

Glass Enterprises

2277 New York Avenue
Bensalem, PA 19020

March 17, 2003

Senator Rick Santorum
120 Russell Senate Office Building
Washington, DC 20510

Dear Mr. Santorum:

I am the President of a glass fabricator in Bensalem, PA. We have been in business for 20 years and employ 50. As one of your constituents, I felt compelled to write you due to an issue that has the potential to adversely effect the viability of my business.

The Department of Energy is considering revisions to its current Energy Star Window Program. The DOE has settled on two proposals: a Three Climate Zone proposal and a Four Climate Zone proposal. If adopted, the Three Zone proposal would blanket the country from Miami to Boston, severely restricting the use of high passive solar heat gain Low-E products, sometimes referred to as "pyrolytic" Low-E products, and increase the use of what are called "soft coat" Low-E products.

The following are the reasons why I am urging your support for the Four-Zone proposal:

- The Four Zone Proposal saves more energy than the Three Zone Alternative, benefiting the environment, the economy, and most importantly, the consumer
- The Four Zone Proposal maintains a competitive marketplace for all types of high performance Low-E glass products. The Four Zone proposal does not exclude sputter Low E products in areas of the country where they actually make sense. Conversely, the Three Zone Proposal would demand the use of sputter Low-E product in areas where pyrolytic Low-E would save more energy.
- The manufacturing of pyrolytic Low-E products saves energy and money compared to the processing of sputtered Low-E products.
- The DOE has already rejected the Three Zone category twice

Following an open comment period, the DOE will select one proposal for Energy Star Window criteria sometime after March 28, 2003. The implementation of the Four Zone proposal is quite obviously the only sound choice. It is my sincere hope that you will consider the facts and assist in persuading the DOE to adopt the Four Zone proposal.

Sincerely,

David Burg
President