residential and	Heat Pump Water Heaters	100% of cost, up to \$650	Mail-in Rebate	2/17/2017	Ongoing	
	Commission		Commercial	Heat Pump Water Heaters	From \$90- \$1,630	Mail-in Rebate	2/17/2017	Ongoing	
GA	Jackson Electric Membership Corporation	\$50K-\$250K	200K	Heat Pump Water Heaters	\$500	Mail-in Rebate	1/1/2013	12/31/2017	
н	Hawai'i Energy	Not Provided	350K	Heat Pump Water Heaters	\$300	Mail-in Rebate	7/1/2016	6/30/2017	
	i lawai i Elleiyy			Solar Water Heaters	\$500	Instant Rebate	771/2010	0/30/2017	
			Commercial	Commercial Water Heaters	\$300	Mail-in Rebate			
IA	Alliant Energy	\$5-\$10 Million		Gas Storage Water Heaters	\$70-\$75	Mail-in Rebate	1/1/2014	12/31/2018	
	Allant Enorgy	\$5-\$10 Million	Residential and	Tankless Gas Water Heaters	\$200-\$300	Mail-in Rebate	1, 1, 2014		
				Heat Pump Water Heaters	\$300-\$500	Mail-in Rebate			

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
IA	Black Hills Energy	\$50K-\$250K	151K	Tankless Gas Water Heaters	\$300	Mail-in Rebate	1/1/2017	12/31/2017
IA	Central Iowa Power Cooperative (CIPCO) (Representing 13 member utilities)*	Less than \$50K	320K	Heat Pump Water Heaters Solar Water Heaters	\$650 \$350	Mail-in Rebate Mail-in Rebate	1/1/2017	12/31/2017
IA	MidAmerican Energy	Not Provided	Not Provided	Gas Storage Water Heaters Heat Pump	\$25-\$125 \$300-\$400	Mail-in Rebate Mail-in	1/1/2017	12/31/2017
IA	Spencer Municipal	\$50K-\$250K	11.3K	Water Heaters Heat Pump Water Heaters	\$500	Rebate Mail-in Rebate	1/1/2017	10/01/2017
IA	Utilities	\$250K-\$1 Million	11.3K	Solar Water Heaters	\$500	Mail-in Rebate	1/1/2017	12/31/2017
IA, MN, ND, SD	Missouri River Energy Services (Representing 61 communities)*	Not Provided	Residential	Heat Pump Water Heaters	\$100	Mail-in Rebate	1/1/2014	Ongoing
ID	Rocky Mountain Power, Inc.	\$50K-\$250K	66K	Heat Pump Water Heaters	Up to \$550	Mail-in Rebate	4/14/2014	Ongoing
ID, MT, OR, WA	Bonneville Power Administration (BPA utilities)*	Less than \$50K	Residential	Heat Pump Water Heaters	\$300-\$500	Mail-in Rebate	10/1/2016	9/30/2017
IL	Ameren Illinois	Not Provided	Commercial	Commercial Water Heaters Commercial Water Heaters	\$300 \$500	Mail-in Rebate Mail-in Rebate	6/1/2016	5/31/2017
	MidAmerican	Not Provided	Not Provided	Tankless Gas Water Heaters	\$250	Mail-in Rebate	1/1/2017	12/31/2017
IL	Energy	Not Provided	Residential	Heat Pump Water Heaters	\$300-\$400	Mail-in Rebate	1/1/2017	12/31/2017
IL	Nicor Gas	\$5-\$10 Million	Residential	Gas Storage Water Heaters	Up to \$600	Mail-in Rebate	6/1/2016	12/1/2017
IL	North Shore Gas	\$1-\$5 Million	159K Commercial	Commercial Water Heaters Tankless Gas	\$1.50-\$2.50 per MBH	Mail-in Rebate Mail-in	6/1/2016	12/31/2017
			159K 828K	Water Heaters Commercial	\$150 \$1.50-\$2.50	Rebate Mail-in	6/1/2016	
IL	Peoples Gas	\$10-\$20 Million	Commercial	Water Heaters	per MBH	Rebate Mail-in	6/1/2016	5/31/2017
		WINION	828K	Water Heaters	\$150	Rebate	6/1/2015	
IL, IN, MO	Wabash Valley Power Authority (Representing 24 members)*	Less than \$50K	33.3K	Heat Pump Water Heaters	\$400	Mail-in Rebate	1/1/2017	12/31/2017
IN	Duke Energy	Not Provided	Residential	Heat Pump Water Heaters	\$350	Mail-in Rebate	1/1/2016	Ongoing
				Heat Pump Water Heaters	\$30	Mail-in Rebate		
IN	Vectren Energy Delivery	Not Provided	Commercial	Tankless Gas Water Heaters	\$150	Mail-in Rebate	1/1/2017	12/31/2017
				Commercial Water Heaters	\$500	Mail-in Rebate		
KY	AEP Kentucky Power	\$1-\$5 Million	140K Commercial	Heat Pump Water Heaters	\$150	Mail-in Rebate	1/1/2017	12/31/2017
KY	Duke Energy	Not Provided	Residential	Heat Pump Water Heaters	\$350	Mail-in Rebate	1/1/2016	Ongoing
KY	Louisville Gas and Electric/Kentucky Utilities	\$1-\$5 Million	Residential	Heat Pump Water Heaters	\$300	Mail-in Rebate	11/9/2011	Ongoing
LA	CLECO Corporation	Not Provided	Residential	Heat Pump Water Heaters	\$250	Mail-in Rebate	8/1/2014	7/31/2017

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
MD	Baltimore Gas and Electric Company (BGE)	\$1-\$5 Million	1.2 Million	Heat Pump Water Heaters	\$500	Mail-in Rebate	1/1/2015	12/31/2017
MD	Delmarva Power	\$250K-\$1 Million	172.5K	Heat Pump Water Heaters	\$500	Mail-in Rebate	1/1/2015	12/31/2017
MD	Potomac Electric Power Company (Pepco)	\$1-\$5 Million	482K	Heat Pump Water Heaters	\$500	Mail-in Rebate	1/1/2015	12/31/2017
MD	Southern Maryland Electric Cooperative (SMECO)	\$1-\$5 Million	137K	Heat Pump Water Heaters	\$500	Mail-in Rebate	1/1/2015	12/31/2017
			Commercial	Commercial Water Heaters	\$12500	Mail-in Rebate		
			Residential and Commercial	Gas Storage Water Heaters	\$50	Mail-in Rebate		
MD	Washington Gas	Not Provided	Commercial	Gas Storage Water Heaters	\$800	Mail-in Rebate	1/1/2017	12/31/2017
			Commercial	Tankless Gas Water Heaters	\$500	Mail-in Rebate		
			Residential	Tankless Gas Water Heaters	\$230	Mail-in Rebate		
ME	Efficiency Maine	\$1-\$5 Million	1.3 Million	Heat Pump Water Heaters	\$750	Mail-in Rebate	1/1/2017	12/31/2017
MI	Bay City Electric	Less than	22K	Heat Pump Water Heaters	\$500	Bill Credit	1/1/2015	Ongoing
IVII	Light & Power	\$50K		Solar Water Heaters	\$500	Bill Credit	1/1/2015	Ongoing
MI	Coldwater Board	Less than	6K	Heat Pump Water Heaters	\$150	Mail-in Rebate	0/4/2040	40/04/0047
IVII	of Public Utilities	\$50K		Heat Pump Water Heaters	\$150	Mail-in Rebate	9/1/2010	12/31/2017
			Residential	Gas Storage Water Heaters	\$75	Mail-in Rebate		
			Residential	Tankless Gas Water Heaters	\$50-\$100	Mail-in Rebate		
	Consumers			Commercial Water Heaters	\$0.75-\$2.00 per MBH	Mail-in Rebate		
MI	Energy	Not Provided	1.7 Million Commercial	Gas Storage Water Heaters	\$50-\$100 for units under 80 gal., \$0.75 per MBH for units over 80 gal.	Mail-in Rebate	1/1/2017	12/31/2017
MI	Holland Board of Public Works	\$50K-\$250K	25K	Heat Pump Water Heaters	\$150	Mail-in Rebate	1/1/2017	12/31/2017
MI	Lansing Board of Water & Light	Less than \$50K	83K	Heat Pump Water Heaters	\$150	Mail-in Rebate	1/1/2012	Ongoing
MN	Austin Utilities	\$250K-\$1 Million	10.4K	Gas Storage Water Heaters Tankless Gas	\$50-\$100	Mail-in Rebate Mail-in	1/1/2017	Ongoing
				Water Heaters Gas Storage	\$200-\$250	Rebate		
	CenterPoint		700K	Water Heaters Tankless Gas	\$70-\$200	Rebate Mail-in		
MN	Energy	Not Provided		Water Heaters Commercial	\$250-\$350	Rebate	1/1/2017	12/31/2017
	Morobell Musician	Loco there	Commercial	Water Heaters	\$200-\$400	Rebate		
MN	Marshall Municipal Utilities	Less than \$50K	6.4K	Heat Pump Water Heaters	\$500	Mail-in Rebate	1/1/2010	Ongoing

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
				Solar Water Heaters	\$20-\$2,000	Mail-in Rebate		
			0001/	Commercial Water Heaters	\$500	Mail-in Rebate		
MN	Minnesota Energy Resources	\$250K-\$1 Million	200K Residential and Commercial	Gas Storage Water Heaters	\$45-\$300	Mail-in Rebate	1/1/2010	12/31/2017
			Commercial	Tankless Gas Water Heaters	\$250-\$300	Mail-in Rebate		
MN	Minnesota Power	Not Provided	Residential	Heat Pump Water Heaters	\$50	Mail-in Rebate	1/1/2017	12/31/2017
MN	Owatonna Public	\$50K-\$250K	10K	Gas Storage Water Heaters	\$50-\$100	Mail-in Rebate	1/1/2011	Ongoing
IVIIN	Utilities	φ301(-φ2301(Tankless Gas Water Heaters	\$200-\$250	Mail-in Rebate	1/1/2011	Ongoing
MN	Xcel Energy	\$250K-\$1	2K	Gas Storage Water Heaters	\$40-\$150	Mail-in Rebate	1/1/2015	12/31/2018
IVIIN	XCer Energy	Million	500	Tankless Gas Water Heaters	\$100	Mail-in Rebate	1/1/2013	12/31/2010
МО	Ameren Missouri Electric	\$1-\$5 Million	1.2 Million	Heat Pump Water Heaters	\$500	Mail-in Rebate	5/1/2016	2/28/2019
МО	Ameren Missouri	\$250K-\$1	1.2 Million Residential and	Gas Storage Water Heaters	\$200	Mail-in Rebate	6/19/2017	2/28/2019
	Gas	Million	Commercial	Tankless Gas Water Heaters	\$300	Mail-in Rebate	0/10/2017	2,20,2010
МО	Kansas City Power & Light	\$5-\$10 Million	500K	Heat Pump Water Heaters	\$500	Mail-in Rebate	4/1/2016	3/31/2019
МО	The Empire District Gas	Less than	40K Residential and	Gas Storage Water Heaters	\$75	Mail-in Rebate	4/1/2010	Ongoing
	Company	\$50K	Commercial	Tankless Gas Water Heaters	\$200	Mail-in Rebate	1, 1, 2010	ongoing
MS	Atmos Energy	Not Provided	Residential and	Tankless Gas Water Heaters	\$250	Mail-in Rebate	6/3/2014	12/31/2017
	Corporation		Commercial	Gas Storage Water Heaters	\$100	Mail-in Rebate		
MS	CenterPoint	Not Provided	100K Residential and	Gas Storage Water Heaters	\$50-\$100	Mail-in Rebate	1/1/2017	12/31/2017
	Energy		Commercial	Tankless Gas Water Heaters	\$250	Mail-in Rebate		
MT	Flathead Electric Cooperative, Inc.	Not Provided	Residential and Commercial	Heat Pump Water Heaters	\$500	Mail-in Rebate	4/1/2015	Ongoing
NC	Carteret-Craven Electric Cooperative	Less than \$50K	Residential	Heat Pump Water Heaters	\$200	Mail-in Rebate	1/1/2015	12/31/2017
NC	Duke Energy	Not Provided	Residential	Heat Pump Water Heaters	\$350	Mail-in Rebate	1/1/2016	Ongoing
NC	Lumbee River EMC	Not Provided	Residential	Heat Pump Water Heaters	\$250	Mail-in Rebate	1/1/2011	Ongoing
NC, SC	Duke Energy Progress	Not Provided	Residential	Heat Pump Water Heaters	\$350	Mail-in Rebate	1/1/2013	Ongoing
ND	Xcel Energy	\$250K-\$1	5K-200K	Gas Storage Water Heaters	\$40-\$70	Mail-in Rebate	1/1/2015	12/31/2018
		Million		Tankless Gas Water Heaters	\$100	Mail-in Rebate		
NE	MidAmerican Energy	Not Provided	Not Provided	Gas Storage Water Heaters	\$50-\$100	Mail-in Rebate	1/1/2017	12/31/2017
				Commercial Water Heaters	Low Interest Loan	Low Interest Loan	1/1/2010	
NE	Nebraska Energy	\$5 - \$10 Million	Not Provided	Heat Pump Water Heaters	Low Interest Loan	Low Interest Loan	1/2/2010	Ongoing
	Office	Million		Gas Storage Water Heaters	Low Interest Loan	Low Interest Loan	1/3/2010	
				Solar Water Heaters	Low Interest Loan	Low Interest Loan	1/4/2010	

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
NE	Nebraska Energy Office	Less than \$50K	Not Provided	Tankless Gas Water Heaters	Low Interest Loan	Low Interest Loan	1/5/2010	
	New Jersey	\$35-\$50		Gas Storage Water Heaters	\$100	Mail-in Rebate	7/1/00/15	12/31/2018
NJ	Natural Gas	Million	Residential	Tankless Gas Water Heaters	\$100	Mail-in Rebate	7/1/2015	Ongoing
				Gas Storage Water Heaters	\$500	Mail-in Rebate		
NJ	New Jersey's Clean Energy Program	\$10-\$20 Million	Residential	Heat Pump Water Heaters	\$500	Mail-in Rebate	7/1/2017	6/30/2018
	riogram			Solar Water Heaters	\$1,200	Mail-in Rebate		
NH	Eversource	Not Provided	Residential	Heat Pump Water Heaters	\$500-\$600	Mail-in Rebate	1/1/2017	12/31/2017
NH	Liberty Utilities	Not Provided	Residential	Heat Pump Water Heaters	\$500-\$600	Mail-in Rebate	1/1/2017	12/31/2017
NH	New Hampshire Electric Cooperative, Inc.	Not Provided	Residential	Heat Pump Water Heaters	\$500-\$600	Mail-in Rebate	1/1/2017	12/31/2017
NH	Unitil	Not Provided	Residential	Heat Pump Water Heaters	\$500-\$600	Mail-in Rebate	1/1/2017	12/31/2017
NIM	New Mexico Gas	\$250K-\$1	470K	Tankless Gas Water Heaters	\$225-\$300	Mail-in Rebate	4/1/2016	2/24/2017
NM	Company	Million	470K	Gas Storage Water Heaters	\$225-300	Mail-in Rebate	4/1/2016	3/31/2017
NV	Southwest Gas	\$250K-\$1 Million	720K Residential and Commercial	Solar Water Heaters	Up to 50% or \$30,000	Mail-in Rebate	Ongoing	Ongoing
				Heat Pump Water Heaters	\$500	Mail-in Rebate		
NY	Con Edison Company	Not Provided	Residential	Tankless Gas Water Heaters	\$400	Mail-in Rebate	1/1/2017	12/31/2017
				Gas Storage Water Heaters	\$100	Mail-in Rebate		
				Gas Storage Water Heaters	Up to \$200	Mail-in Rebate		
NY	National Grid	Not Provided	Not Provided	Heat Pump Water Heaters	Up to \$400	Mail-in Rebate	1/1/2017	12/31/2017
				Tankless Gas Water Heaters	Up to \$400	Mail-in Rebate		
NY	Rochester Gas & Electric	\$1-\$5 Million	280K	Gas Storage Water Heaters	\$100	Mail-in Rebate	10/1/2016	12/31/2017
	Corporation (RG&E)	ψ1 ψ0 IVIIIIOΠ		Tankless Gas Water Heaters	\$200	Mail-in Rebate	10/1/2010	12/01/2011
NY	New York State Electric & Gas	\$1-\$5 Million	231K	Gas Storage Water Heaters	\$100	Mail-in Rebate	10/1/2016	12/31/2017
	Corporation (NYSEG)	ψ1 ψ0 IVIIIIOΠ		Tankless Gas Water Heaters	\$200	Mail-in Rebate	10/1/2010	12/01/2011
NY	PSEG Long Island	Not Provided	Not Provided	Heat Pump Water Heaters	\$750	Mail-in Rebate	1/1/2017	12/31/2017
ОН	AEP Ohio	\$250K-\$1 Million	1.3 Million	Heat Pump Water Heaters	\$500	Mail-in Rebate	1/1/2017	12/31/2017
		\$1-\$5 Million	50K Commercial	Gas Storage Water Heaters	\$20	Instant Rebate	1/1/2017	12/31/2022
ОН	Columbia Gas of Ohio	\$10-\$20 Million	1.3 Million	Gas Storage Water Heaters	No cost for income qualified customers	Instant Rebate	1/1/2017	12/31/2022
		\$1-\$5 Million	Residential	Gas Storage Water Heaters	\$50	Instant Rebate	4/1/2017	12/31/2022
		\$1-\$5 Million	Residential	Tankless Gas Water Heaters	\$100	Instant Rebate	4/1/2017	12/31/2022

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
		\$250K-\$1 Million	Commercial	Commercial Water Heaters	\$300-\$5,700	Builder Incentive	1/1/2017	4/1/2017
ОН	Duke Energy	Not Provided	Residential	Heat Pump Water Heaters	\$350	Mail-in Rebate	1/1/2016	Ongoing
ОН	Efficiency Smart (Representing 28 communities)*	\$250K-\$1 Million	195K	Heat Pump Water Heaters	\$250	Mail-in Rebate	1/1/2014	12/31/2020
ОН	Paulding-Putnam Electric Cooperative	Less than \$50K	12.4K	Heat Pump Water Heaters	\$350	Mail-in Rebate	1/1/2012	12/31/2017
ОК	CenterPoint Energy	Not Provided	100K Residential and Commercial	Gas Storage Water Heaters Tankless Gas	\$50-\$900 \$250-\$900	Mail-in Rebate Mail-in	1/1/2017	12/31/2019
0.0	Columbia River	Net Dury dela d	Residential and	Water Heaters Heat Pump		Rebate	4/4/0047	0
OR	PUD	Not Provided	Commercial	Water Heaters	\$300-\$500	Bill Credit	1/1/2017	Ongoing
OR	Consumers Power Inc.	Not Provided	Residential	Heat Pump Water Heaters	\$300 or \$500	Mail-in Rebate	10/1/2014	Ongoing
				Heat Pump Water Heaters	\$150	Mail-in Rebate		
OR	Energy Trust of Oregon	Less than \$50K	1.2 Million	Heat Pump Water Heaters	\$300	Mail-in Rebate	1/1/2017	12/31/2017
				Gas Storage Water Heaters	\$100	Mail-in Rebate		
	Met-Ed			Heat Pump Water Heaters	Up to \$300	Mail-in Rebate		
PA	(FirstEnergy utility)	Not Provided	Residential	Solar Water Heaters	Up to \$500	Mail-in Rebate	6/1/2013	5/31/2021
		\$1-\$5 Million		Gas Storage Water Heaters	\$50	Mail-in Rebate	1/2/2017	12/31/2017
PA	PECO	Not Provided	1.4 Million	Heat Pump Water Heaters	\$350	Mail-in Rebate	6/1/2016	40/04/0047
		Not Provided		Gas Storage Water Heaters	\$400	Mail-in Rebate	6/1/2016	12/31/2017
PA	Penelec (FirstEnergy	Not Provided	Residential	Heat Pump Water Heaters	Up to \$300	Mail-in Rebate	6/1/2016	5/31/2021
FA	utility)	Not Flovided	Residential	Solar Water Heaters	Up to \$500	Mail-in Rebate	0/1/2010	5/31/2021
DA	Penn Power	Not Provided	Residential	Heat Pump Water Heaters	Up to \$300	Mail-in Rebate	6/1/2016	E/21/2021
PA	(FirstEnergy utility)	Not Flovided	Residential	Solar Water Heaters	UP to \$500	Mail-in Rebate	0/1/2010	5/31/2021
PA	PPL Electric	\$1-\$5 Million	1.2 Million	Heat Pump Water Heaters	\$300	Mail-in Rebate	6/1/2016	5/31/2021
17	Utilities	φ1 φο Willion	1.2 Willion	Heat Pump Water Heaters	\$400	Mail-in Rebate	6/1/2014	Ongoing
DA	UGI Utilities	Not Drovidod	Residential	Tankless Gas Water Heaters	\$400	Mail-in Rebate	1/1/2017	Ongoing
PA		Not Provided	Commercial	Commercial Water Heaters	\$4/MBH	Mail-in Rebate	1/1/2017	Ongoing
PA	West Penn Power (FirstEnergy	Not Provided	Residential	Heat Pump Water Heaters	Up to \$300	Mail-in Rebate	6/1/2016	5/31/2021
FA	utility)	Not Flovided	Residential	Solar Water Heaters	Up to \$500	Mail-in Rebate	6/1/2016	5/31/2021
ТΧ	CPS Energy/Fort Collins	Not Provided	Residential	Heat Pump Water Heaters	\$200-\$300	Bill Credit	1/1/2007	Ongoing
UT	Rocky Mountain Power, Inc.	\$5-\$10 Million	972K	Heat Pump Water Heaters	\$600	Mail-in Rebate	11/14/2012	Ongoing
VA	Virginia Natural Gas	Less than \$50K	290K	Gas Storage Water Heaters	\$70	Mail-in Rebate	6/1/2016	5/31/2019
VT	Efficiency Vermont	\$250K-\$1 Million	626.6K Residential and Commercial	Heat Pump Water Heaters	\$300-500	Mail-in Rebate	6/1/2017	12/31/2017

STATE	PARTNER NAME	PROGRAM BUDGET	TARGET POPULATION	PRODUCTS	INCENTIVE AMOUNT	INCENTIVE TYPE	START DATE	END DATE
			250K	Gas Storage Water Heaters	\$2.50/kBtu/hr	Mail-in Rebate	1/1/2012	Ongoing
WA	Cascade Natural	\$1-\$5 Million	Commercial	Tankless Gas Water Heaters	\$60/gpm	Mail-in Rebate	1/1/2012	Ongoing
WA	Gas Corporation	φ1-φ5 Willion	250K	Gas Storage Water Heaters	\$45	Mail-in Rebate	9/1/2014	Ongoing
				Tankless Gas Water Heaters	\$150	Mail-in Rebate	4/13/2012	Ongoing
WA	Clallam County PUD #1	\$50K-\$250K	53.5K	Heat Pump Water Heaters	\$300-\$500	Mail-in Rebate	1/1/2015	Ongoing
WA	Clark Public Utilities	\$50K-\$250K	163K	Heat Pump Water Heaters	Up to \$500	Mail-in Rebate	1/1/2014	Ongoing
WA	Mason PUD 3	\$50K-\$250K	34K	Heat Pump Water Heaters	Varies	Mail-in Rebate	10/1/2016	Ongoing
WA	Pacific Power	\$50K-\$250K	123K	Heat Pump Water Heaters	Up to \$600	Mail-in Rebate	1/1/2014	Ongoing
WA	Puget Sound Energy	Not Provided	Commercial	Commercial Water Heaters	\$1,500	Mail-in Rebate	1/1/2009	Ongoing
WA	Seattle City Light	\$50K-\$250K	30K	Heat Pump Water Heaters	\$500	Mail-in Rebate	1/1/2011	12/31/2017
WA	Snohomish County PUD	Not Provided	Residential	Heat Pump Water Heaters	\$500	Mail-in Rebate	4/1/2016	9/30/2018
WI	Dunn Energy Cooperative	Less than \$50K	8K	Solar Water Heaters	\$300	Mail-in Rebate	1/1/2017	12/31/2017
WI	Eau Claire Energy	Less than	10.8K Residential and	Heat Pump Water Heaters	\$300	Mail-in Rebate	1/1/2016	12/31/2017
	Cooperative	\$50K	Commercial	Solar Water Heaters	\$300	Mail-in Rebate	1/1/2010	12/31/2017
	Focus on Energy (Representing 5 investor owned			Gas Storage Water Heaters	\$200-\$400	Mail-in Rebate		
WI	utilities & participating coops and municipal utilities)*	\$5-\$10 Million	Commercial	Tankless Gas Water Heaters	\$400	Mail-in Rebate	1/1/2017	12/31/2017
WI	Vernon Electric	Less than	10K	Heat Pump Water Heaters	\$300	Mail-in Rebate	1/1/2017	12/31/2017
	Cooperative	\$50K		Solar Water Heaters	\$1,200	Mail-in Rebate		
			4017	Gas Storage Water Heaters	Varies	Mail-in Rebate		
WY	Black Hills Energy	Less than \$50K	40K	Tankless Gas Water Heaters	\$300	Mail-in Rebate	1/1/2017	12/31/2017
			40K Commercial	Gas Storage Water Heaters	Varies	Mail-in Rebate		
WY	Rocky Mountain Power, Inc.	\$50-\$250K	133K	Heat Pump Water Heaters	Up to \$300	Mail-in Rebate	10/1/2011	Ongoing

Footnotes: Umbrella Organizations

- 1. Central Iowa Power Cooperative represents the following utilities:
 - Clarke Electric Cooperative, Inc., Consumers Energy, East-Central Iowa REC, Eastern Iowa Rural Electric Cooperative, Farmers Electric Cooperative, Inc., Guthrie County REC Association, Linn County REC*, Maquoketa Valley Electric Cooperative, Midland Power Cooperative, Pella Cooperative Electric Association, Southwest Iowa Rural Electric Cooperative, and TIP Rural Electric Cooperative
 - * Note Linn County REC submitted information separately.
- 2. Missouri River Energy Services represents the following utilities:
 - IA: Alton, Atlantic, Denison, Fontanelle, Hartley, Hawarden, Kimballton, Lake Park, Manilla, Orange City, Paullina, Pella, Primghar, Remson, Rock Rapids, Sanborn, Shelby, Sioux Center, and Woodbine
 - MN: Adrian, Alexandria*, Barnesville*, Benson, Breckenridge, Detroit Lakes, Elbow Lake, Henning, Hutchinson, Jackson, Lake Park, Lakefield, Luverne, Madison, Marshall*, Melrose, Moorhead, Ortonville, St. James, Sauk Centre, Staples, Wadena, Westbrook, and Worthington
 - ND: Cavalier, Hillsboro, Lakota, Northwood, Riverdale, and Valley City
 - SD: Beresford, Big Stone City, Brookings, Burke, Faith, Flandreau, Fort Pierre, Pickstown, Pierre, VerMillion, Watertown, and Winner
 - * Note Barnesville and Marshall submitted information separately.
- The Bonneville Power Administration (BPA) is a federal nonprofit agency based in the Pacific Northwest. BPA markets wholesale electrical power from hydro-electric projects in the Columbia River Basin, a nuclear plant, and several other small nonfederal power plants. About one-third of the electric power used in the Northwest comes from BPA. For more information about customer utilities: https://www.bpa.gov/news/pubs/GeneralPublications/gi-BPA-Facts.pdf
- 4. The Wabash Valley Power Association represents the following utilities:
 - IL: Corn Belt Energy, EnerStar Power Cooperative, and M.J.M. Electric Cooperative
 - IN: Boone REMC, Carroll White REMC, Fulton County REMC, Hendricks Power Cooperative, Jasper County REMC, Jay County REMC, Kankakee Valley REMC, Kosciusko REMC, LaGrange County REMC, Marshall County REMC, Miami-Cass REMC, Newton County REMC, NineStar Connect (fka Central Indiana Power), Noble REMC, Northeastern REMC, Parke County REMC, Steuben County REMC, Tipmont REMC, United REMC, Wabash County REMC, and Warren County REMC
 - MO: Citizens Electric Cooperative
 - OH: Paulding-Putnam Electric Cooperative
- 5. New Jersey Clean Energy represents the following utilities:
 - Atlantic City Electric, Jersey Central Power & Light (a FirstEnergy Utility), PSE&G, and Rockland Electric Company
- 6. Efficiency Smart represents the following utilities:
 - Beach City, Bowling Green, Brewster, Columbiana, Dover, Edgerton, Eldorado, Elmore, Galion, Genoa, Georgetown, Glouster, Hamilton, Hubbard, Jackson Center, Lakeview, Minster, Monroeville, Napoleon, New Wilmington, Newton Falls, Oberlin, Shelby, St. Marys, Wadsworth, Wellington, Woodville, and Yellow Springs
- 7. Focus on Energy represents the following investor owned utilities:
 - Alliant Energy, Madison Gas & Electric, We Energies, Wisconsin Public Service, and Xcel Energy
 - For a complete list of participating municipal and electric cooperative utilities check the website: <u>www.focusonenergy.com/about/participating-utilities</u>

Partner Contact Directory

The table below provides additional information to help connect with energy efficiency program sponsors and find out more information about their incentive programs.

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
AR	CenterPoint Energy	Pierce, Kirk	timothy.pierce@centerpointenergy. com	501-377-4646	888-525-1565	http://www.centerpointenergy.com/en-us/residential/save- energy-money/efficiency-programs-rebates/water-heater- rebates?sa=ar
AZ	APS (Arizona Public Service)	Dobberpuhl, Wayne	Wayne.Dobberpuhl@aps.com	602-250-2535	866-277-5605	http://www.aps.com/businessrebates
AZ	Salt River Project	Collins, Karen	SolarSWH@srpnet.com	602-236-4448	602-236-4448	http://www.srpnet.com/solar
AZ	Southwest Gas	Apo, Celine	celine.apo@swgas.com	702-876-7149	800-654-2765	https://www.swgas.com/en/rebate/arizona-solar-water- heating-homeowner_renter
CA	Alameda Municipal Power	Brezovec, Kelly	birdwell@alamedamp.com	510-814-6415	510-748-3900 (customer service) / 510-748-3950 (rebates only)	http://www.alamedamp.com/for-your-home/rebates-and- incentives-residential
CA	Modesto Irrigation District	Hondeville, Bob	bobho@mid.org	209-526-7310	800-299-7573	http://www.mid.org/rebates/default.html
CA	Pacific Gas and Electric Company (PG&E)	Fable, Scott	scott.fable@pge.com	415-973-6619	800-933-9555	www.pge.com/rebates
CA	Pacific Power	Kramer, Jessica	JKramer@peci.org	503-595-4435	800-942-0266	http://homeenergysavings.net/homeowner/category/plumbi ng-and-water-heating/in/california/heat-pump-water- heaters
CA	Sacramento Municipal Utility District (SMUD)	Robertson, Paula	paula.robertson@smud.org	916-732-5429	888-456-7683	http://www.smud.org/hpwh
CA	Silicon Valley Power, City of Santa Clara, CA	Medeiros McEnroe, Mary	mmedeiros@santaclaraca.gov	408-615-6646	408-244-SAVE (7283)	http://www.siliconvalleypower.com/rebates
CA	SoCalGas	Bringas, Harvey	hbringas@semprautilities.com	562-803-7423	888-431-2226	https://www.socalgas.com/save-money-and- energy/rebates-and-incentives/natural-gas-appliance- rebates
CA	Southern California Edison	Tabizon, Larry	Larry.Tabizon@sce.com	800-736-4777	800-736-4777	http://www.sce.com/rebates
CA	Turlock Irrigation District	Not Provided	Not Provided	209-883-8342	209-883-8342	http://www.tid.org/for-home/rebates/energy-efficiency- rebates
DC	DC Sustainable Energy Utility	Swinton, Peter	pswinton@dcseu.com	202-479-222	Not Provided	https://www.dcseu.com/for-my-home
со	Colorado Springs Utilities	Gordon, Melodee	mdgordon@csu.org	719-668-7451	719-448-4800	https://www.csu.org/pages/heatingrebate.aspx
со	Gunnison County Electric Association, Inc.	Garrison, Alantha	agarrison@gcea.coop	970-641-7319	Not Provided	http://www.gcea.coop/content/rebates
со	Holy Cross Energy	Wiener, Mary	mwiener@holycross.com	970-947-5432	970-947-5473	https://www.holycross.com/rebates

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
со	Xcel Energy	Cruz, Ann	ann.j.cruz.bautista@xcelenergy.co <u>m</u>	303-294-2237	800-895-4999	http://www.xcelenergy.com/Programs and Rebates/Resid ential Programs and Rebates/Equipment and Appliance s/Water Heater Rebates
СТ	Connecticut Natural Gas Company	Parsons, Jennifer	jennifer.parsons@uinet.com	203-499-5935	877-WISE-USE	http://www.energizect.com/search/node/rebate
СТ	Eversource	Pernia, Jesus	Jesus.Pernia@eversource.com	860-665-5331	877-WISE-USE	http://www.energizect.com/your-home/solutions-list/high- efficiency-natural-gas-hot-water-rebates
СТ	Southern Connecticut Gas Company	Parsons, Jennifer	jennifer.parsons@uinet.com	203-499-5935	877-WISE-USE	http://www.energizect.com/search/node/rebate
СТ	The United Illuminating Company	Parsons, Jennifer	jennifer.parsons@uinet.com	203-499-5935	877-WISE-USE	http://www.energizect.com/your-home/solutions- list/energy-star%C2%AE-heat-pump-water-heater-rebate
FL	City of Tallahassee, Florida	Seaton, Bob	robert.seaton@talgov.com	850-891-6130	Not Provided	http://www.talgov.com/you/you-products-business-hvac- rebates.aspx
FL	Kissimmee Utility Authority	Grieves, Scott	sgrieves@kua.com	407-933-9800	407-933-9800	https://kua.com/energy-conservation-and-renewables/kua- rebates-and-participating-contractors/
FL	Orlando Utilities Commission	Rivera, Sheila	Srivera@ouc.com	407-434-2112	407-434-2256	http://www.ouc.com/business/business-rebates- programs/business-rebates-information
GA	Jackson Electric Membership Corporation	Queen, Christy	cqueen@jacksonemc.com	706-367-6209	800-462-3691	http://www.jacksonemc.com/waterheater
н	Hawai'i Energy	Gingerich, Burk	Burk.Gingerich@Honeywell.com	808-237-6858	808-537-5577	https://hawaiienergy.com/for-homes/rebates/water-heating
IA	Alliant Energy	Darling, Anna	annadarling@alliantenergy.com	319-786-4542	866-255-4268	http://www.alliantenergy.com/SaveEnergyAndMoney/Reba tes/BusIA/020610
IA	Black Hills Energy	Buckingham, Amber	Amber.Buckingham@blackhillscor p.com	515-343-2021	888-567-0799	http://www.BHEsavemoney.com
IA	Central Iowa Power Cooperative (CIPCO) (Representing 13 member utilities)*	Steven, Russ	Russ.Steven@cipco.net	(319) 366-4512	Not Provided	http://www.cipco.net/
IA	MidAmerican Energy	O'Roake, John	jtoroake@midamerican.com	319-341-5555	800-894-9599	http://midamericanenergy.com/ee/ne_res_rebates.aspx
IA	Spencer Municipal Utilities	Gloyd, Amanda	amanda.gloyd@smunet.net	712-580-5829	712-580-5800	http://smunet.net/electric-energy-efficiency.php
IA, MN, ND, SD	Missouri River Energy Services® (Representing 60 communities)*	Fischer, Lisa	lisa.fischer@mrenergy.com	800-678-4042	Not Provided	http://www.brightenergysolutions.com/
ID	Rocky Mountain Power, Inc.	Blakesless-Kish, Monica	<u>monica.blakeslee-</u> <u>kish@clearesult.com</u>	503-467-0966	800-942-0266	http://homeenergysavings.net/homeowner/categories/in/ida ho?region=idaho
ID, MT, OR, WA	Bonneville Power Administration (BPA utilities)*	Murphy, David E.	demurphy@bpa.gov	503-230-3542	Not Provided	http://www.bpa.gov/EE/Sectors/Residential/Pages/default. aspx
IL	Ameren Illinois	Lovier, Nick	nlovier@ameren.com	309-677-5094	866-800-0747	http://www.actonenergy.com/business
IL	MidAmerican Energy	O'Roake, John	jtoroake@midamerican.com	319-341-5555	800-894-9599	https://midamericanenergy.com/for-your-home.aspx

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
IL	Nicor Gas	King, Mike	mking@aglresources.com	877-886-4239	877-886-4239	http://www.nicorgasrebates.com/
IL	North Shore Gas	Roche, Adam	aroche@franklinenergy.com	312-878-0038, ext. 2677	855-849-8928	http://www.northshoregasdelivery.com/business/rebates.as px
IL	Peoples Gas	Roche, Adam	aroche@franklinenergy.com	312-878-0038, ext. 2677	855-849-8928	http://www.peoplesgasdelivery.com/home/rebates.aspx
il, in, Mo	Wabash Valley Power Authority (Representing 23 members)*	Matney, Laura	lauram@wvpa.com	317-481-2873	Not Provided	https://www.powermoves.com/your-home/programs/water- heater/
IN	Duke Energy	Granger, Lari	ldgranger@duke-energy.com	704-382-7525	888-638-3738	https://www.duke-energy.com/home
IN	Vectren Energy Delivery	Eades, Amanda	aeades@vectren.com	812-491-4808	866-240-8476	http://www.vectren.com/Save_Energy/Business_Rebates_ & Incentives/Business_Rebates.jsp
KΥ	AEP Kentucky Power	Bishop, Scott	sebishop@aep.com	606-929-1694	888-448-8878	https://www.kentuckypower.com/save/residential/programs /EfficientProductsProgram.aspx
KY	Louisville Gas and Electric/Kentucky Utilities	Couch, Kelly Ann	rebates@lge-ku.com	800-356-5467	800-356-5467	https://lge-ku.com/saving-energy-money/home-energy- rebates
KY	Shelby Energy Cooperative	Goodwin, Barbie	barbie@shelbyenery.com	800-292-6585	Not Provided	http://www.shelbyenergy.com/
LA	CLECO Corporation	Joseph, Bridget	clecorebate-info@clearesult.com	504-872-3893	877-662-4047	https://www.cleco.com/-/cleco-energy-efficiency-programs- for-your-home
MD	Baltimore Gas and Electric Company (BGE)	Edwards, Cynthia	Cynthia.E.Edwards@constellation. com	410-470-1312	877-685-7377	http://www.BGESmartEnergy.com
MD	Delmarva Power	Banks, Dollie	dwbanks@pepco.com	202-872-7976	866-353-5799	https://homeenergysavings.delmarva.com/appliance- rebate-program
MD	Potomac Electric Power Company (Pepco)	Banks, Dollie	dwbanks@pepco.com	202-872-7976	866-353-5798	http://homeenergysavings.pepco.com/appliance-rebate- program
MD	Southern Maryland Electric Cooperative (SMECO)	Raley, Jennifer	jennifer.raley@smeco.coop	301-274-1801	877-818-4094	https://www.smeco.coop/save-energy-and- money/appliances
MD	Washington Gas	Josh McClelland	jmcclelland@washgas.com	703-750-4979	703-941-HEAT	https://www.washingtongas.com/business- owners/savings/rebates
ME	Efficiency Maine	Meyer, Andy	andy.meyer@efficiencymaine.com	866-376-2463	866-376-2463	http://www.efficiencymaine.com/home-energy- savings/heat-pump-water-heaters/
МІ	Bay City Electric Light & Power	Eory, Paul	peory@baycitymi.org	989-894-8349	989-894-8350	http://www.baycityenergysmart.org/my-home.html
МІ	Coldwater Board of Public Utilities	Granger, Bob	bgranger@coldwater.org	517-279-6910	517-279-9531	http://www.coldwater.org/DocumentCenter/View/683
МІ	Consumers Energy	Chahine, Rudy	Rchahine@cmsenergy.com	Not Provided	877.607.0737	https://new.consumersenergy.com/business/energy- efficiency

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
MI	Holland Board of Public Works	Roberson, Deena	droberson@hollandbpw.com	616-355-1534	616-355-1500	https://www.hollandbpw.com/about-us/homerebates
MI	Lansing Board of Water & Light	Baumgartner, Andy	atb@lbwl.com	517-702-6795	800-573-3503	http://www.lbwl.com/EnergySavers
MN	Austin Utilities	Lady, Kelly	kellyl@austinutilities.com	507-437-0855	507-433-8886	http://www.austinutilities.com/pages/residential-conserve/
MN	CenterPoint Energy	Chase, Kelly	kelly.chase@centerpointenergy.co <u>m</u>	612-321-4484	888-525-1565	http://www.centerpointenergy.com/en-us/residential/save- energy- money/efficiency-programs-rebates/water-heater- rebates?sa=mn
MN	Marshall Municipal Utilities	Antony, Mark	marka@marshallutilities.com	507-537-7005	Not Provided	http://www.marshallutilities.com/residential/electricwaterhe ater.php
MN	Minnesota Energy Resources	Rozmarynowski, Tamara	tlrozmarynowski@integrysgroup.co <u>m</u>	920-433-7632	866-872-0052	http://www.minnesotaenergyresources.com/home/rebates. aspx#high_efficiency
MN	Minnesota Power	Not Provided	Not Provided	Not Provided	218-355-2843	https://www.mnpower.com/ProgramsRebates
MN	Owatonna Public Utilities	Hendricks, Jared	hendricksj@owatonnautilities.com	507-446-5432	507-451-2480	http://www.owatonnautilities.com/residential- customers/residential-rebates
MN	Xcel Energy	O'Connell, Rob	robert.oconnell@xcelenergy.com	303-294-2415	800-895-4999	https://www.xcelenergy.com/programs_and_rebates/reside ntial_programs_and_rebates/equipment_and_appliances/r efrigerator_recycling
МО	Ameren Missouri Electric	Via, Tim	Tvia@ameren.com	314-206-0252	877-215-5752	https://www.ameren.com/missouri/energy-efficiency
МО	Ameren Missouri Gas	Cosgrove, Lisa	lcosgrove@ameren.com	314-554-2649	877-215-5752	https://www.ameren.com/missouri/natural-gas
MO	Kansas City Power & Light	Gray, Natalie	Natalie.Gray@kcpl.com		(816) 471-5275	http://www.kcpl.com/save-energy-and-money/for-home
МО	The Empire District Gas Company	Hackney, Nate	nhackney@empiredistrict.com	417-625-6519	800-424-0427	http://www.empiredistrict.com/Energy/Solutions/Gas
MS	Atmos Energy Corporation	Thompson, John	atmosrebates@clearesult.com	601-966-0510	877-616-6267	https://www.atmosenergy.com/ways-to-save/mississippi- smartchoice-appliance-rebates
MS	CenterPoint Energy	Not Provided	Not Provided	Not Provided	800-371-5417	http://www.centerpointenergy.com/en-us/business/save- energy-money/efficiency-programs-rebates?sa=ms
MT	Flathead Electric Cooperative, Inc.	Brambrink, Penny	p.brambrink@flathead.coop	800-735-8489	800-735-8489	http://www.flatheadelectric.com/energy/Rebates.html
NC	Carteret-Craven Electric Cooperative	Lisa Galizia	lisat@ccemc.com	252-727-2238	Not Provided	http://www.carteretcravenelectric.coop/EnergyEfficiency
NC	Duke Energy	Granger, Lari	Lari.granger@duke-energy.com	704-382-7525	866.785.6209	https://www.duke-energy.com/home/products/smart- saver/heat-pump-water-heater
NC	Lumbee River EMC	Melvin, Misha	misha.melvin@lumbeeriver.com	910-843-7911	Not Provided	http://www.lumbeeriver.com/content/rebate-programs
NC, SC	Duke Energy Progress	Faircloth, Marc	marc.faircloth@duke-energy.com	803-934-2535	866-990-4347	https://www.duke-energy.com/home/products/smart-saver
ND	Xcel Energy	Hanson, Alicia	alicia.hanson@xcelenergy.com	612-321-3204	800-895-4899	https://www.xcelenergy.com/programs_and_rebates/rebate

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
NE	MidAmerican	O'Roake, John	jtoroake@midamerican.com	319-341-5555	800-894-9599	http://midamericanenergy.com/ee/ne_res_rebates.aspx
NE	Nebraska Energy Office	Hauschild, Bruce	bruce.hauschild@nebraska.gov	402-471-2867	Not Provided	http://www.neo.ne.gov/loan/index.html
NH	Eversource	Loughlin, Michael	michael.loughlin@eversource.com	603-634-2022	877-366-3749	http://www.nhsaves.com/save-home/save-more/heating- cooling-water-heating-systems/
NH	Liberty Utilities	Curran, Peggy	margaret.curran@libertyutilities.co m	603-216-3530	877-366-3749	http://www.nhsaves.com/save-home/save-more/heating- cooling-water-heating-systems/
NH	New Hampshire Electric Cooperative, Inc.	Corbeil, Patti	corbeilp@nhec.com	603-536-8637	877-366-3749	http://www.nhsaves.com/save-home/save-more/heating- cooling-water-heating-systems/
NH	Unitil	Stephenson, Benjamin	stephenson@unitil.com	603-513-7436	877-366-3749	http://www.nhsaves.com/save-home/save-more/heating- cooling-water-heating-systems/
NJ	New Jersey's Clean Energy Program	Boyd, Mary Jo	info@njcleanenergy.com	866-NJSMART	866-NJSMART	http://www.njcleanenergy.com/WARM
NM	New Mexico Gas Company	Harder, Robin	rharder@nmsaves.com	505-440-7548	877-501-7835	https://www.nmgco.com/energy_efficiency.aspx
N. 1/	Southwest Gas	Holly Lloyd	holly.lloyd@swgas.com	702-364-3312	800-654-2765	https://www.swgas.com/en/rebate/nevada-natural-gas- tankless-water-heater- business
NV		Apo, Celine	celine.apo@swgas.com	702-876-7149		https://www.swgas.com/en/rebate/nevada-natural-gas- tankless-water-heater- business
NY	Con Edison Company	DeVito, Lis	Devitol@coned.com	800-430-9505	800-430-9505	https://www.conedhvacrebates.com/hvac/electric
NY	National Grid	Brescia, Mark	Mark.Brescia@nationalgrid.com	718-270-5862	877-316-9491	https://www.smartenergy-zone.com/nationalgridny
NY	New York State Electric & Gas Corporation (NYSEG)	Schmalz, Kevin	rkschmalz@nyseg.com	607-762-4475	800-995-9525	http://www.nyseg.com/UsageAndSafety/usingenergywisely /eeps/default.html
NY	PSEG Long Island	Linda Schwantner	linda.schwantner@pseg.com	516-426-9772	877-654-5472	http://www.psegliny.com/efficiency
NY	Rochester Gas & Electric Corporation (RG&E)	Schmalz, Kevin	rkschmalz@nyseg.com	607-762-4475	800-995-9525	http://www.rge.com/UsageAndSafety/usingenergywisely/ee ps/default.html
ОН	AEP Ohio	Gilliland, Deanna	dmgilliland@aep.com	740-384-7996	866-997-3578	www.AEPOhio.com/Rebates
ОН	Columbia Gas of Ohio	Megan Melby	Mmelby@nisource.com	614-460-4631	844-401-9731	https://www.columbiagasohio.com/business/save-energy- money/small-commercial-construction
ОН	Duke Energy	Granger, Lari	ldgranger@duke-energy.com	704-382-7525	888-638-3738	https://www.duke-energy.com/home
ОН	Efficiency Smart (Representing 28 communities)*	Bentine, Corey	cbentine@efficiencysmart.org	614-468-4930	877-889-3777	http://www.efficiencysmart.org/for-your-home/efficient- product-rebates
ОН	Paulding-Putnam Electric Cooperative	Not Provided	Not Provided	Not Provided	800-686-2357	https://ppec.coop/rebate-programs
ОК	CenterPoint Energy	Slater, Robin	robin.slater@centerpointenergy.co <u>m</u>	580-250-5426	888-525-1565	http://www.centerpointenergy.com/en-us/residential/save- energy-money/efficiency-programs-rebates/water-heater- rebates?sa=ok

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
OR	Columbia River PUD	Energy Services	experts@crpud.org	503-366-5470	Not Provided	http://www.crpud.net/ways-to-save/at-home/water-heating
OR	Consumers Power Inc.	Energy Services	info@cpi.coop	541-929-8520	541-929-3124	http://www.cpi.coop/rebate/heat-pump-water-heater/
OR	Energy Trust of Oregon	Dodd, Alecia	adodd@ecova.com	971-201-4299	877-283-0702	https://energytrust.org/residential/incentives/water-heating
PA	Met-Ed (FirstEnergy utility)	Jennifer Rivera	jrivera@firstenergycorp.com	610-921-6216	866-498-1409	http://www.energysavePA.com
PA	PECO	Gillespie, Nathanael	Nathanael.Gillespie@exeloncorp.c om	215-841-6146	888-5-PECO- SAVE	peco.com/rebates_
PA	Penelec (FirstEnergy utility)	Jennifer Rivera	jrivera@firstenergycorp.com	610-921-6216	866-498-1409	http://www.energysavePA.com
PA	Penn Power (FirstEnergy utility)	Jennifer Rivera	jrivera@firstenergycorp.com	610-921-6216	866-498-1409	http://www.energysavePA.com
PA	PPL Electric Utilities	Diehl, Jessica	Jadiehl@pplweb.com	484-634-3022	1-877-486-9204	https://pplelectricsavings.com/Appliance/Products
PA	UGI Utilities	Nunley, Joseph	jnunley@ugi.com	610-796-3529	Not Provided	www.ugi.com/savesmart
PA	West Penn Power (FirstEnergy utility)	Jennifer Rivera	jrivera@firstenergycorp.com	610-921-6216	866-498-1409	http://www.energysavePA.com
ТХ	CPS Energy/Fort Collins	Durland, John	jdurland@cpsenergy.com	210-353-4779	210-353-2728	https://cpsenergy.com/en/my-home/savenow.html
UT	Rocky Mountain Power, Inc.	Blakesless-Kish, Monica	monica.blakeslee- kish@clearesult.com	503-467-0966	800-942-0266	http://homeenergysavings.net/homeowner/categories/in/ut ah?region=utah
VA	Virginia Natural Gas	Lake, Tyler	tlake@aglresources.com	757-616-7514	Not Provided	https://www.virginianaturalgas.com/residential/energy- savings/energysmart-rebates
VT	Efficiency Vermont	Pugliese, Jenna	JPugliese@efficiencyvermont.com	802-540-7802	888-921-5990	https://www.efficiencyvermont.com/For-My-Home/ways-to- save-and-rebates/water-heaters/Overview
WA	Cascade Natural Gas Corporation	McElhinney, Sheila	sheila.mcelhinney@cngc.com	360-788-2346	866-450-0005	http://www.cngc.com/conservation
WA	Clallam County PUD #1	Utility Services Dept.	utility.services.info@clallampud.net	360-565-3249	Not Provided	https://www.clallampud.net/residential-rebate-incentive- programs/
WA	Clark Public Utilities	DePetris, Deborah	DDePetris@clarkpud.com	360-992-3279	360-992-3355	http://www.clarkpublicutilities.com/index.cfm/your- home/conservation/rebates/
WA	Mason PUD 3	Conservation Department	rebates@masonpud3.org	360-426-0777	360-426-0777	http://www.masonpud3.org/HPWH
WA	Pacific Power	Blakesless-Kish, Monica	monica.blakeslee- kish@clearesult.com	503-467-0966	800-942-0266	http://homeenergysavings.net/homeowner/categories/in/ut ah?region=utah
WA	Puget Sound Energy	Byrtus, Tianna	tianna.byrtus@pse.com	425-424-6503	800-562-1482	http://www.pse.com/CommercialKitchens
WA	Seattle City Light	Michele Shaw	michele.shaw@seattle.gov	206-684-3468	206-684-3800	http://www.seattle.gov/appliances
WA	Snohomish County PUD	Kevin Watier	kjwatier@snopud.com	425-783-1714	425-783-1700	http://www.snopud.com/hpwh

State	Partner Name	Contact Name	Email	Phone	Customer Hotline	Website
WI	Dunn Energy Cooperative	Singerhouse, Jesse	housej@dunnenergy.com	715-232-6240	Not Provided	http://www.dunnenergy.com/content/rebates-and- incentives
WI	Eau Claire Energy Cooperative	Graves, Dave	dgraves@ecec.com	715-832-1603	Not Provided	https://www.ecec.com/energy-efficiency/save-energy-and- money/appliances
WI	Focus on Energy (Representing 5 investor owned utilities & participating coops and municipal utilities)*	Bulman, Chad	chad.bulman@cbi.com	800-762-7077	800-762-7077	https://focusonenergy.com/business/efficient-equipment
WI	Vernon Electric Cooperative	Maxwell, Dave	dmaxwell@vernonelectric.org	608-634-3121	Not Provided	http://www.vernonelectric.org/content/rebates
WY	Black Hills Energy	Stoinski, Alan	alan.stoinski@blackhillscorp.com	(307) 778-2134	(888) 454-3312	http://www.blackhillsenergy.com/node/19367
WY	Rocky Mountain Power, Inc.	Blakesless-Kish, Monica	monica.blakeslee- kish@clearesult.com	503-467-0966	800-942-0266	http://homeenergysavings.net/homeowner/categories/in/wy oming